August 2020

Technology should fundamentally improve business performance.



In this deck

- Introduction to the Power Platform
- The people in your organisation who would benefit from it
- Our governance approach
- Outcomes
- Our experience



Microsoft

Gold Application Development Gold Cloud Business Applications Gold Cloud Platform **Gold Cloud Productivity Gold Collaboration and Content**

Gold Data Analytics Gold Data Platform **Gold Datacenter** Gold DevOps **Gold Enterprise Resource Planning**

Microsoft Partner



2019 Partner of the Year Finalist Dynamics 365 for Field Service Award

2018 Partner of the Year Winner Dynamics 365 for Field Service Award



for Microsoft Dynamics

2020/2021 INNERCIRCLE

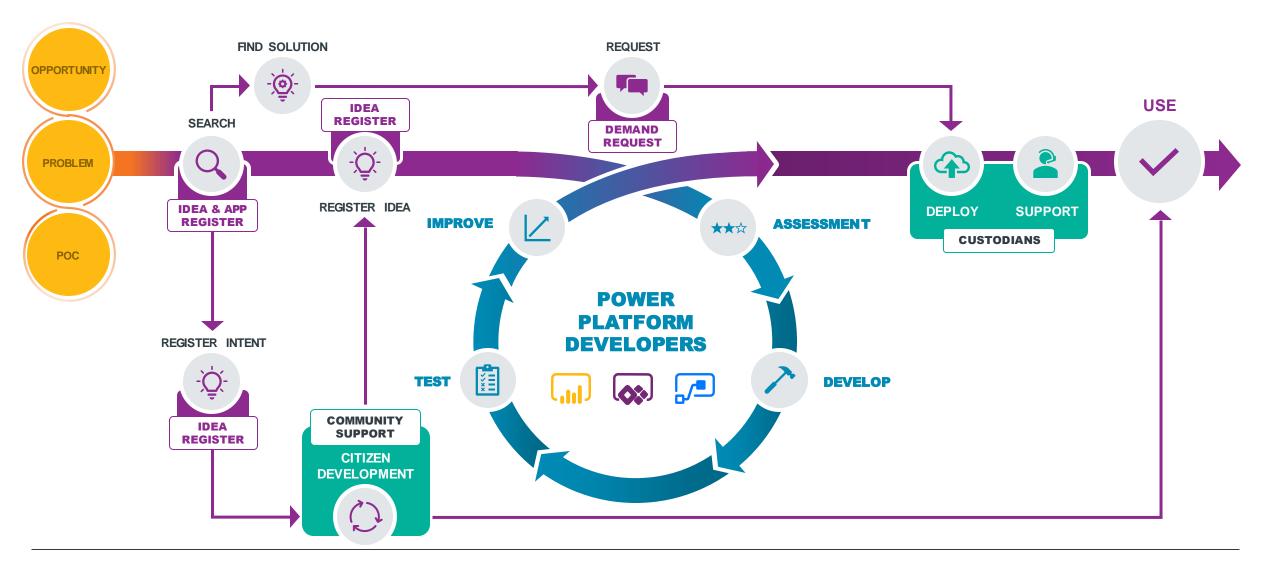
for Microsoft AI

2020/2021 **PARTNERADVISORYCOUNCIL**

for Microsoft Business Applications

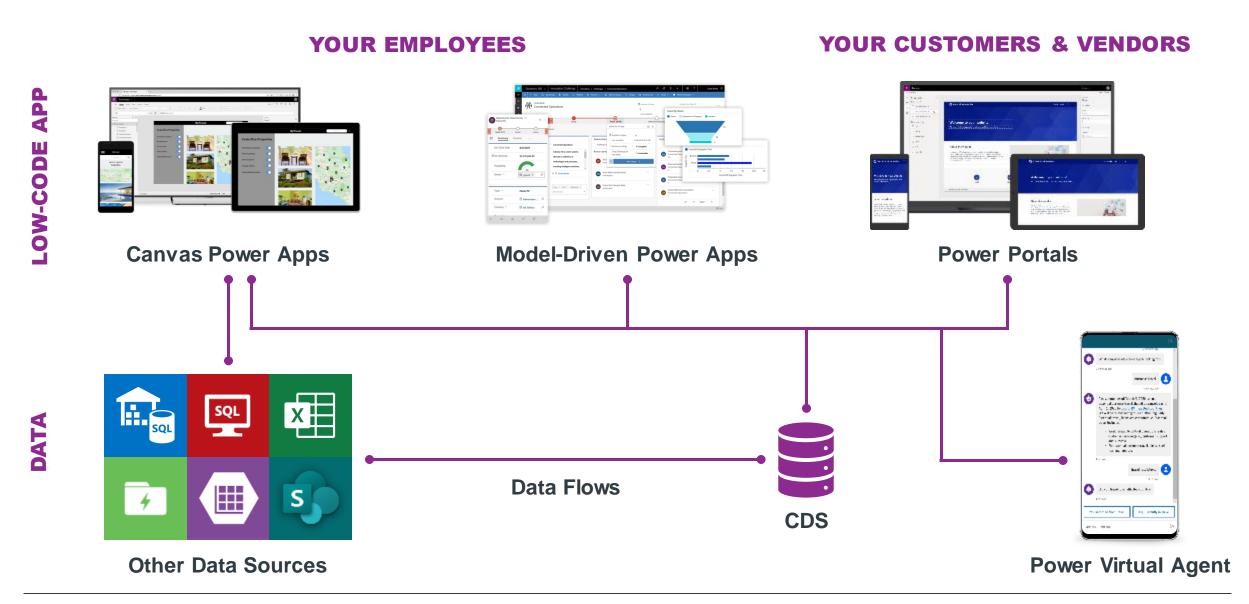


Enable your organisation to seek, innovate, develop and reuse solutions **ALL WITHIN YOUR POWER PLATFORM.**





Uplift your organisation with a platform for innovation.







Who are your creators within the Power Platform?

EACH SEGMENT HAVE DIFFERENT REQUIREMENTS & SOLUTIONS



CITIZEN DEVELOPERS

Personal & team productivity



POWER USERS

Solutions for teams & departments



PROFESSIONAL DEVELOPERS

Scalable enterprise solutions

Who are you expecting to develop solutions with the Power Platform?



Citizen Developer

- Personnel internal to your organisation who have little technical experience but want to harness the Power Platform to increase productivity & efficiency
- Will require a catered experience, training & support to guide them
- Creating simple/low complexity apps for personal or small-team use

M365 License Power App License



External Professional Developer

