

Contact Us Today 805-581-5020

westerncomputer.com

Empowering Businesses of Today to Be Giants of Tomorrow

Dynamics 365 Business Central Assessment Is Your Business Central System Delivering

Maximum Value?

Western Computer's comprehensive evaluations are designed to uncover process gaps, streamline operations, and enhance your use of Business Central across departments like Sales, Pricing, Logistics, Forecasting, and more. Whether you're troubleshooting inefficiencies or planning for future growth, we'll help you optimize your investment.

What's Included in the Assessment:

Sales Process Optimization: Review quote-to-cash workflows, contact syncing, and outcome tracking to accelerate your sales cycle.

Pricing & Lead Time Accuracy: Assess pricing structures, lead time calculations, BOMs, and planning tools like StockIQ for improved speed and accuracy.

Training & Best Practices: Modernize delivery planning, shipping methods, and legacy tool usage (e.g., Lanham) with updated best practices.

Warehouse & Logistics Review: Evaluate warehouse layout, consignment processes, and sandbox-to-production consistency to ensure operational harmony.

Forecasting & Demand Planning: Improve demand responsiveness through smarter forecasting methods integrated into your daily workflows.

Stakeholder Collaboration: We work with IT, Sales, Engineering, and Finance teams to ensure cross-functional alignment and relevant outcomes.

Technical & Reporting Enhancements: Refine replenishment settings, system documentation, and reporting structures for increased transparency and control.



Microsoft Consulting Services Leader | Spring 2025

Western Computer has been ranked as a **Leader** and **#1 in user satisfaction** in the Microsoft Consulting Services category by G2, the world's largest and most trusted software marketplace, for our commitment to delivering exceptional Microsoftspecific consulting services and vast experience in implementing comprehensive Microsoft applications.



Delivered remotely, this assessment includes system analysis and a tailored optimization plan. Take the first step toward smarter, more strategic operations. Contact us today to schedule your personalized assessment.



