Orchestrate Business Excellence

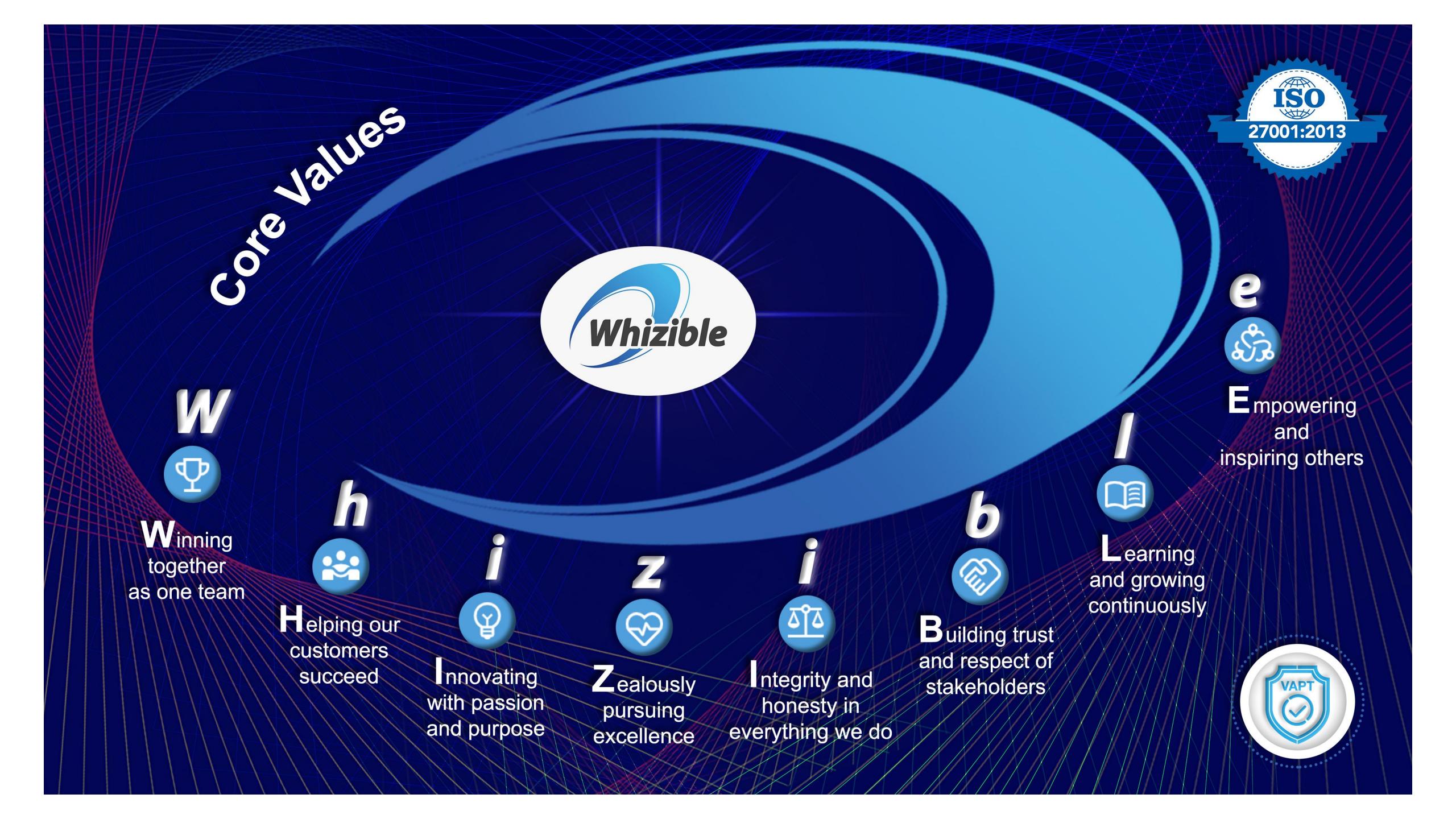


Who we are as organization?

- ★ Lifeline is the organization born to make good on the promise embodied in our name. We aim to become trusted partner with our customers in their quest for success.
- ★ Our Flagship Product Whizible helps Services Organizations Orchestrate Performance and achieve
 - Increase billable resource utilization up to 12%
 - Decrease execution delays by up to 20%
 - Decrease effort to billing cycle up to 60%



^{*} Above data is based on the usage audit of the product with clients in various geographies.



Whizible Differentiators:

- Depth of functionality with deep domain expertise.
- 20 Years of lineage Whizible ver. 20 launched in Jan 20, 2020
- Continued investments in product enhancement
- Dedicated to longterm customer success
- Low cost of ownership
- Stable Team: With Competence and Passion
- **Great story** behind the product journey*
- Best of Breed Integrated software
- We are completely MADE IN INDIA



^{*}When acquirer was not able to do justice – we bought back and supported customers

Why Choose Us



Only integrated solution which goes beyond project management and helps to achieve your business goals by improving topline & bottomline.



















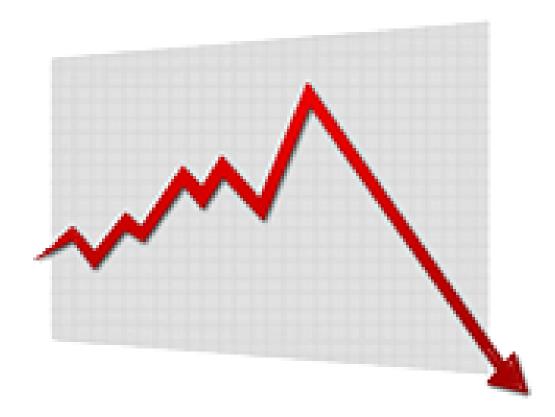








Whizible Guarantee



Savings in cost of ownership



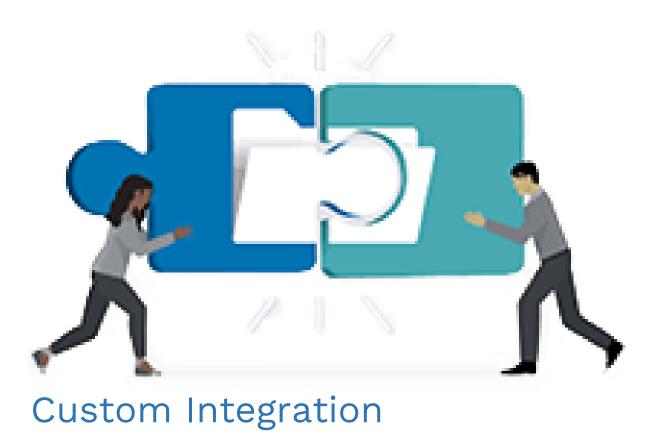
Painless Implementation



Guaranteed Outcome



Lifetime Support*



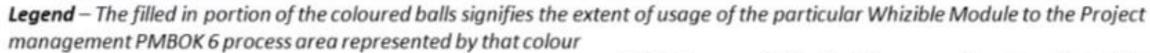


Maturity Level and Standards



Whizible Modules mapped to PMBOK®6 Process areas

ble	PMBOK Process	Initiating	Planning	Executing	Monitoring & Controlling	Closing
	Initiatives		_	_	_	-
	Projects					
es	Processes	•		0		_
Modules	Resources	•				
e M	Timesheet	_				
Whizible	Invoicing	-	_			
¥	Helpdesk	_		0		
	BI Metrics & Dashboard	•	•			
	Knowledge			0		