- An external party/Vendor building complex solutions on behalf of your organisation
- Experienced technical understanding of the Power Platform and its capability
- Building high complexity apps making use of premium features

Power App License



Power User

- Champion and innovator within your organisation who has experience in the Power Platform and is equipped to guide and support citizen developers
- Active with internal conversations and support of Power Platform projects
- Ensures internal content is reliable and up to date
- Creating simple to medium complexity apps with more structured data backends

Power App License



Internal Professional Developer

- Part of your organisation's development team
- Experienced in solution development and delivery
- Knowledge of the environments, business processes and governance
- Works with or in coordination with the Power Platform Governance Group

Power App License



Broaden your capability through shadow IT and provide a governed way to develop & innovate.



Shadow

IT

IT

Team

Build personal and team solutions from SharePoint or Office 365 sources.

Leverage community material and self-taught skills to create isolated solutions or prototypes.

Digitise manual processes or forms. Introducing mobility to desktop based system.

Build enterprise grade solutions leveraging existing or new data sources.

Control access to applications and data and manage the usage and exceptions

Deliver solutions through web portals, mobile apps, chat bots, and integrations

Give citizen developers enough room to safely innovate and utilise the Power Platform.

Ensure assets within the Power Platform are maintainable, visible, and controlled.



What are the achievements in applying governance?

