

**Victrix is**

- More than 5000 projects since 2003
- 450 highly qualified professionals

**Our expertise**

- Technological infrastructure
- Networking
- Development
- Collaboration tools
- Security
- Cloud

**Who are we ?**

Victrix, one of the largest IT services companies in Quebec, supports companies and public sector organizations in implementing enterprise productivity solutions that increase their performance and competitiveness.

Renowned for delivering high-quality services and a distinctive customer experience, Victrix offers a proven approach that combines excellence, agility and proximity.

**Montreal (head office)**

630, Sherbrooke West  
Office 1100  
Montréal, Quebec, H3A 1E4  
Phone : 514-879-1919

**Quebec city office**

1670 Sempie  
Office 240  
Quebec, Quebec, G1N 4B8  
Phone : 418-780-8181

# Azure Business Case

## Context

Adoption of Cloud Solutions has accelerated rapidly in the last years. Today, software development companies are prioritizing the development of cloud solutions.

No matter the size of the organization or business, the challenges remain the same:

- IT needs to do more with less
- Several companies are taking a first step towards Office 365 for mail and want to continue the usage of the Cloud Customers are quickly discovering that Azure includes several solutions without knowing how to use and manage them
- IT expertise is increasingly difficult to recruit;
- Major players are starting to prioritize the evolution of cloud solutions before traditional solutions;
- Business leaders no longer tolerate failures for critical services and the acquisition of the necessary infrastructure to meet this type of demand has become very expensive

Organizations and businesses want to start their journey in the cloud in the right way and make informed decisions.

## Our strategy

Our offer helps our customers to identify the easiest or the most strategic workload that can be moved to Azure/Office 365. We have developed a collaborative approach to understand the business and IT reality. We help our clients to prioritize and align their decisions with business priority.

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**Our approach**

<b>Analysis</b>	<ul style="list-style-type: none"> <li>▪ Gather a global view of the actual technologies used</li> <li>▪ Identity the company's objectives</li> </ul>
<b>Opportunity and threats</b>	<ul style="list-style-type: none"> <li>▪ Identify realistic opportunities to define scenarios                             <ul style="list-style-type: none"> <li>▪ Identify workloads (critical or not) that can be moved to Azure</li> <li>▪ Define use case for each workload</li> <li>▪ For each workload, identify benefits, impacts &amp; risks (Business &amp; technology)</li> <li>▪ Prepare the financial license acquisition plan</li> <li>▪ Prepare a high level evaluation of costs and efforts</li> </ul> </li> </ul>
<b>Decision and prioritization</b>	<ul style="list-style-type: none"> <li>▪ Advisory services for decision-making</li> <li>▪ Proof of concept – 2 workloads</li> </ul>

**Earnings**

- Take the first steps towards the cloud mode gradually, from structured way and managing risks
- Add value to the business through the use of technologies

**Efforts & cost estimation**

Efforts	Cost
•10 days and more	•at least 10 000\$

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## **Why Victrix**

We put at your disposal a multidisciplinary team composed of high-level resources, to assist you in defining the approach that will best meet the needs of your organization.

# Microsoft Partner



Gold Cloud Productivity  
Gold Cloud Platform  
Gold Datacenter  
Gold Collaboration and Content

Do you want to know more?

Communicate with us – [info@victrix.ca](mailto:info@victrix.ca)