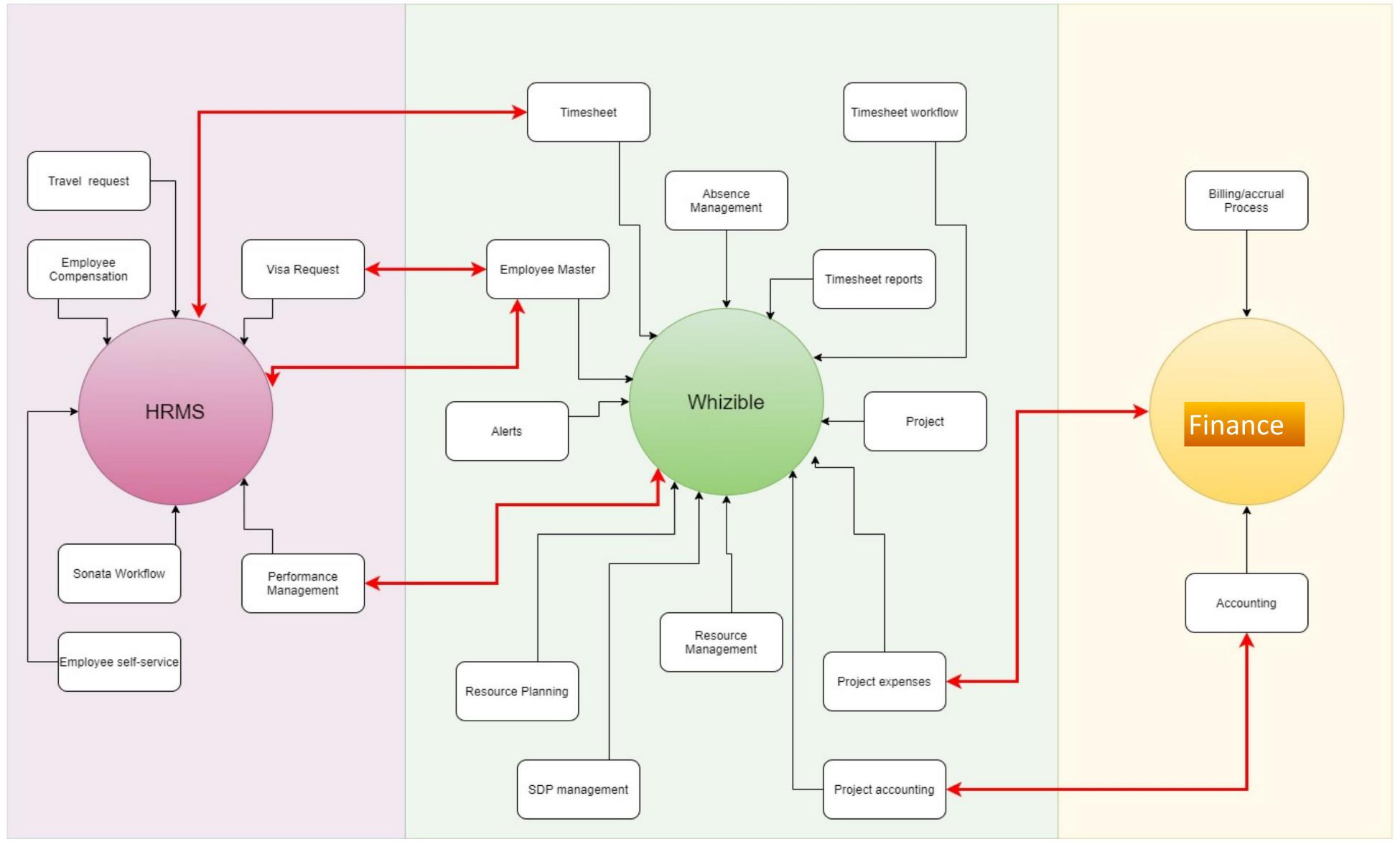
CIMI

CMMI Level 4 & 5 - https://rb.gy/j64q9d



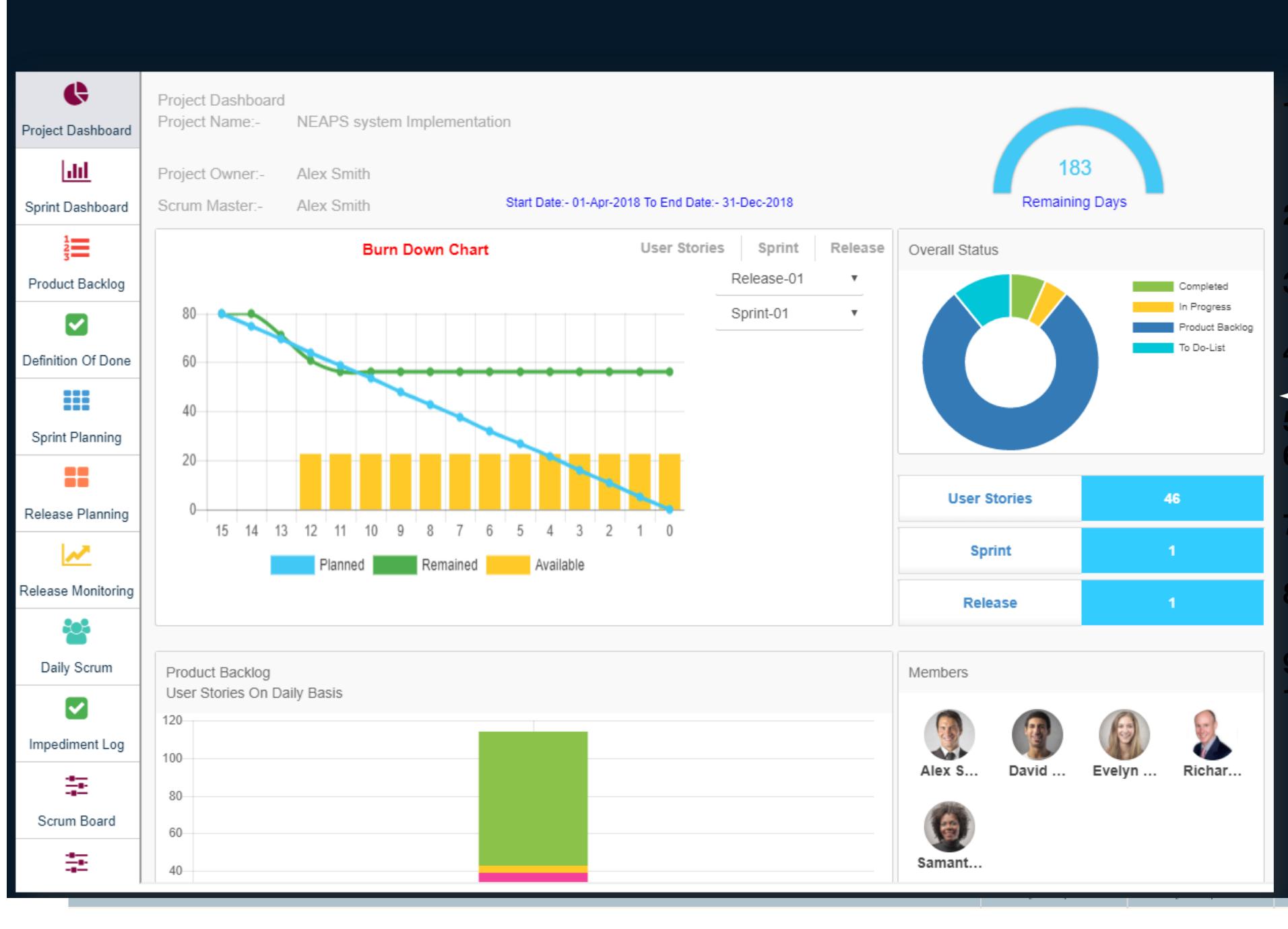
Whizible easily integrates and co-exists with systems like SAP, D-365, Microsoft Projects, Darwin Box, Adrenaline, Oracle fusion