- ✓ Encourage high adoption within the organisation
- ✓ Build more agile business applications and processes
- ✓ Reduce dependency on IT deliver solutions to the business
- ✓ Increase the return on investment through governance
- ✓ Increase your license usage and overall efficiency of owning them
- ✓ Increase IP collection through App Catalogues and Idea Registers
- ✓ Operational support of delivered solutions with governed approach
- ✓ Ownership and supported solutions through use of appropriate tools and trained specialists
- ✓ Improved Design and Development Practices through workshops and learning centres.
- ✓ Secure the data investment and enterprise data
- ✓ Encourage citizen developers through guided learning and simple delivery strategies
- ✓ Grow the community to share the ownership and governance throughout the organisation.



We offer a 4-step collaborative engagement.

POWER PLATFORM GOVERNANCE THAT CAN BE TAILORED TO YOUR ORGANISATION

01

Assessment

- Analyse current usage across all facets of the Power Platform
- Inspect sample of personal productivity apps and solutions
- Analyse DLP and data sources
- Review current processes and principles
- Uncover gaps & present findings

02

Planning

- Design a strategy for the usage of Power Platform components and environments
- Define the design & ownership structures for Power Platform solutions
- Tailor standards, practices, and alignments

03

Implementation

- Install the Microsoft Power
 Platform CoE toolkit
- Install an idea & application register to promote innovation and reuse
- Install example of Azure DevOps
 ALM deploying an example application

04

Nurturing

- Set up an internal community around building
- Share Ideation & UX frameworks
- •Share quality assurance frameworks
- Perform Microsoft AIAD sessions for initial training
- Operational support



Thrive with the Power Platform by leveraging our expertise in providing governance.

01 Assess

02 Plan 03 Implement

04 Nurture

WE SUPPLEMENT YOUR ORGANISATION WITH:

- ✓ Citizen Registration App
- √ Idea Registration App
- ✓ Implement a Design Authority
- ✓ Self-Governing Guidelines
- ✓ Training Workshops

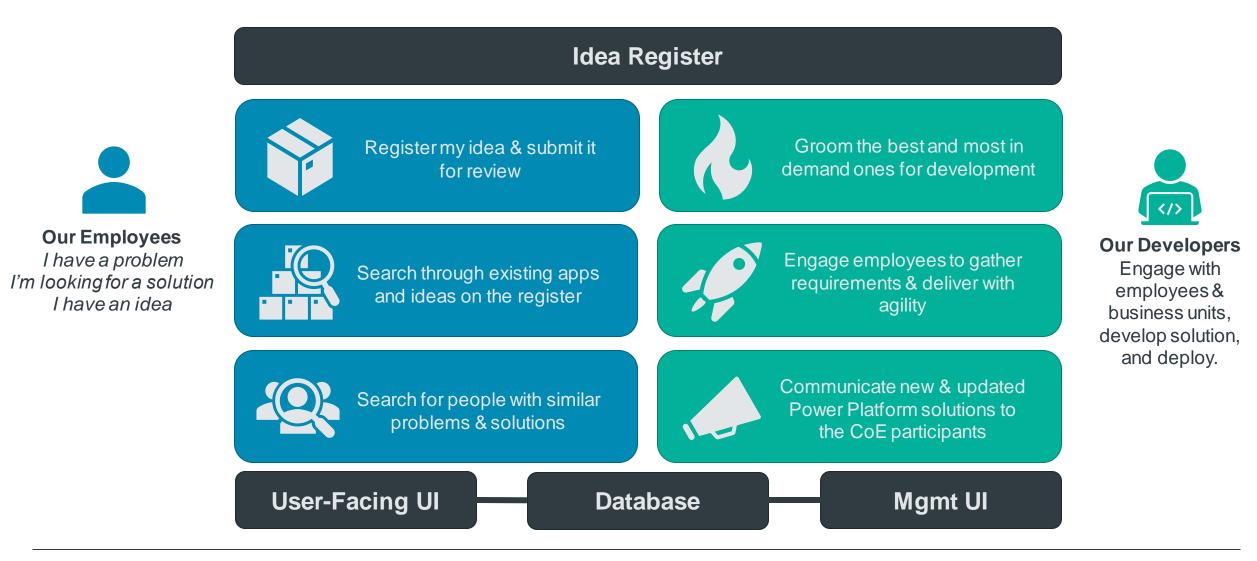
- ✓ Utilise Centre of Excellence Toolkit
- ✓ ALM Blueprint
- ✓ Solution Design Materials
- ✓ UX Materials
- ✓ Support & Access to SMEs



