



# VMware to Azure VMware Solution Migration

Is now the time to migrate your  
VMware estate?

## What is Azure VMware Solution (AVS)?

Businesses are facing uncertainty around the pricing and future direction of VMware, following the acquisition by Broadcom. Organisations can be presented with unexpected costs due to changes in licensing models and contracts. The future direction of the product remains in question as businesses consider their enterprise architecture and strategic roadmaps.

The Azure VMware Solution (AVS) allows customers to migrate their VMware-based workloads to dedicated Azure infrastructure seamlessly. It provides a fully managed VMware environment in Azure, utilising the same VMware technology used on-premises, now offered as an Azure service. This solution includes all VMware licenses and Azure compute for a predictable monthly cost, enabling customers to continue leveraging their existing VMware skills without the need for refactoring applications.

## Why AVS Now?

### **Cost & Complexity:**

There is uncertainty in the VMware market and using Azure VMware Solution can help avoid the cost and contract complexities associated with it. By removing the legacy infrastructure risk from the estate, organizations can gain operational consistency and reliability.

### **Performance:**

Azure VMware Solution allows for the secure and quick migration of workloads. It provides immediate capacity on demand and harnesses the unlimited power of the cloud. Organizations can leverage specialist support, experience, and expertise.

### **Innovation:**

Azure VMware Solution allows for modification or extension at scale. It removes obstacles to access the technology your business needs. By reducing the carbon footprint, it contributes to a more sustainable future for all. It is a dedicated solution aligned to a cloud-first strategy.

## Why Version 1?

Choose Version 1 for VMware to Microsoft Azure migrations, modernisation, and on-going support.

With vast experience in Azure migrations and modernization, including migrations to AVS, Version 1 stands out due to their close relationship with Microsoft and prestigious accreditations like Azure Expert MSP. This enables them to leverage Microsoft for project funding, including funding for Azure VMware Solution (AVS) projects.

### **Azure Landing Zone**

Version 1's Azure Landing Zone Design and Delivery service and accelerator provides you with a best practice aligned platform to migrate workloads and develop new applications within a well governed, secure, resilient, and scalable Azure environment.

### **Azure Managed Service**

The Version 1 - Azure Managed Service offers a comprehensive solution to streamline your cloud operations, ensuring cost control, compliance, and innovation. By partnering with Version 1, you gain access to full-stack, multi-disciplinary teams with expertise in application design, legacy modernization, database management, and software asset management.

### **Software Asset Management (SAM)**

Version 1's market leading Software Asset Management (SAM) team help you understand and manage software buying and usage patterns, inventory details, future requirements, and contractual terms and conditions. The SAM team provide not just technical expertise but business change, financial optimisation and contractual negotiation on complex vendors including VMware, Oracle, IBM, Microsoft and more.

## The VMware to AVS Migration Service

The Version 1 VMware to AVS Migration Service consist of three collaborative phases:

### **Discovery & Assessment**

Version 1 will review your on-premises VMware estate, evaluate options, and prepare the business case for migration.

### **Design, Migration and Implementation**

Design, planning and migration of VMware workloads to AVS.

### **Management and Support**

On-going Azure Managed Services, including support for your AVS environment.

**All terms, conditions and pricing will depend on the size and complexity of your requirements.**