Practice Adile in a disciplined fashion



Measure velocity of product development Link effort and skill of your resources Achieve faster sprints **Dynamic product** backlog Online SCRUM Control the scope of the project Improve output quality Configure definition of done Discussion threads Batch process



Project Managers dashboard



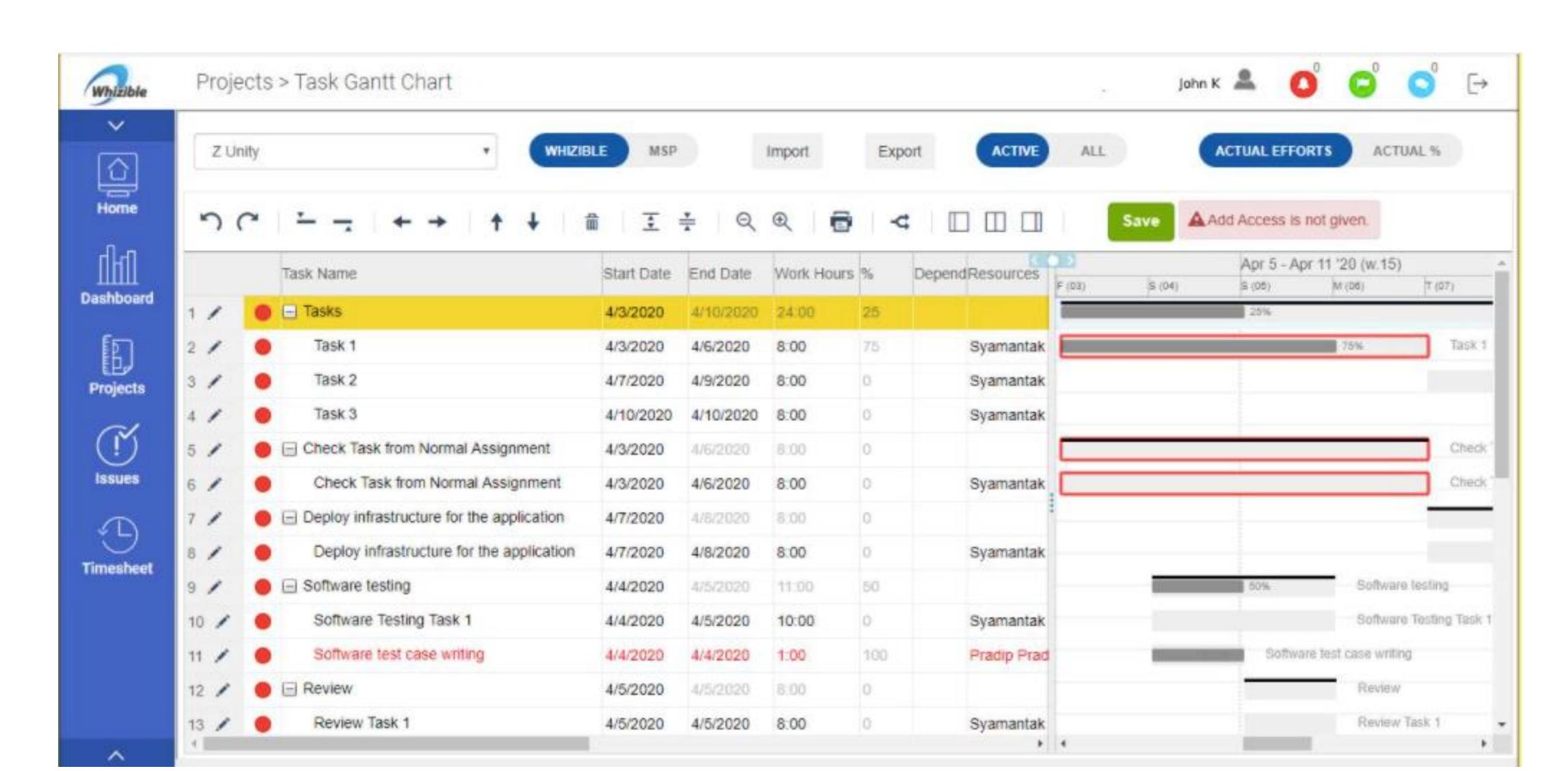
Project Name \$	Status ‡	Organization Unit \$	Duration (days) \$	Approval Status	₹	Health	/ 2.	Action
LSS/LIQBG/LIQP/-0208 A-AOPM-Project-A [02 Nov 2020 - 31 Dec 2020]		LIQ-Pune	48/39					
LSS/LIQBG/LIQP/-0198 Agile - Fixed Bid - Services and Support [01 Jun 2020 - 31 Dec 2021]		LIQ-Pune	153/393					
Agile Document Management System [01 Jan 2019 - 31 Dec 2020]		Support	437/523	N/A				
LSS/OPS/PM/-0165 ArcellorMittal SP3 and SP5 [14 Jan 2019 - 14 Jan 2020]		Project Management	328/241	N/A				
LSS/SERV/PIS/-0168 British Telecommunication Development an [01 Jul 2019 - 31 Dec 2020]		Support	402/374					
Check for Product Engineering [01 Jan 2020 - 31 Jan 2020]		Development	265/21	N/A				
LSS/SERV/PIS/-0179 Design-Tech Engineering [01 Jan 2020 - 31 Dec 2020]		Support	270/256					