Deliverables you'll receive from Velrada

- ✓ Centre of Excellence Toolkit Deployment of the Microsoft toolkit to assist with administration, governance, nurturing, support, and operations
- ✓ Citizen Registration App Framework to safely on-board Citizen Developers into the Power Platform world
- ✓ Idea Register List A registry of new ideas and developed applications to inspire adoption and encourage IP
- ✓ Design Authority Group Establish governance groups to support quality, operations, security, licencing, data management
- ✓ Self-Governing Guidelines How to engage an internal development community, protect critical solutions, and continue to implement best practice management of the Power Platform
- ✓ Training Workshops AIAD & DIAD interactive workshops to help grow the community and ensure return on value
- ✓ ALM Blueprint Learn how to utilise Azure DevOps with Power Platform solutions to ensure continuity and proper application lifecycle management
- ✓ Solution Design Materials Decision Trees to help understand best practices in access on-premises systems and leveraging available connectors
- ✓ UX Materials Materials on how to build applications with a strong focus on UX and UI principals and reusability

We can implement the Idea Register & App Catalogue to promote innovate and realise more RoI from built solutions.





Packages can be tailored to your outcomes & organisation size

	Basic	Intermediate	Advanced	
	\$29k	\$89k	\$149k	Excl GST
SME ACCESS & BEST PRACTICE	✓	✓	✓	
TAILOR STANDARDS & PRACTICES	/	~	~	
INSTALL COE TOOLKIT	~	✓	✓	
CURRENT STATE ASSESSMENT		~	~	
REMEDIATIONS TO STATE		~	~	
SECURITY & DLP		~	~	
DATA GATEWAYS			✓	
ALM & CI/CD IMPLEMENTATION		Framework developed does not include pipelines	~	
CHANGE MANAGEMENT			~	
TRAINING	1x Standard Content	1x Standard and 1x Specialised	1x Standard and 2x Specialised	
PROGRESS IS THE POINT	2 consultants 3 weeks	3 consultants 6 weeks	4 consultants 9 weeks	17

We offer a series of engaging & hands-on training options delivered to your organisation.



POWER APP IN A DAY

Introduction to developing a solution that utilised multiple parts of the Power Platform: Canvas, Model Driven, CDS, and Power Automate.



POWER AUTOMATE IN A DAY

Introduction to developing a series of automated workflows & approval processes within your organisation.



POWER BI DASHBOARD IN A DAY

Introduction to developing a dashboard & reporting solution from multiple sources of data within your organisation.



POWER VIRTUAL AGENT IN A DAY

Introduction to developing & managing an intelligent chat bot within your organisation to engage with your customers externally & employees internally.



Our Power Platform experience is broad, multidisciplined and established.















Department of Planning. Lands and Heritage





















Predicated by 10 years of award winning D365 & M365 practices

Consistent delivery of small, medium and large Power Platform solutions

Incorporating multiple elements of the Power Platform

Canvas, Model Driven, Portals, CDS, Automate Flows, Virtual Agents, Al Models, Data Flows, Power Bl.

Across a wide range of office & field based organisations Aged Care, Asset Maintainers, Facilities Managers, Mining, Insurance, Construction.

Provide expertise to a variety of different industries across Australia

Partnering as leaders for development, support, and governance



CASE STUDY

Power Platform governance foundations.



