Microsoft Copilot Studio

Value Discovery – 1 week engagement

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Business First.
Technology Second.

THAT'S THE POINT

Introduction

Based on the Microsoft "Copilot Studio Value Discovery" engagement, Velrada have enhanced it to include additional knowledge transfer, collaboration, and resources. This will improve your adoption and maturity of AI and Copilot Studio.

Velrada have experience in implementing Microsoft AI and Copilot solutions – which makes us the perfect partner to assist you with this endeavour.

Our experience with enterprise pilots and rollouts of Copilot for Microsoft 365 have allowed us to build plugins in Copilot Studio to extend its capability.

Our experience with the former Power Virtual Agent and now Copilot Studio to create custom Copilots (formerly chatbot agents) allows us to bring real-world insights to the engagement.

Furthermore, our globally recognised capability with Microsoft Dynamics 365 and Power Platform makes us the choice partner to expand the AI capabilities of your existing Microsoft investments.

Contents of this deck:

1) Introducing Microsoft Copilot Studio

2) 1-Week Engagement Overview

For more information on this engagement, or how Velrada can use Microsoft AI and Copilot to improve your business performance, please get in contact with us.

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Microsoft Solutions Partner

Microsoft

| Business Applications |
| Data & AI |
| Digital & App Innovation |
| Modern Work |

Advanced Specialization – Low Code Application Development
Advanced Specialization – Intelligent Automation

Microsoft Partner

Microsoft

2024 Partner of the Year Finalist
Microsoft Dynamics 365 Services

2023 Microsoft ANZ Business Applications & Industry
Winner

2023 Partner of the Year Finalist
Microsoft Mixed Reality
& Microsoft Dynamics 365 Services

2022 Partner of the Year Finalist
Microsoft Dynamics 365 Customer Service & Field Service Partner of the Year Award

wiise
— 2024 —
Best solution design by a partner
Finalist
velrada

24|25
INNER CIRCLE
FOR MICROSOFT BUSINESS APPLICATIONS

iSG Provider Lens
2024 Quadrant
Microsoft Cloud Ecosystem
Generative AI Services for the Microsoft Clouds
Leader, Australia

Introducing
Copilot Studio

Introducing Copilot Studio

Build your own Copilot

Create and publish a custom Copilot using the intuitive building experience enhanced with LLM and Gen AI
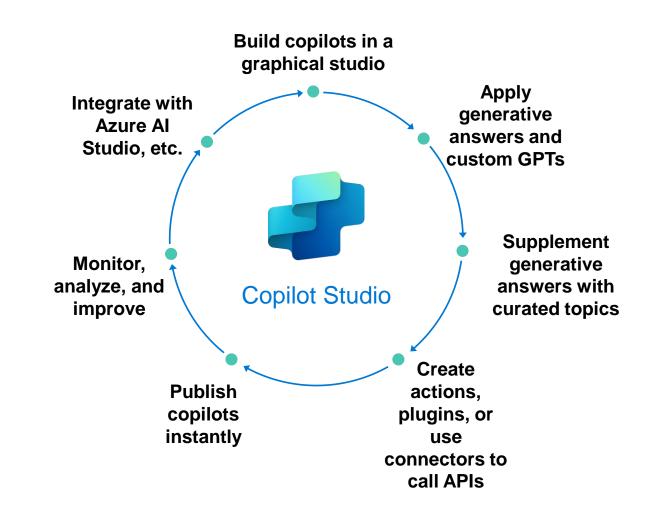
Customize Microsoft Copilot

Extend and customize 1st party Microsoft Copilots with your own enterprise scenarios.

Manage Copilot experiences

Apply governance and control features to monitor usage with full visibility into customizations and authorship.

Connect to the full platform

Integrates with the conversational AI technology stack: Azure AI Studio, Azure Cognitive Services, Azure Bot Framework, Power Platforms AI models, and more

Build copilots in a graphical studio

Apply generative answers and custom GPTs

Supplement generative answers with curated topics

Create actions, plugins, or use connectors to call APIs

Publish copilots instantly

Monitor, analyze, and improve

Integrate with Azure AI Studio, etc.

Copilot Studio

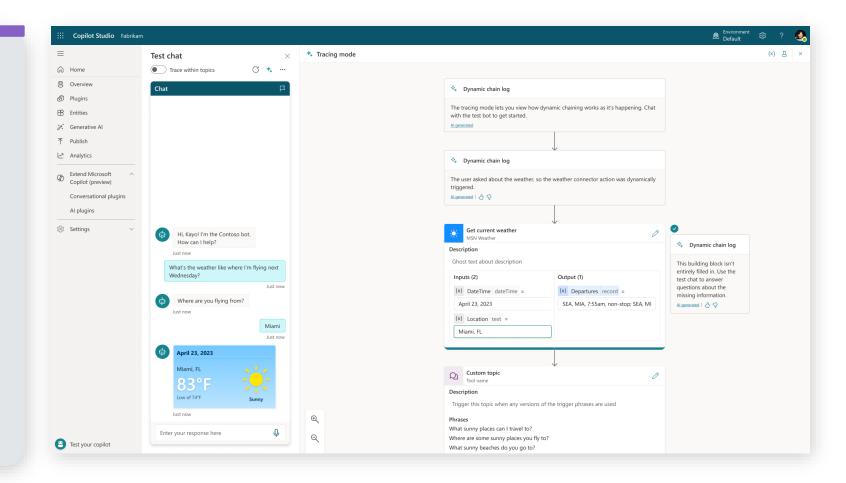# Create a Copilot with Purpose

DEPLOY CHATBOTS TO IMPROVE USER & TASK PRODUCTIVITY

Create a Copilot and connect it to the data you want.

