



# Empowering Businesses with Tailored Microsoft Solutions

## About VFFICE

Experience VFFICE's expertise in analyzing your business processes and systems. Our goal is to align with your vision, streamline operations, and ensure a seamless integration of Dynamics 365 Sales into your organization's ecosystem.

## What we offer

**Workshop Insight:** Join our **one-day Dynamics 365 Sales workshop** for an in-depth exploration of your business's technological capabilities. We provide a detailed briefing on Dynamics 365 Sales, assess your leadership's tech utilization, and analyze your current operational environment. Our goal is to identify any risks and tailor reporting to your needs, ensuring we select the most effective solutions for your business.

**Deliverables and Outcomes:** After the workshop, you'll receive a **customized report** that outlines a Dynamics 365 Sales solution designed specifically for your organization. This report will include a **clear implementation timeline** and **strategic recommendations** for process improvements, setting you on a path to enhanced business efficiency and success.

## What our customers are saying

"Their consultants are easy to work with, think creatively, and always deliver results with very high quality. VFFICE has been a true partner in identifying and enhancing the areas of our ERP System and business processes, and thus VFFICE has our highest endorsement."  
– Nicolas Ky, CPA, Controller, Canadian Centre for Architecture

**VFFICE**

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# Why Dynamics 365?

## Modern applications

Modern applications that deliver new experiences and connect with a businesses' existing systems to allow organizations to digitally transform their way. Applications that use mixed reality, the ability to take an application that overlays on the reality in front of the user, that guides them through a business process like never before. Connect to information from social networks, mobile devices, and micro-applications to drive intelligence and inform a more effective business process.

## Unified data and processes

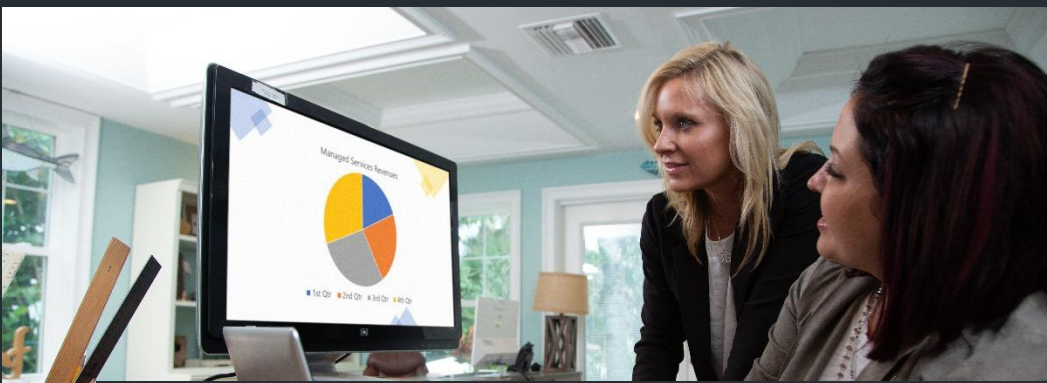
Unified data and processes that enables business without silos. Centralized data enables disparate groups to work together effectively with a single, trusted view of processes, relationships, and data. Data connectors allow thousands of systems to bring their data to a single network.

## Intelligence that delivers

Intelligence that delivers actionable insight. Data in the new world includes social, relationship and productivity information in addition to insights generated by business systems. The right solution requires a unified approach that allows companies to automatically leverage their data to decide and act in real-time with expanded analytics, predictive algorithms, and automated AI.

## An extensible environment

An extensible environment that enables change. The right solution establishes a data, communication, and application environment that makes it easy to evolve and extend existing business operations, while introducing technologies that enable users to create solutions where no solution exists and to expand data analysis.



## Key use cases



### Sales

Respond to changing business requirements with a flexible platform to rapidly create new solutions and ensure old solutions are never truly finished.



### Services

Understand your customers better and respond more quickly by accessing internal and external relationship data.



### Finance and operations

Increase your return on investment with Microsoft's agile and efficient cloud solution.



### Talent

Extend your virtual team and coordinate faster with a consolidated view of team members, activities, and responsibilities.



### Marketing

Gain end-to-end visibility by connecting data from external markets, social, and legacy sources.



Transform on your terms with Microsoft Business Applications. Enable people to do their best work. Gain actionable insights. Thrive with solutions expressly built for change. Unlock next.

Learn more at [www.dynamics365.com](https://www.dynamics365.com)

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