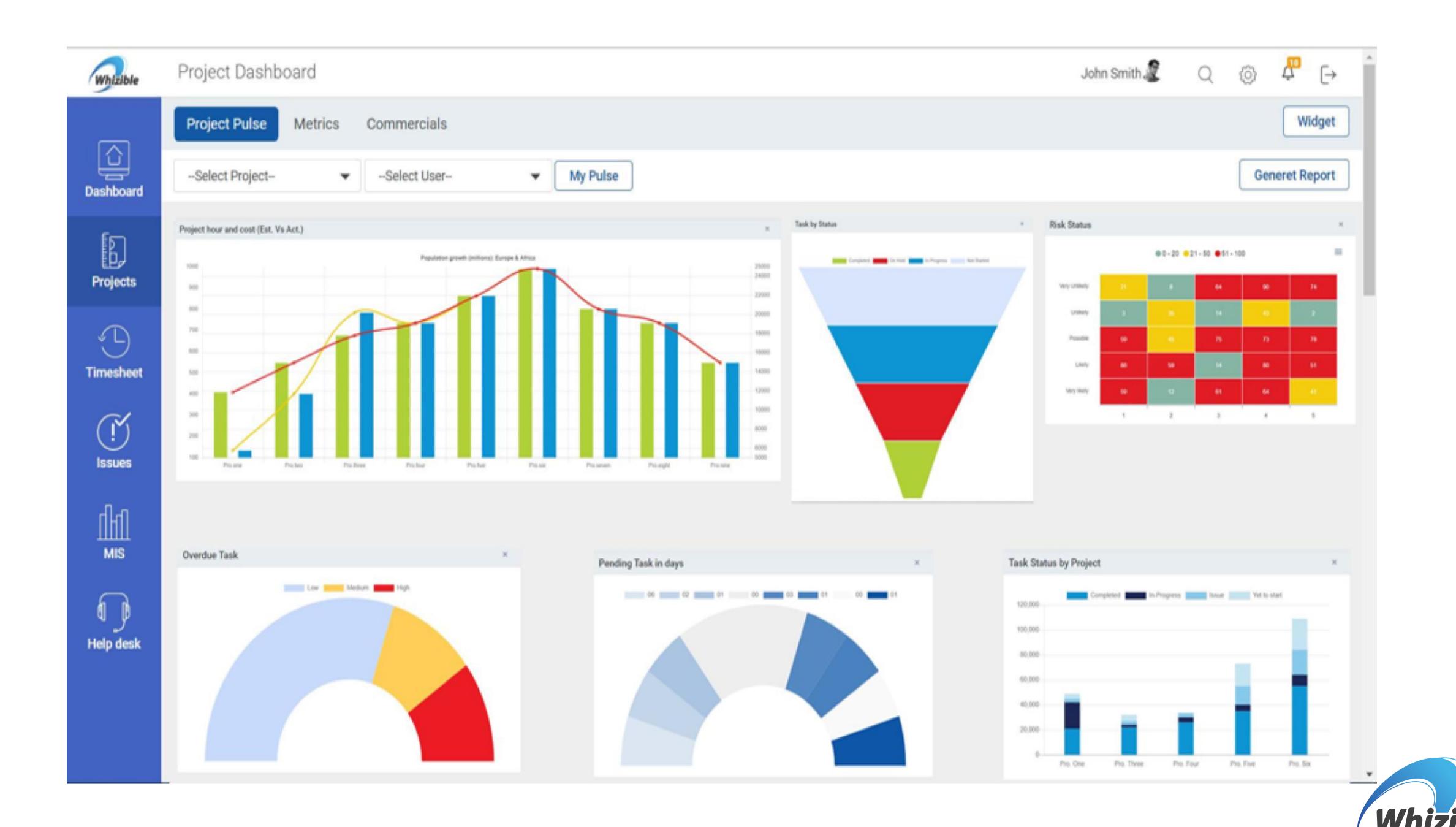


Planning and Scheduling.

Set dependencies.

Microsoft Projects integration - 2 way to make your MPP file a living document..





Insights

- 1) Which projects are affected due to poor staffing?
- 2) Project where Quality Audit is required?
- 3) What's reveune Risk?
- 4) Projects which are likley to be in loss?
- List of projects where Attension is required.
- 6) Project which may require reestimation?
- 7) What would be my reveune shortfall?
- 8) How is COQ across the projects?

Net profitability % ▼

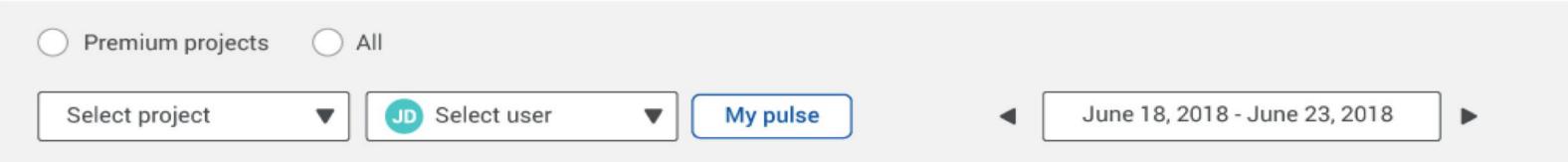
35

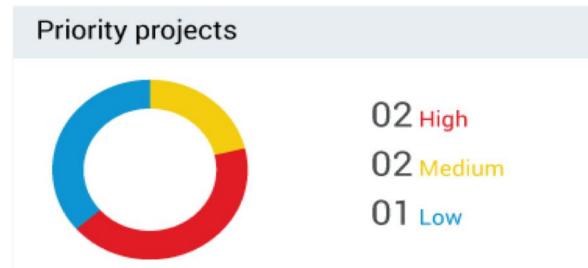
34

25

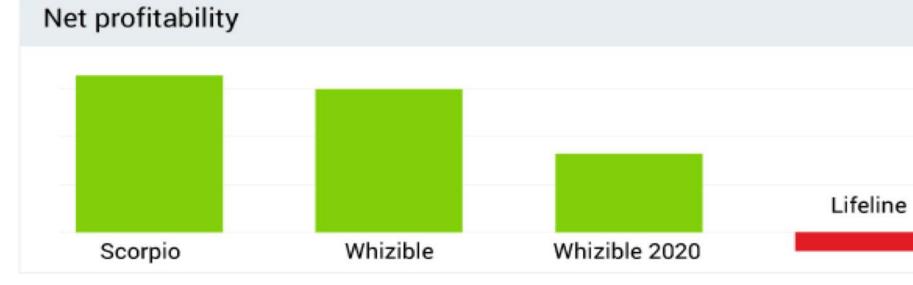
-10

Dashboard Project Health





65/250 Hrs



Project list ▼	Staff turnover ▼	Scope CR request ▼	Defect density ▼	Risk ▼	Schedule ▼	Schedule ▼ variance	Cost variance ▼	Billing (Actual Planned)
Scorpio Efforts 250/1000 Hrs	2	0	10	2	1 Week 2 Weeks 5 Weeks	5	25	8k
Whizible Efforts 100/55 Hrs	3	1	15	3	2 Weeks 3 Week 6 Weeks	10	10	
Whizible 2020 Efforts 540/1500 Hrs	6	4	12	1	7 Week 2 Weeks 5 Weeks	15	5	6k
Efforts Project details Cras hendrerit magna neo vulgutate portitor. Suspendisse porta, uma sit amet volutga sodales, eft ante lacrest nunc	0	0	8	0	2 Weeks 3 Week 6 Weeks	20	15	0k
Initiave	1		7			25	20	Ob.



















