



Dynamics 365 Business Central

# Connect your business to drive productivity and profits



As companies grow, they get to a tipping point where their current accounting or ERP systems can't keep up with demand, provide the insights needed to make informed decisions, or enable a mobile workforce.

## Supercharge your growing business with an all-in-one solution.

Microsoft Dynamics 365 Business Central is a comprehensive solution that helps SMBs connect their financials, sales, services, and operations to streamline and secure business processes, improve customer interactions, and make better decisions.



### Connect your business

Do your teams waste time looking for information and switching back and forth between apps?

Connect your people and processes with a single, unified solution so you can get more done using the tools you're already familiar with.



### Make smarter decisions

Can you easily analyze and share data with teams to inform decisions and improve customer service?

Get an end-to-end view of your business with reliable financial reporting and guide teams to optimal outcomes with predictive analytics and AI.



### Trust in a secure, flexible system

How do you keep your data secure and ensure compliance with industry and financial regulations?

Trust in a solution that helps maintain compliance and secure financial, customer, and personal data—all while delivering a 99.9% uptime service level agreement.

"We run almost all of our business with Dynamics 365, and now we're looking to integrate our forecasting, accounting, and finances."

- Keith James, Product Development Coordinator, Centric Mining Systems

# Run your entire business with a single solution

"If I get an email from a customer inquiring about an order, I just click on the Dynamics 365 add-in within Outlook. It pulls up all of the linked documents within the email message, so I don't have to go to another app to find the information."

– Christopher Gates, Business Operations Manager, Quantico Boot



Growth is stalling because your systems and processes can't keep up.

## With Dynamics 365:

### Streamline business processes with a single, comprehensive solution.

- **Automate tasks and improve workflows** across accounting, sales, purchasing, inventory, and customer interactions with a business management solution that is deeply integrated with Microsoft 365.
- **Accelerate the quote to cash process** by quickly acting on sales-related inquiries, managing service requests, and processing payments—all from within Outlook.



Decisions are being made based on intuition, not factual data.

### Make smarter business decisions.

- **Centralize data** from finance, sales, service, and operations to get an accurate view of your entire business.
- **Optimize inventory levels** by using built-in intelligence to predict when and what to replenish.
- **Improve financial reporting** with seamless Excel integration and advanced analytics from Power BI.
- **Increase sales** by focusing on the right opportunities and responding quickly to customer inquiries.



Data security and compliance are at risk.

### Trust in a secure, flexible solution.

- **Secure business processes and ensure audit trails** with easy-to-create workflows and controls to secure purchasing, credit authorization, and vendor payment processes.
- **Handle, store, and transmit data securely** across your systems while protecting it from unauthorized access with automatic Microsoft datacenter encryption.
- **Start with what you need** and grow at your own pace by adding capabilities and other Dynamics 365 solutions over time.



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