



Vnomic


Automated & Engineered SAP Landscape as a Service

Vnomic FinOps as a Service

Customer HQ in Shinjuku/Japan, running the largest SAP Db2 landscape in the world, enjoying over \$2M annual cost savings as part of this program...

Highlights

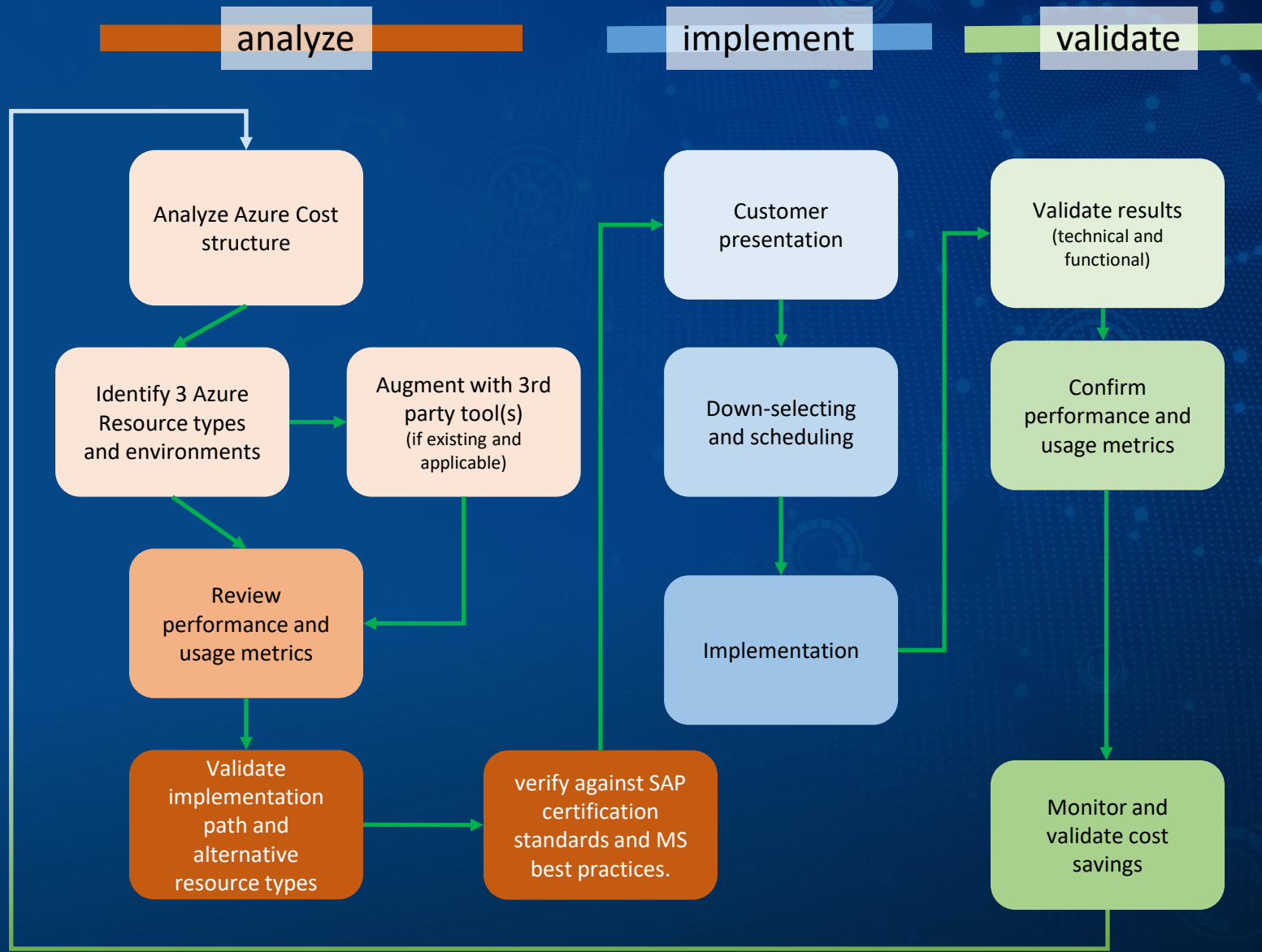
- + AGILE style service, delivering actionable results
- + Ongoing Service, not a 'one-time shot'
- + Potential savings are validated by:
 - potential long-term savings
 - impact to the system and service
 - compatibility to SAP and Microsoft standards
 - ease of implementation
 - customer specifics (black out dates, business seasons)
- + All savings are metrics driven
 - performance metrics
 - no spot analysis
 - 7 / 14 / 30 schema applied
- + One focus area per week / months instead of large, list of unactable items for our customers.
- + Can be augmented by 3rd party tool (if existing within customer environment) – but not required, we are Cloud-Native!



“cost optimization is more than just downsizing resources. We want to ensure equal performance, functionality and feature set at a lower price point for our customers!”

