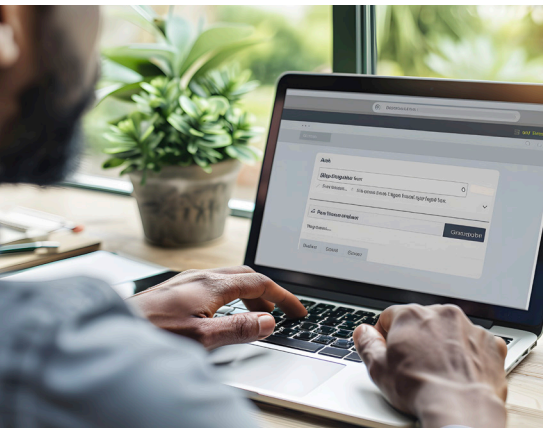


Elevate B2B sales with Visionet's Customer Quotation Accelerator

Improve customer experience while boosting operational efficiency and sales performance



In today's fast-paced business landscape, efficiency and speed are critical for B2B sales success. A streamlined sales process enables businesses to respond to customer inquiries faster, improve deal closures, and enhance customer satisfaction.

Without an optimized process, businesses risk delays, pricing inconsistencies, and missed opportunities. A reliable quotation management system ensures seamless operations, accurate pricing, and a frictionless customer experience.



Seamless hybrid architecture

Our hybrid solution ensures uninterrupted operations. When HQ is online, quotations are processed instantly. During downtime, the system automatically switches to fallback mode, storing quotations in the channel database. D365 batch job synchronization ensures accuracy, keeping workflows smooth and data consistent.



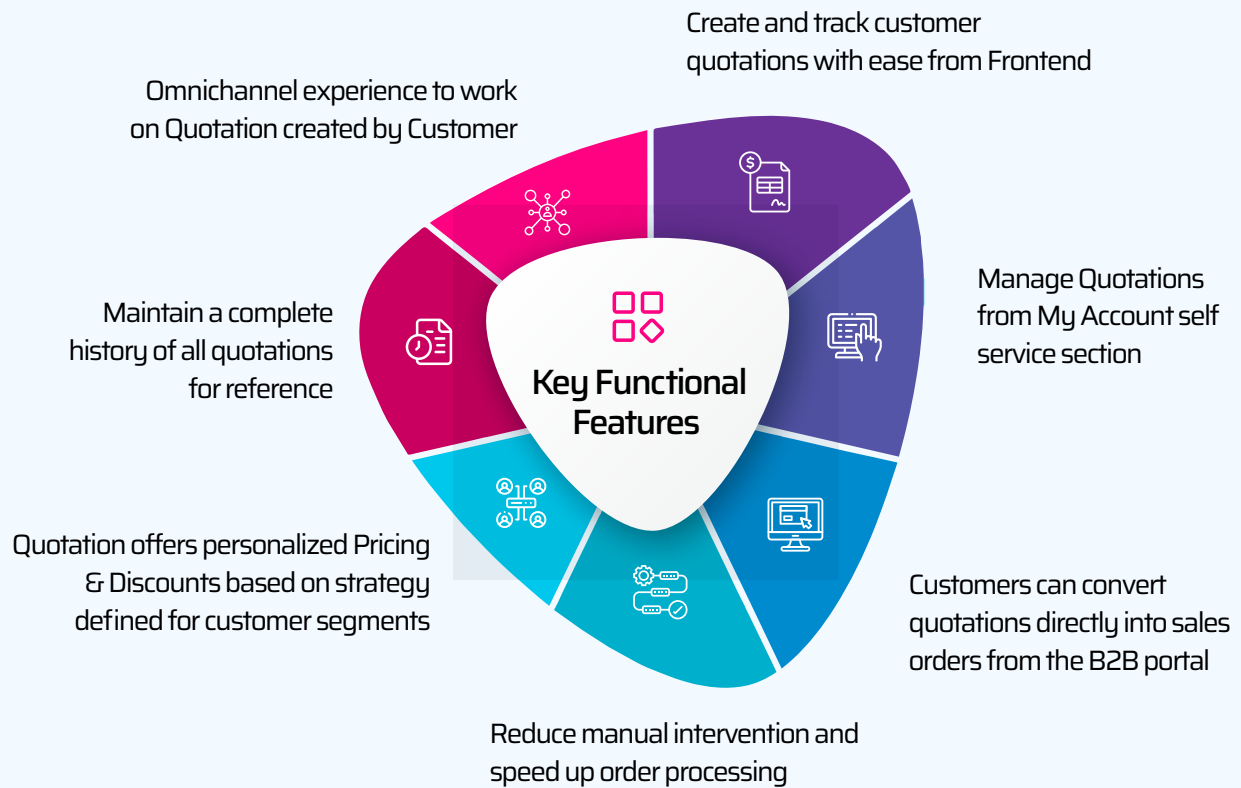
Instant, reliable quotations

Visionet's Customer Quotation Accelerator allows businesses to provide real-time pricing and discounts, improving conversion rates and deal closures. By enabling instant, accurate quotes, businesses can enhance the overall buying experience and streamline the sales process.

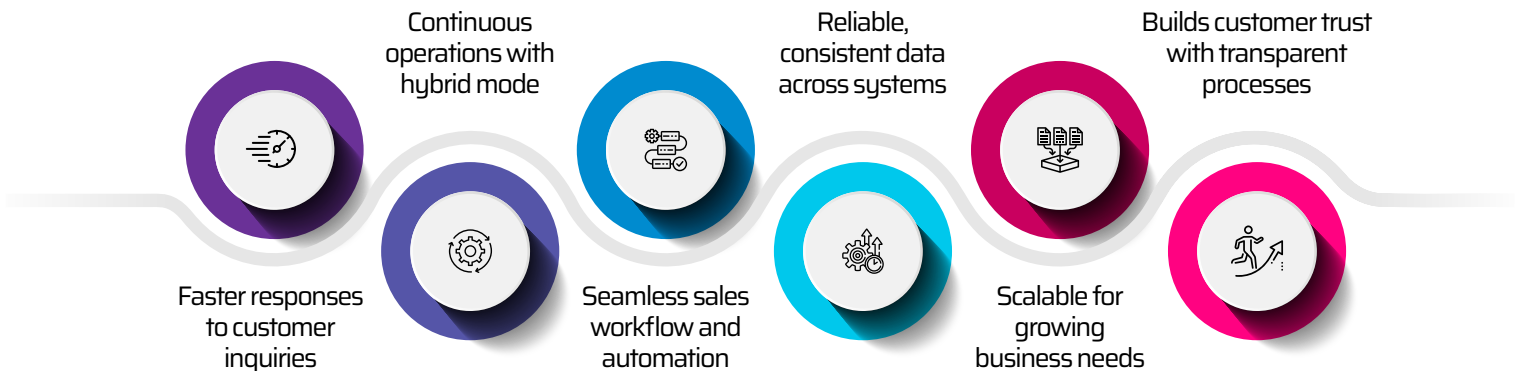


Effortless quotation management

Customers can easily create, track, and manage quotations through a self-service portal. With seamless sales order conversion, businesses can turn quotes into orders instantly, reducing manual intervention. Personalized pricing and discounts enhance customer satisfaction, while omnichannel collaboration allows users to access and manage quotations across multiple touchpoints. A complete quotation history is maintained, ensuring transparency and informed decision-making.



Business benefits



Empower your business

In the fast-paced world of B2B commerce, efficiency and customer satisfaction are key to success. Visionet's Customer Quotation Accelerator enhances efficiency, accuracy, and resilience.

Get in touch with us today and optimize your B2B sales process.

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