Dashboard Commercial

Correctness

Engagement

Clarity

Delivery

Overall Score



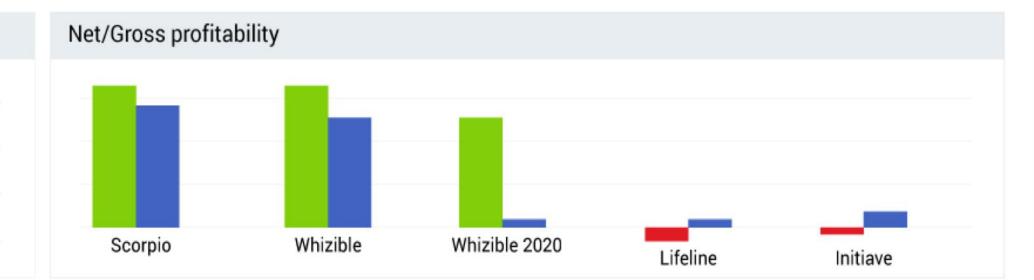


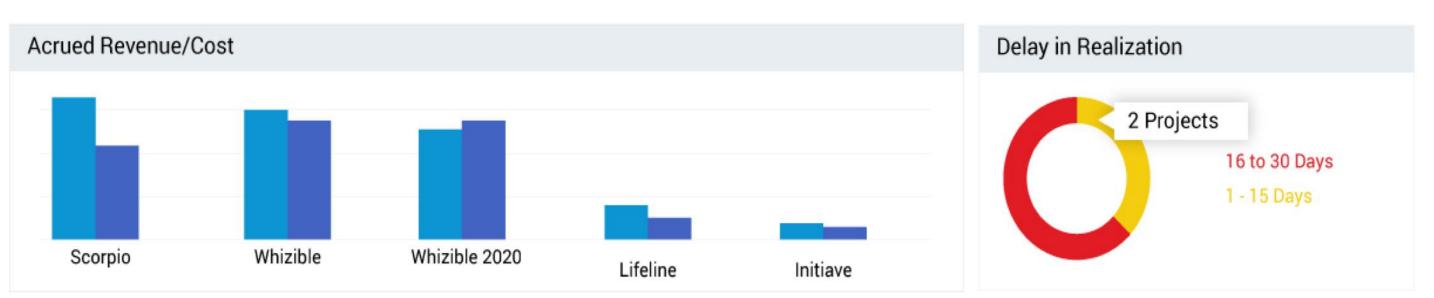












Insights

- 1) Which project types are more profitable?
- 2) How is onsite % affecting profitability?
- 3) What is Revenue Productivity Per Person across portfolio?
- 4) How the commercials vary by location?
- 5) How is the revenue projection look for next quarter?
- 6) What's an ideal size of project which an organization should go for?

Project list ▼	Type of Project ▼	Total Milestones ▼	Customer ▼	ON/OFF ▼	Milestone Billing (Planned Actual)	% of Total ▼ Billing	Project Total ▼ \$ Amount	RPP ▼	Acrued ▼ Revenue	Acrued ▼ Cost	Gross ▼ Profitability	Net ▼ Profitability %	Overhead % ▼	Buffer ▼ Efforts (Hrs)	Delay in Realization ▼ (Days)
Scorpio	FP	2	Google	10/90	8k 10k	10	25K	10L	12K	8.5K	30	35	20	50	25
Whizible	T&M	4	FB	20/80	9k	7	30K	15L	10K	9K	25	34	15	75	20
Whizible 2020	FP	6	MicrosSoft	30/30	6k 7k	10	80K	25L	8K	9K	5	25	17	86	0
Lifeline	FP Capped	4	Tesla	5/95	0k 2k	28	20K	12L	2.5K	2K	5	-10	30	90	15
Initiave	T&M	7	Amazon	50/50	0k 1k	10	15K	14L	1.2K	1K	10	-5	18	100	10



Dashboard



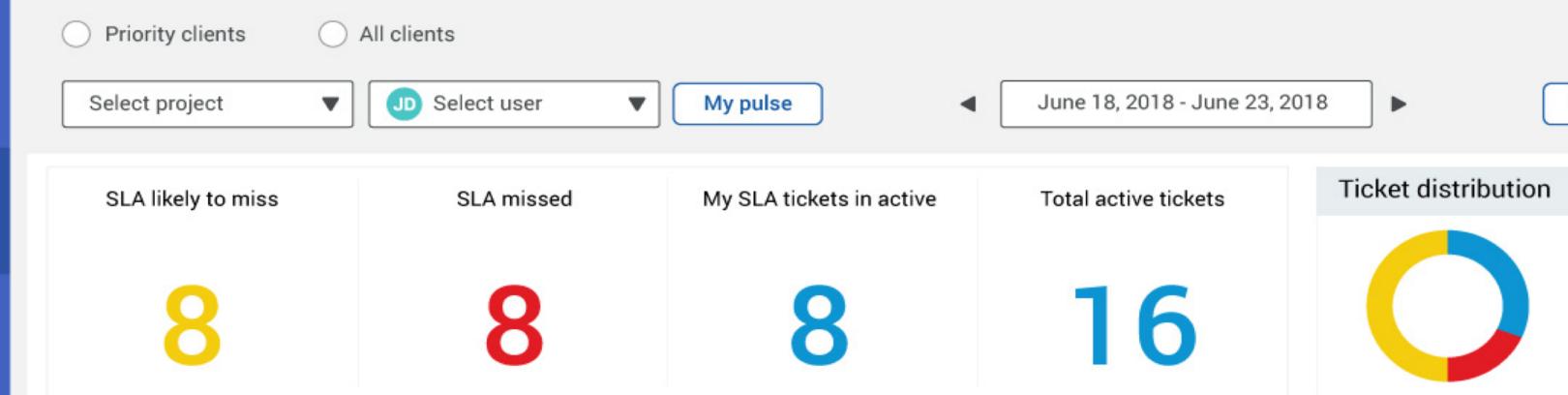








SLA Dashboard



Insights

Pune has most missed SLAs.

Add widget

Generate report

- 2) Amir most of tickets missed.
- 3) India is major SLA adhered regions.
- 4) Severity 2 is bottleneck.
- 5) FE is the group where mainly tickets are missed.
- 6) 66% tickets below threshold of SLA.
- 7) High number of tickets in Jan 2020 is causing challenges.