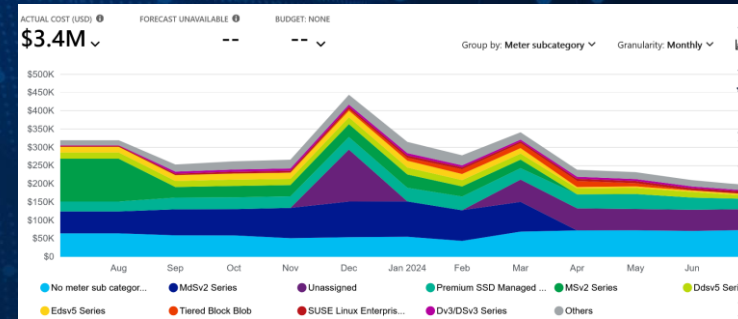
- Daniel Stiegler – VP Vnomic Services

Process cycle



ANF Account	Pool Name	Capacity Pool SKU	Capacity Pool Size	Volume Name	Current Usage (GB)	Allocated Quota (GB)	7 Day Min AVG	7 Day Max AVG	30 Day Min AVG	30 Day Max A
ANF-MB-DR	MB-POOL-DR	Premium	4TB	sapmnt-m4a	8.52 GB	100 GB	8.52 GB	8.52 GB	8.4 GB	8.6 GB
				sapmnt-m4b	3.84 GB	100 GB	3.84 GB	3.7 GB	3.84 GB	3.7 GB
				sapmnt-m4b-test	3.67 GB	100 GB	3.67 GB	3.67 GB	3.67 GB	3.67 GB
				sapmnt-m4m	3.45 GB	100 GB	3.45 GB	3.45 GB	3.45 GB	3.45 GB
				sapmnt-m4o	4.56 GB	100 GB	4.56 GB	4.56 GB	4.56 GB	7.3 GB
				sapmnt-m4o-test	3.85 GB	100 GB	3.85 GB	3.85 GB	3.85 GB	3.85 GB
				sapmnt-m4c	3.49 GB	100 GB	3.49 GB	3.6 GB	3.49 GB	3.6 GB
				sapmnt-m4m	3.71 GB	100 GB	3.71 GB	4.2 GB	3.71 GB	4.3 GB
				sapmnt-m4m	3.88 GB	100 GB	3.88 GB	3.58 GB	3.88 GB	3.58 GB
				sapmnt-m4r	15.79 GB	100 GB	15.79 GB	15.79 GB	14.9 GB	15.79 GB
				trans-m4a	11.2 MB	100 GB	9.8 MB	11.2 MB	7.1 MB	11.2 MB
				trans-m4b	12.4 MB	100 GB	10.7 MB	12.4 MB	10.7 MB	12.4 MB

Real example of a performance usage and metrics review. Functionality, features and user speed need to stay equal or better at a lower price point.



VNomic Cloud Cost optimization at work...
 "We want our customers to use their Azure Spend on value added and innovative Cloud Services which benefits their business..."

Benefits for our customers

- + Real hard cost savings.
- + Reduction of overspend for none value added Services and resources.
- + Actionable cost savings – not just a long list of possibilities.
- + SAP certification and Microsoft best practices are being closely kept.
- + Establishment of a ‘Cloud Cost mind-set’ with the organization.

ANF Account	Capacity Pool Name	Current Size	Proposed Size	Current Cost (USD/Month)	Cost After Reduction(USD/Month)	Cost Saving (USD/Month)
ANF-MII-DR	MII-POOL-DR	4 TB	1 TB	\$1,205.00	\$301.25	\$903.75
ANF-S4H-DR	MDG-POOL-DR	4 TB	2 TB	\$1,608.66	\$804.33	\$804.33
	SLT-POOL-DR	4 TB	3 TB	\$1,608.66	\$1,206.50	\$402.16
ANF-S4H-PRE	CHR-POOL	16 TB	11 TB	\$6,434.65	\$4,423.82	\$2,010.83
	GRC-POOL	16 TB	12 TB	\$6,434.65	\$4,825.99	\$1,608.66
	MDG-POOL	16 TB	12 TB	\$6,434.65	\$4,825.99	\$1,608.66
	S4R-POOL	17 TB	13 TB	\$6,836.82	\$5,228.15	\$1,608.67
	SHY-POOL	11 TB	10 TB	\$4,423.82	\$4,021.66	\$402.16
	SLT-POOL	16 TB	9 TB	\$6,434.65	\$3,619.49	\$2,815.16
ANF-S4H-PRO	CP-CHP	16 TB	11 TB	\$6,434.65	\$4,423.82	\$2,010.83
	CP-CLN-MHP	8 TB	2 TB	\$3,217.33	\$804.33	\$2,413.00
	CP-DHP	15 TB	12 TB	\$6,032.49	\$4,825.99	\$1,206.50
	CP-GHP	16 TB	10 TB	\$6,434.65	\$4,021.66	\$2,412.99
	CP-MHP	16 TB	13 TB	\$6,434.65	\$5,228.15	\$1,206.50
	CP-SHP	30 TB	26 TB	\$12,064.97	\$10,456.31	\$1,608.66
	CP-THP	16 TB	11 TB	\$6,434.65	\$4,423.82	\$2,010.83
ANF-MIICOL	MIICOL-POOL	4 TB	1 TB	\$1,205.00	\$301.25	\$903.75
Total Saving (USD/Month)						\$25,937.44

Sample cost saving overview for NetApp volumes Resource types.

Thank You



Contact
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