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# Cloud Services LATAM

Copilot adoption services  
and bundles – Microsoft

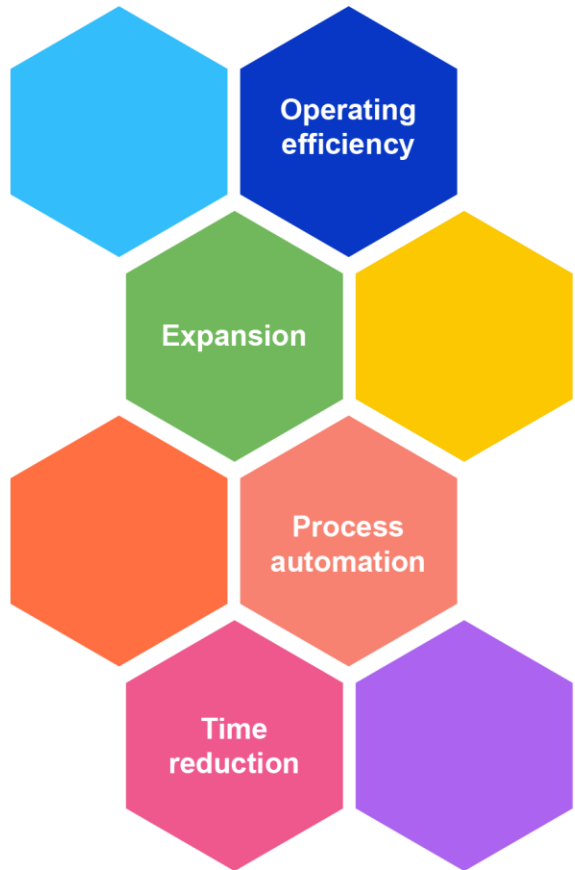
# TD SYNEX services – Added values & strengths



## Added value services:

- Always working on white label modality.
- Expand our business partner's services portfolio.
- LATAM coverage.
- Everything unified (professional services, training, support).
- Commercial and business flexibility.
- Expand your opportunities with our bundles and services offering on Marketplace Cloud Vendors.

