VISIONET
Engineering. Simplified.

Microsoft Dynamics 365 Project Operations (implementation plans)

Deliver projects with confidence.

Projects don't fail because of effort, they fail because of lack of visibility, disconnected systems, and weak execution models.

Microsoft D365 Project Operations helps organizations gain end-to-end control over project sales, delivery, resources, and financials, with a proven, Microsoft-aligned methodology.

Our proven implementation methodology

We follow a structured, outcome-driven approach aligned with Microsoft FastTrack to reduce risk and accelerate value.

INITIATE

Set the foundation for success

We align stakeholders, configure LCS, provision environments, and define the project roadmap, ensuring clarity, governance, and readiness from day one.

It includes:

- Project kick-off
- Environment planning
- LCS configuration
- FastTrack alignment

DESIGN

Translate business needs into a scalable solution blueprint

We analyze processes, conduct fit/gap workshops, define future-state designs, and prepare data and testing strategies.

It includes:

- Business process analysis
- Fit/Gap review
- Solution blueprint
- Data migration templates
- Conference Room Pilot (CRP)

BUILD

Turn designs into working solutions

Using agile sprint-based development, we configure Project Operations, validate functionality, test integrations, and prepare users for adoption.

It includes:

- Sprint development
- Data migration runs
- Solution validation
- System testing
- Mock Go-Live
- Training (TTT & Admin)

DEPLOY & OPERATE

Go live with confidence, and stay supported

We manage cutover, final data migration, production deployment, and post-go-live support to ensure operational continuity.

It includes:

- Cutover activities
- Final data migration
- Go-Live
- Hypercare support

Capability	What's included: Project Operations Foundation Plan	What's included: Project Operations Foundation+ ERP	What's included: Project Operations (Enterprise Plan)
Duration	(16-week implementation engagement) The foundation plan covers the **core capabilities** required to manage projects from sales to invoicing. Implementation company = Single	(28-week implementation engagement) The foundation+ ERP plan covers the **core capabilities + Project financials** to manage projects from sales to profit. Implementation company = Single	(Contact us for implementation engagement) The enterprise plan covers the **core capabilities + Organization wide finance** to manage projects from sales to profit. Implementation company = Multiple
Project sales			
Lead Management	✔	✔	✔
Quote Management	✔	✔	✔
Project management			
Project contract management	✔	✔	✔
Project planning	✔	✔	✔
Project Estimates	✔	✔	✔
Resource management			
Employee skill and Certifications management	✔	✔	✔
Resource scheduling	✔	✔	✔
Contractor management	✔	✔	✔

Project Accounting			
Expense management	✔	✔	✔
Time sheet entry and approval management	✔	✔	✔
Project Performa invoicing	✔	✔	✔
Project actual invoicing	✘	✔	✔
Revenue recognition	✘	✔	✔
Expense reporting	✘	✔	✔
Project adjustments	✘	✔	✔
Project Subledger	✘	✔	✔
Finance + Supply Chain (ERP)			
General Ledger	✘	✔	✔
Accounts Receivable	✘	✔	✔
Accounts Payable	✘	✔	✔
Project Procurement	✘	✔	✔
Cash and bank	✘	✔	✔
Fixed assets	✘	✔	✔
Inventory Management	✘	✘	✔
Consolidation and Elimination Intercompany	✘	✘	✔
Project Reporting			
Operational reporting	✔	✔	✔
Project dashboards	✔	✔	✔
Project financial reporting	✘	✔	✔
Org Finance reporting	✘	✘	✔
Standard PowerBI reporting	✘	✘	✔
P&L, Balance sheet and Cashflow forecast	✘	✘	✔

Who can benefit from this?

This offering is ideal for organizations that:

- Are part of construction, engineering, maintenance based, hardware and licensing industry.

- Need a single system for internal and billable projects, from planning to financials

- Need financial system to kick start end to end project reporting and management.

- Rely on external systems for taxes, exchange rates, reimbursements, or non-project expenses

Why Visionet?

- Microsoft-aligned delivery with FastTrack best practices including global expertise

- Structured, template based, low-risk implementation approach

- Strong focus on adoption, governance, scalability and change management

Ready to take control of your projects?

- Move beyond spreadsheets, disconnected tools, and manual tracking.

- With Dynamics 365 Project Operations and Visionet's proven delivery model, you gain clarity, control, and confidence across your project lifecycle.

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