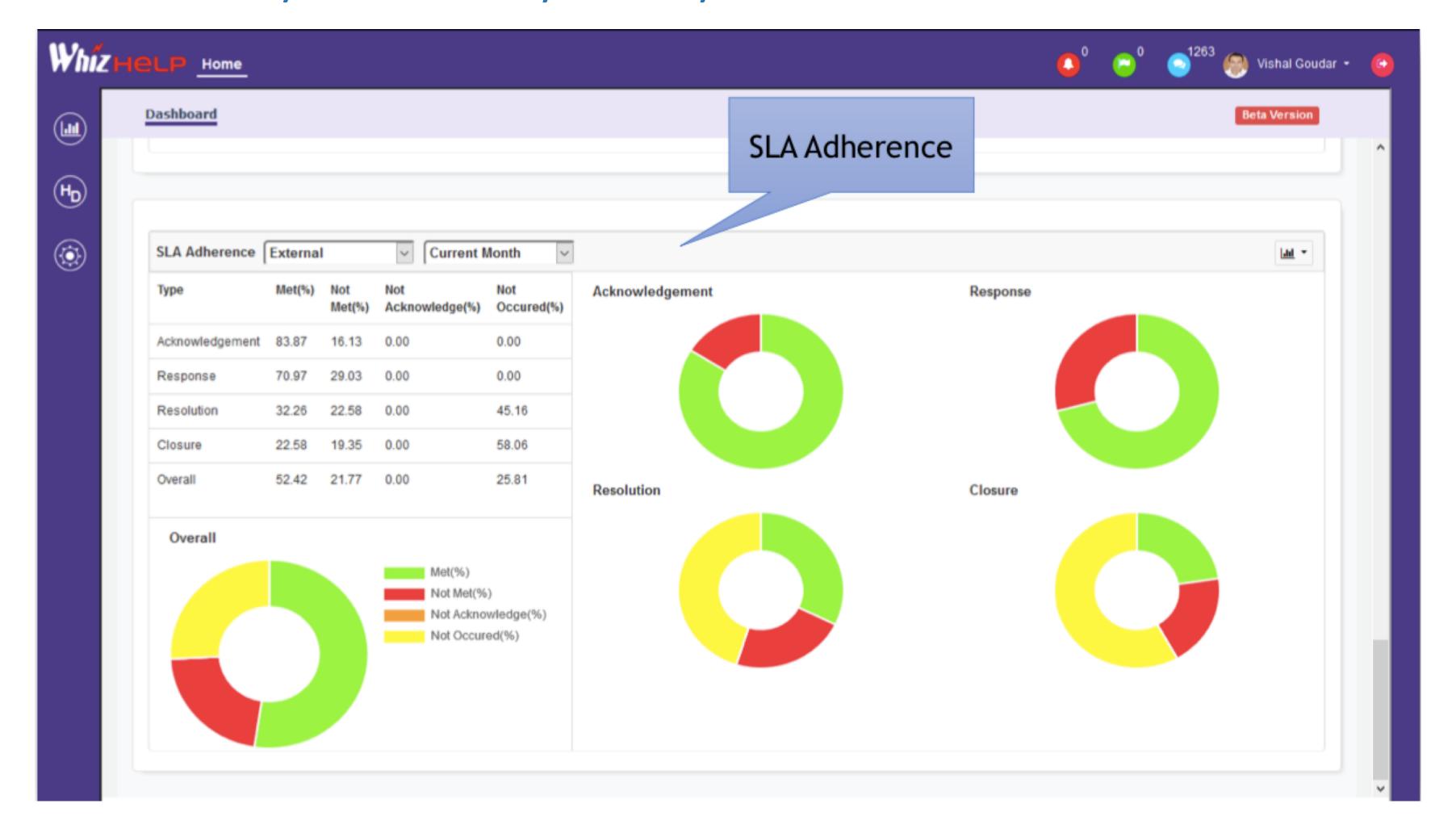
Helpdesk

Engage with customers in a valuable way.

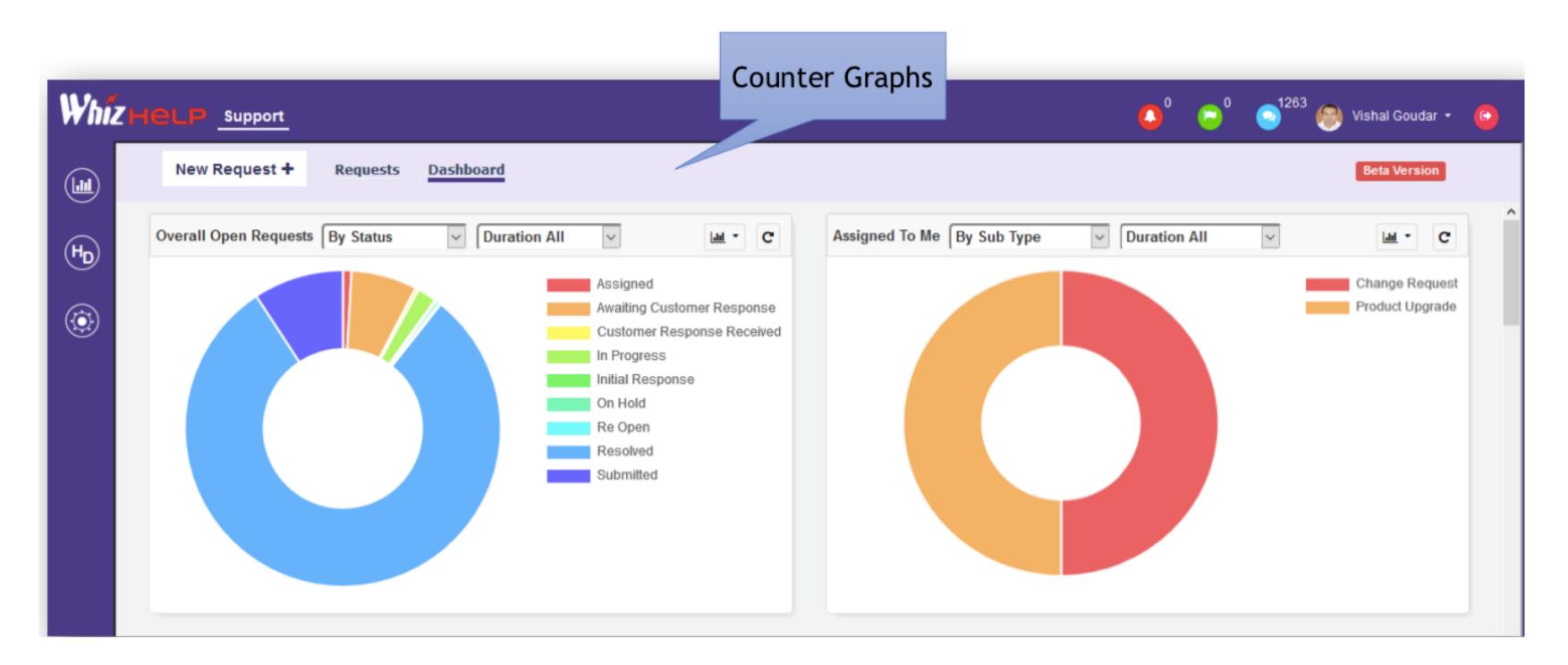
Assure transparency and improve deal value.