# Services Copilot Adoption Bundle - Benefits



**Profitability  
& business  
growth!**

# Copilot Adoption - Services Strategy

1

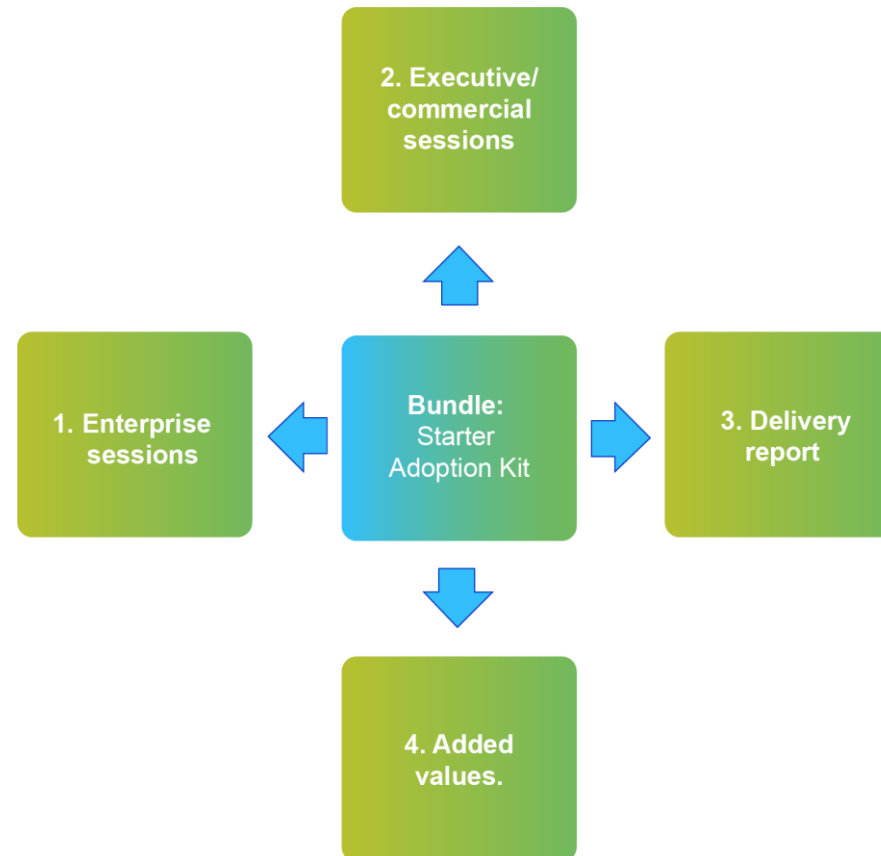
## Bundle: Starter Adoption Kit

### It includes (12 hours):

- 1) Two enterprise sessions: "AI with Copilot: revolutionizing business competitiveness"
- 2) Five executive/commercial sessions defined by roles and by area, and one technical session (IT area)
- 3) Delivery report: commercial & technical sessions
- 4) Added values:
  - a. Two additional consultancy hours for Microsoft Copilot best practices

OR

- b. Exclusive workshop for AI and digital cloud trends focused on Azure.



## Preferred organization target:

- SMB

## Benefits:

- Business adaptability
- Automation
- Operating efficiency
- Process improvement.



# Copilot Adoption - Services Strategy

2

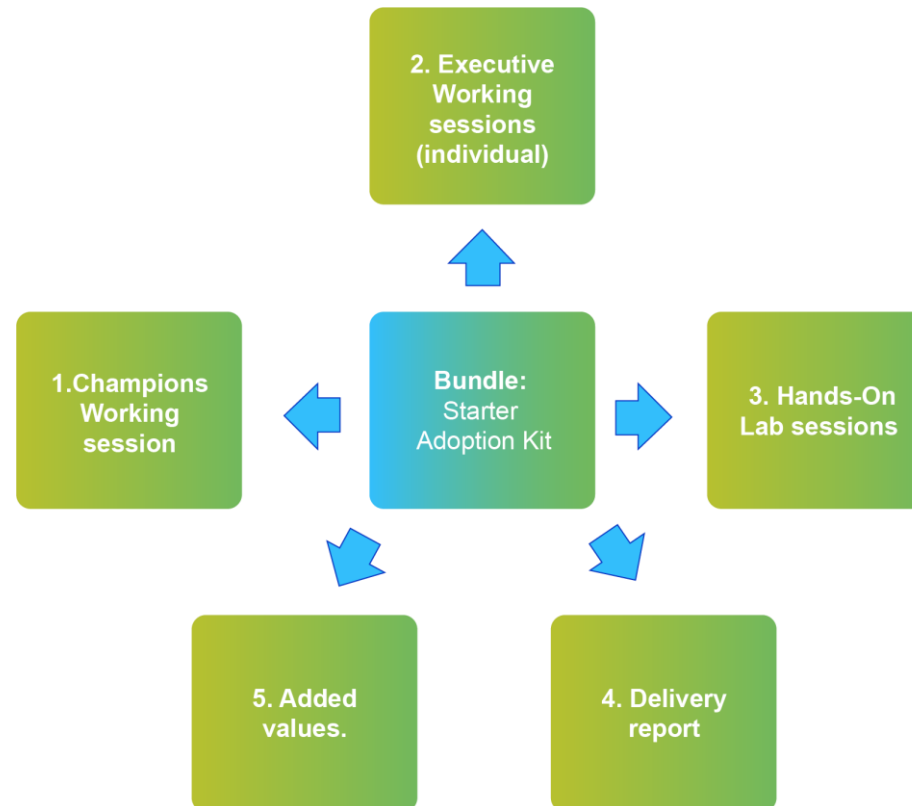
## Bundle: Advanced Adoption Kit

### It includes (14 hours):

- 1) One Champions Working session
- 2) One Champions Working session
- 3) Two Hands-On Lab sessions
- 4) Delivery report: commercial and technical sessions
- 5) Added values:
  - a. Two additional consultancy hours for Microsoft Copilot best practices

### AND

- b. Exclusive workshop for AI and digital cloud trends focused on Azure.