BHP had the need for governance

- ✓ Over 1200 citizen developed Power Apps (and growing)
- ✓ Priority business need to allow Power Users & Professional Developers to develop & support solutions
- ✓ Share solutions between different business units & geographies
- ✓ Further the return on investment in the platform

Velrada bolstered & accelerated their position

- ✓ Work with stakeholders & user groups to assess & evangelise usage of the platform.
- ✓ Implement a new community Centre of Excellence
- ✓ Carve new standards in utilising the platform
- ✓ Training for over 50 new internal Power Users
- ✓ Demonstrate controlled release pipelines

GOVERNANCE NEED IDENTIFIED



MICROSOFT POWER PLATFORM



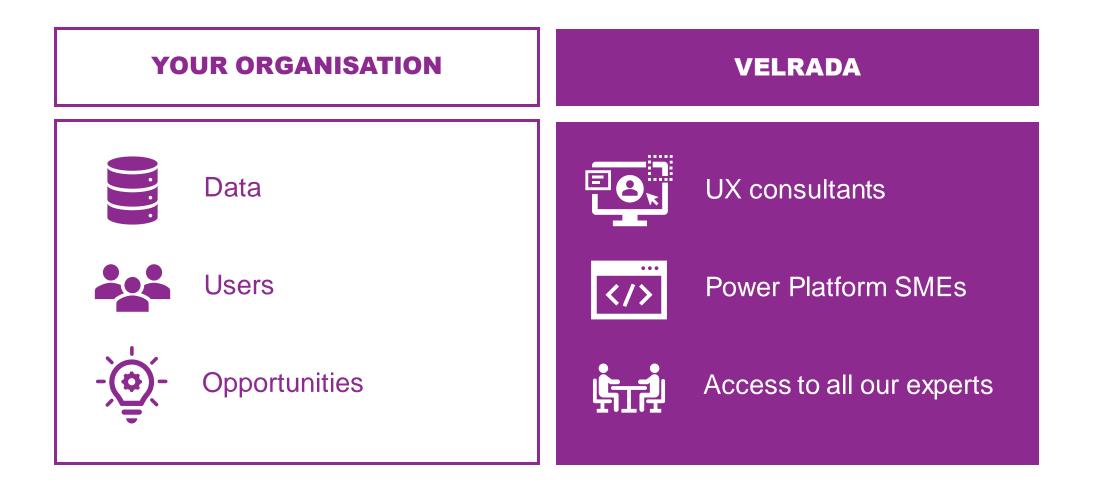
IMPLEMENTATION OF FOUNDATIONS



1200+
CITIZEN DEVELOPED POWER APPS



All the elements come together to produce winning solutions



Progress is impossible without change.





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Appendix: Example of Activities performed during the engagement

- Auditing of your current Power Platform usage and prepare for its future proliferation
- Ensure relevant data sources are being interacted with appropriately & securely (Very important for not only Citizen development but also Vendor development especially in an offshore model)
- Provide access to development building blocks within Power Platform to the correct individual in-house developed solutions
- Provide coaching to individuals and teams for specific skillsets and solution designs
- Nurture citizen development by ensure citizen developers have access to the learning and guidance collateral they need
 to innovate
- Identify personal productivity apps from critical applications
- Establish responsible parties for the management of environments and Power Platform assets
- Establishing an idea register & app catalogue for the collaboration and re-use of Power Platform assets
- Establish handover processes for IT to receive ownership of citizen developed applications
- Establish ALM practices and utilise Azure DevOps to automate backlogs, build, and deployment
- Create and embed processes for requesting environments, licensing, and solution management
- Educate citizen developers, power users, and professional developers in how to leverage the Power Platform to create solutions for themselves, their teams, department, or the entire organisation through standard and specialised Power Platform training materials on Power Apps, Power BI, Power Automate, Common Data Service, Azure DevOps.
- Deployment of the Power Platform Centre of Excellence (Best Practice Materials) toolkit from Microsoft