With Microsoft Copilot Studio, you can build or extend your own copilots

Point your Copilot to the data you want it to access, and extend already existing solutions across your organization
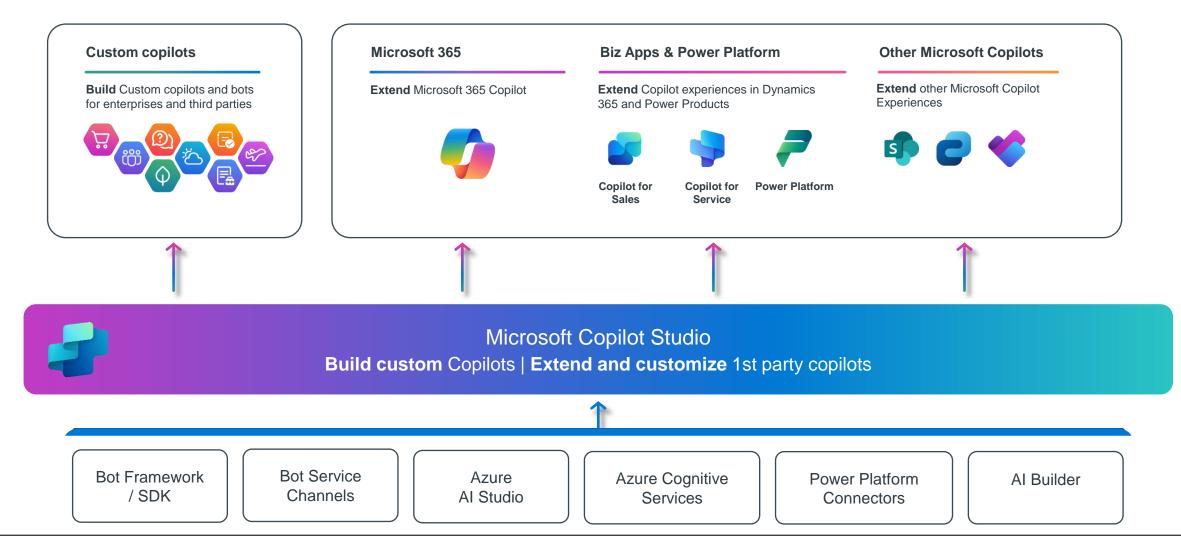
Get data on what questions are most asked, and tailor your solutions, accordingly, allowing flexibility and saving you time.

Build & Extend within the Microsoft Ecosystem

Custom copilots

Build Custom copilots and bots for enterprises and third parties

Microsoft 365

Extend Microsoft 365 Copilot

Biz Apps & Power Platform

Extend Copilot experiences in Dynamics 365 and Power Products

Copilot for Sales

Copilot for Service

Power Platform

Other Microsoft Copilots

Extend other Microsoft Copilot Experiences

Microsoft Copilot Studio
Build custom Copilots | **Extend and customize** 1st party copilots

| Bot Framework / SDK | Bot Service Channels | Azure AI Studio | Azure Cognitive Services | Power Platform Connectors | AI Builder |

Microsoft Copilot Studio - Value Discovery

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1-Week
Engagement Overview

Engagement Process

COPILOT STUDIO – 1 WEEK VALUE DISCOVERY

1 **Pre-Engagement Assessment**
An initial meeting (usually the week prior) to kick off the engagement and for Velrada to provide a series of Microsoft questionnaires for the client to perform. Once submitted, Velrada will analyse the responses.

2 **Learn the Fundamentals**
Velrada enrich the standard Microsoft offering for this type of engagement by giving the client a tour through the entire Microsoft AI + Copilot estate. This provides a strong baseline of AI basics & Microsoft capability.

3 **Build the Vision**
We lean into the "Art of the Possible" and "Art of the Practical" specific to Copilot Studio. Following on, a series of workshops with key stakeholder groups allow for the vision & viable use cases to be discovered throughout the business.

4 **Plan for Value**
After energising the participants with the vision workshops, we revisit through the lens of value. This includes the value of Copilot Studio broadly to the organisation as well as the identified use cases.

5 **Recommendations & Roadmap**
All information is distilled into a final report for you to keep containing a summary of findings, recommendations and draft roadmap.

Engagement Overview

COPILOT STUDIO – 1 WEEK VALUE DISCOVERY

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Engagement Length

- Week Prior – Project Kick-off & Questionnaires.
- Week 1: Workshops, Analysis & Report.

Investment

- Engagement start at AUD $20,000 (excl. GST)
- Available in both fixed-price and time & materials
- Microsoft funding can be available – *if applicable*

Session Delivery

Engagement can be delivered either:
- In person (your office or Velrada's).
- Remotely using Microsoft Teams.

Pre-Requisites

- Client must be prepared for performing questionnaires participating in workshops.
- Ability to volunteer problems, challenges, and current processes that would be candidate for Copilot Studio solutions.

Client Participants

The engagement is collaborative & benefits from your input by:
- IT strategy & architecture leadership.
- Core system custodians.
- Department team leaders.

Velrada Resources

Our experienced resources utilised in this engagement:
- Delivery Manager.
- Power Platform Architect.
- Copilot Studio Consultant.

Progress is impossible without change.

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PROGRESS
IS THE POINT

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