

### Who are we?



- We are a legal tech company helping businesses streamline their contract management process.
- Since 2016, we have been a pioneer in Contract Lifecycle Management (CLM) software.
- Our user-friendly tool simplifies end-to-end contract management to accelerate contracting cycles & reduce manual work.

150+

Total No. of
Customers Served

Total Value of
Contracts Managed

250%
Return on Investment

99% Retention & Adoption rate

## **Recognized By**













### **Awards Won**

























### **Our Clients**









































































### What Problem do we solve?







#### **Lack of Central Contract Database**

90% organizations face challenges trying to locate contracts.
-EY Law Survey



### Clause level analysis from standard terms

Lack of standardization leads to increased operational cost & longer contracting cycles. -Deloitte & WCC Report



### Risk Management & Contract Analysis

Contracting cycles are prolonged due to manual contract review and lack of Al assistance



### **Contract Status & Renewal Tracking**

More than 78% organizations do not track contractual obligations. -Harvard Law School Survey



## What are the benefits of using Volody CLM?

A smart contract management platform having functionality like:



Centralized Repository



Collaborative Drafting



Al for contract review



No-Code Workflows



Mobile Responsiveness



Al-powered Clause Suggestions



**Contract Tracking** 



Inbuilt Chatbot



Complete
Digital Execution



ERP/CRM/P2P Integration



Reduce TAT with workflows & alerts



AI-based clause & content search

### **Additional Services Offered**



### Managed Services/ Advisory



#### L1/L2 support for users like:

- Handholding and training
- Troubleshooting and ensuring there is no business disruption

L3 support for instant resolution



#### **Contract setup support services**

- Building templates, changes to contracts building and managing the clause library
- · Contract playbook and standard positions
- · Contract drafting services



#### Support services for legal team:

- Contract renewal & addendums support
- Overall contract stability & management
- Obligations mapping and management
- Dashboard reporting and reports management

### **Project Management**

Dedicated BA for implementation

Overall workstream coordination with legal teams and periodic tracking and reporting of project tasks and outcomes

Escalation of issues/ challenges for resolution and updates on project plan along with timelines

Weekly review to discuss the progress of the project

Assist in **defining project tasks, timelines and accountabilities** within the teams pertaining to coordinating and gathering information from all stakeholders of the client

## Why are we the Best at it?





## **Best in Class Security**

**Al Model:** The Al model does not use your data to train the model.

**Data Ownership:** You own the inputs you provide, and you own any output you rightfully receive.

**Data Security:** All data is AES-256 and TLS 1.2+ encrypted.





powered by aws

"We deal with 1000+ contracts annually, keeping track and getting updates from businesses is a tough task. Volody team helped us solve this problem and provide us with a complete contract lifecycle management solution. Now our legal team can be on top of all the agreements and effortlessly draft and execute them. I'm likely to recommend Volody."

- Managing Director at a packaging company

### How does our advanced Al work?





#### **Clause Suggestion**

Save time and effort with automated clause suggestions in line with to your established terms.



#### **User Friendly Chatbot**

Al-enhanced chatbot designed to ease contract management, ensuring a hassle-free experience.



### **Obligation Management**

Al engine seamlessly scans your contracts, extracts obligations and auto-assigns them to the relevant stakeholder.



#### **Metadata & Clause Extraction**

Bulk upload legacy contracts & our AI extracts all key details & clauses establishing a comprehensive clause library for accurate clause suggestions.



### **Risk Analysis**

Configure our AI engine to get intelligent risky clause alerts. Mitigate contract risk and ensure complete compliance.



#### Clause Summary

Receive instant summaries that encapsulate the essence of your contract, allowing you to grasp critical details.



#### Clause Comparison

Identify discrepancies between proposed and existing clauses with our smart analysis engine.



#### **Contract Guideline**

Leverage AI to alert users of guideline breaches and suggests necessary modifications for adherence.



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