

# Teams Adoption by VENZO\_

Microsoft Teams is the ideal enterprise tool for teamwork and collaboration. VENZO's approach to Teams Adoption is designed to help your organization take full advantage of the benefits and possibilities in Teams. With data-driven OCM, training, and optimization based on our unique Analytics Dashboard, we can help you tailor Teams to your specific success criteria.



## 01

### Envision

VENZO uses Analytics Insights from the very beginning, to help define and quantify ambitious, but realistic, business success criteria.

*For example:*

- Teams Meeting Option added on most or all meetings
- Reduction in internal e-mails by 50%
- Increase usage of OneDrive and SharePoint Online
- Carbon reduction and sustainability

## 02

### Implement

A secure, and well thought out technical implementation is the foundation of any Teams adoption success. VENZO makes sure that the technical solution supports your business culture, success criteria, as well as security and compliance requirements.

## 03

### Onboard

Understanding and using Teams is not difficult. The complicated part is getting governance right, and teaching users how to take full advantage of the many features and possibilities in the Teams solution by essentially changing their behavior.

VENZO uses a business-aligned roll-out plan, and uses an agile, data-based approach to training and communication to drive adoption.

## 04

### Drive Value

We can also help define Business Process Automation options on your new Teams platform. In order to build and test PowerApps, and the Power Platform, to automate business processes, we use design sprints.

In a single design sprint, we take a deep dive into one of your concrete challenges to build and test 1 or 2 prototypes in just four to five days.





# Examples of Teams Adoption by VENZO\_

01

## Global Pharmaceuticals Company: Calls & Interactive Meetings



**A global pharma organization specializing in allergy medicine, realized the need for a modern meeting and collaboration platform during the COVID-19 pandemic. Their desire was to transition from Skype for Business to Microsoft Teams and get 2500 employees onboard ASAP to prepare for market disruptions and improve their digital capabilities.**

VENZO successfully anchored the Microsoft Teams transition by:

- ✓ Utilizing the seamless Microsoft integrations for the technical implementation and optimizing it for their business needs.
- ✓ Following a four-step model for Teams training.
- ✓ Developing intuitive training material.
- ✓ Training super-users across the globe.
- ✓ Empower super-users to train end-users locally.
- ✓ Continuous stakeholder communication & alignment.
- ✓ Realtime monitoring of adoption rates were analyzed with BI tools. The knowledge was used for adjusting and directing the change initiatives to ensure a lasting and successful adoption.

02

## Global Bio Tech Organization: Full-suite Collaboration Platform



**A global bio tech organization specializing in cancer treatment, increasingly saw the need for a modern platform for digital collaboration to cope with the global work practices in a more productive fashion. Their desire was to implement the full-suite collaboration features of Microsoft Teams to reap the benefits of modern digital collaboration tools.**

VENZO ensured a significant increase in collaboration and productivity benefits by:

- ✓ Easing and optimizing collaboration globally by facilitating tailored training for the end-users of the collaboration platform.
- ✓ Enabling smarter work practices with modern tools for team creation, project planning, communication and much more.
- ✓ Providing more freedom in terms of mobility for the employees since they can work from home with full productivity.
- ✓ Defining technical-, regulatory-, and governance recommendations to ensure compliance with Genmab policies and legislation.