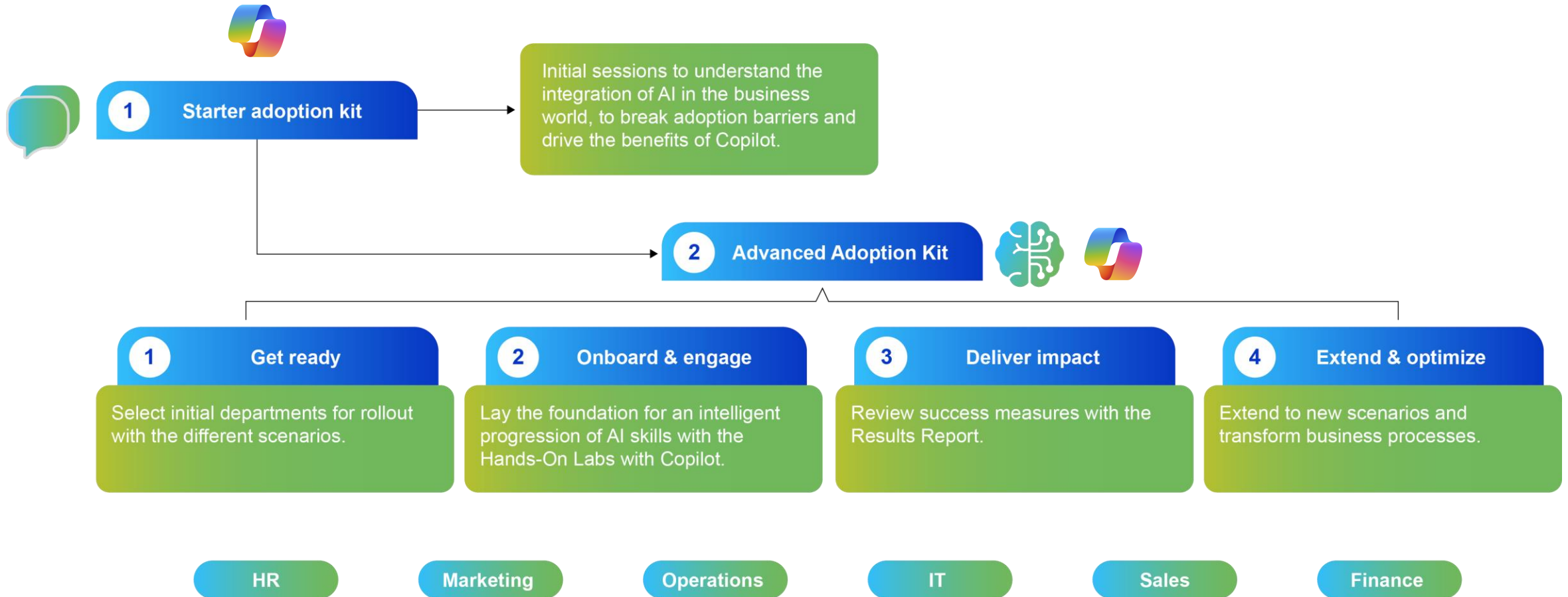
## Preferred organization target:

- SMB
- SMC

## Benefits:

- Business adaptability
- Automation
- Operating efficiency
- Process improvement
- Error reduction
- Time efficiency
- Custom solutions.

# Copilot adoption – User enablement (summary)



# Copilot adoption – Services Bundle



\*\*Terms and conditions apply.\*\*

\*\*For more details, consult your service sales representative.\*\*



**Working together**

**=**

**better results!**

**THANKS!**