Customer wise SLA management.

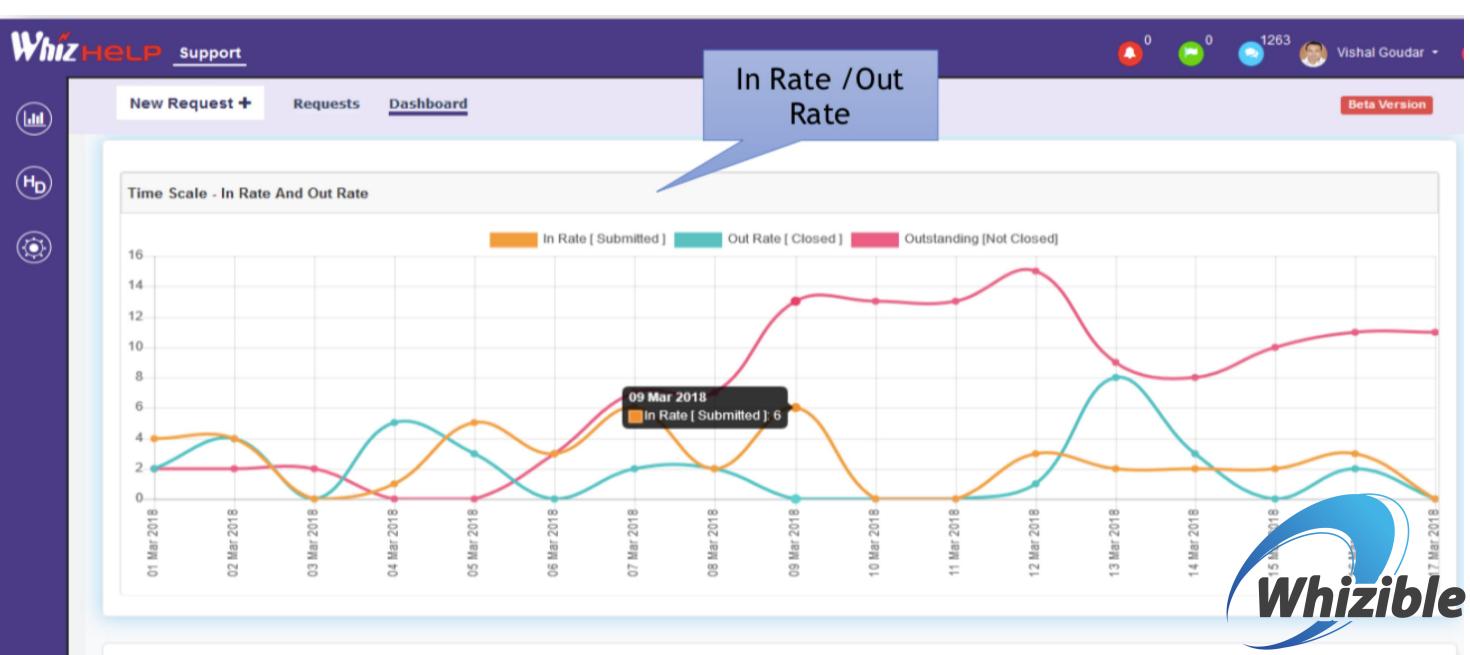
"Pareto analysis" to readily identify focus areas.



