



# Visionet Frontier Firm Transformation Workshop

## From Copilots to Agentic Enterprises



### What is a Frontier Firm?

A Frontier Firm is an organization that redesigns how work happens using AI, not as a tool layer, but as an execution model.

Frontier Firms evolve across three operating patterns:

- 1. Human + assistants**  
Copilots support productivity, analysis, and decision-making
- 2. Human-agent teams**  
AI agents execute defined tasks under human direction
- 3. Human-led, agent-operated workflows**  
Humans set intent and governance; agents run processes autonomously

Most enterprises operate across all three patterns simultaneously. The challenge is knowing where to start, and how to scale responsibly.



## Workshop at a glance

The Visionet Frontier Firm Transformation Workshop is an executive, practitioner-led session designed to help organizations:

- Understand the Frontier Firm concept in practical terms
- Identify where Copilots, agents, and autonomous workflows deliver value
- Prioritize high-impact use cases aligned to business outcomes
- Define a responsible, Microsoft-aligned path forward

This workshop serves as a structured starting point before committing to large-scale AI or agentic transformation initiatives.

# What happens during the workshop

## Frontier Firm overview

- What defines a Frontier Firm, and why enterprises evolve from Assistants → Agents → Autonomous workflows
- Microsoft + Visionet point of view
- Alignment to top business priorities

**Outcome:** A shared understanding of the Frontier Firm journey and relevance to your organization.

## Frontier Firm patterns (1–2–3)

Participants explore the three patterns through real-world examples:

- Pattern 1: Productivity & Business Assistants (Microsoft 365, Dynamics, Power Platform)
- Pattern 2: Agents completing multi-step tasks (Copilot Studio, Azure AI Foundry)
- Pattern 3: Autonomous agent missions and orchestration

**Outcome:** Clarity on how copilots and agents work, and where they fit within existing workflows.

## Business prioritization exercise

A guided working session to:

- Identify 10–15 candidate processes across business and IT
- Classify opportunities as Assistant, Agent, or Autonomous
- Map value vs. complexity
- Prioritize the top 3–5 high-impact use cases

**Outcome:** A custom Agent Prioritization Matrix aligned to business value.

## Next steps & recommendations

The workshop concludes with:

- Responsible AI guardrails and governance considerations
- Visionet recommendations and roadmap guidance
- Options for Agent MVPs or scaled transformation
- Microsoft alignment and funding considerations

**Outcome:** A clear, confident path forward with actionable next steps.

## Workshop outcome

- A Frontier Firm readiness snapshot for your organization
- A prioritized roadmap from Copilots → agents → autonomous workflows
- 3–5 high-impact AI or agent use cases identified
- Initial governance and Responsible AI guidance
- Clear recommendations for MVP or next-step implementation

## The participants will gain

- Faster decision-making on where AI should be applied
- Reduced risk by prioritizing the right use cases first
- Stronger alignment between business and technology leaders
- A practical, Microsoft-aligned roadmap for agentic transformation

# Move from AI experimentation to execution

Understand what it truly means to become a Frontier Firm, and define a clear, responsible path forward with Microsoft and Visionet.



## Start with the Frontier Firm Transformation Workshop



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