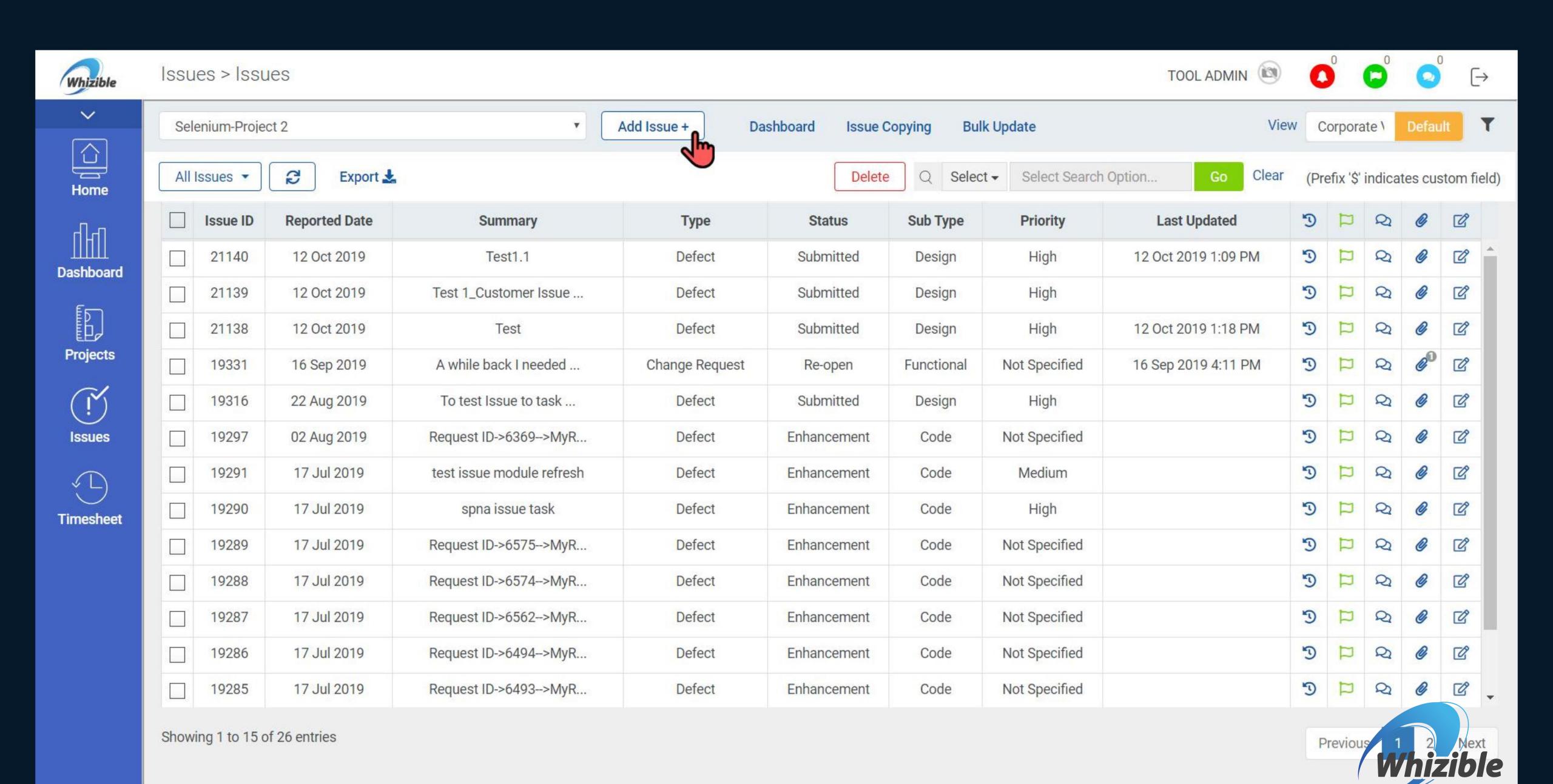




Helpdesk



Issues Dashboard

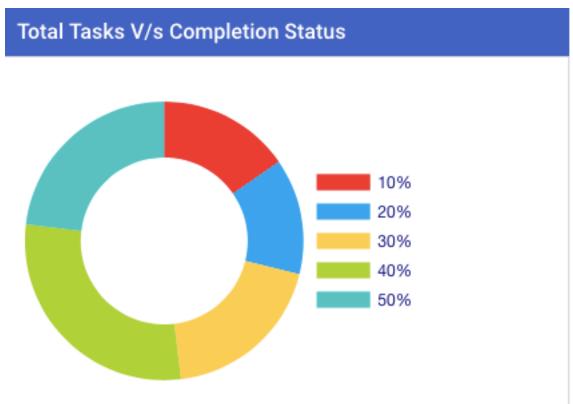


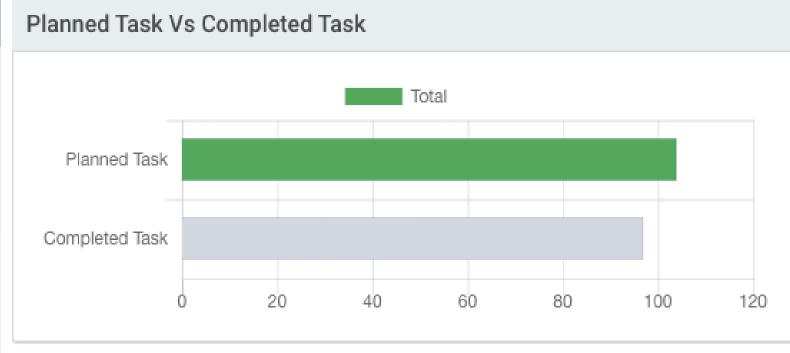
Task reports

Readily available dashboard for project manager.

Track every project and each resource.

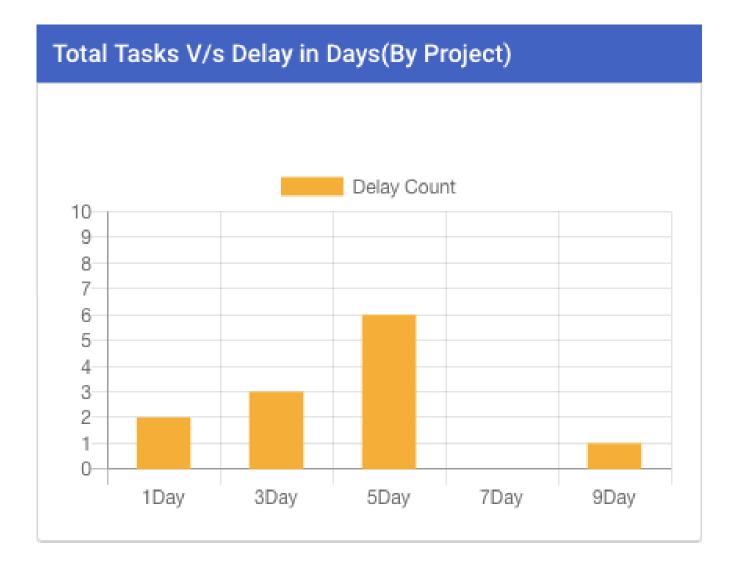
No more excel sheets dependency.

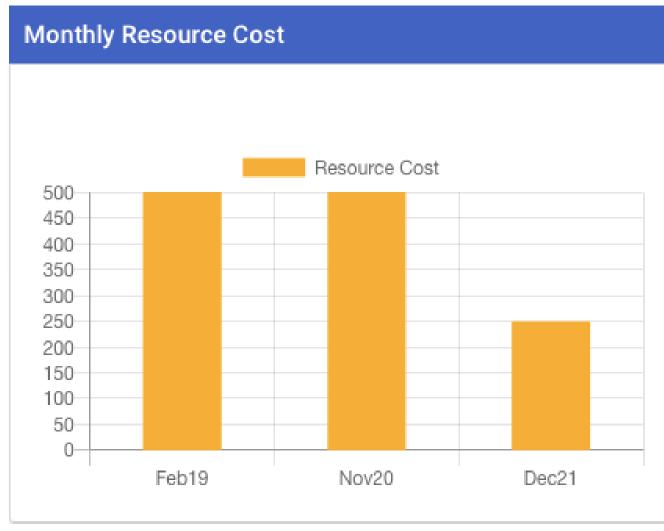












Related Information				^										
Active Resources														
Resource	Start Date	End Date	Work(Hrs)	Actual Work(Hrs)										
Aishwarya.Chouksey	11-Jan-2021	18-Mar-2021	47:00	42:00										
Ameya.Paratkar	11-Jan-2021	15-Mar-2021	42:00	40:00										
Anand.Gadhawe	11-Jan-2021	15-Mar-2021	44:00	42:00										
Ankit.Pathak	11-Jan-2021	15-Mar-2021	43:00	42:00										
Shaikh.Mudassir	01-Jan-2021	18-Mar-2021	68:00	59:00										



Resource Calendar View & Work force management

Resource Billability | Resource Utilization | Resource allocation

	T	W	T	F	S	S	М	Т	W	Т	F	s	S	М	Т	W	Т	F	S	S	М	Т	W	Т	F	S	S	М	Т	W	Т
Resource Name	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
Shaikh Mudassir Anv	var]					_																									
Abhijeet Pawar																															
Abhijit Korane																															
Abhinav Chavan																															
Aditya Kulkarni																															
Aishwarya Chouksey	8	8.98	7	15			8	8	8	3	16			16							7.98	7.98	7.98	7.98	7.98			7.98	7.98	<u>6</u>	7.98
Ameya Paratkar	7	Z	8	3.5																											
Ankit Pathak	24	10.98	25	15.98			18		8		8			8		8	8				7.98	7.98	7.98	7.98	7.98			7.98	7.98	7.98	7.98
Ankush Toraskar	8	1.98																			7.98	7.98	7.98	7.98	7.98		ı	7.98	7.98	7.98	7.98
Chetan Muley																															
Dipali Joshi			0.66	0.66			2.6	11.17	9	8.67	8			8	8	8															
Kiran Deshmukh	8							9																							
Manjusha Puranik			8.33	8.33			8.63																								
Nikhil Adkar																															
Pradip Pradhan																															
Prathamesh Nadkarni			4.33	0.33			1.3	3	1	0.98																					
Rashid Khan							2																								
Sachin Bhagat																															
Shailesh Joshi	7.98	7.98	7.98	7.98																											
[Vishwas Mahajan]																															
Shaikh Mudassir Anwar		7.98	8	16			8	8	16		16			8		12	5	2			7.98	7.98	7.98	7.98	(3)			7.98	7.98	7.98	7.98



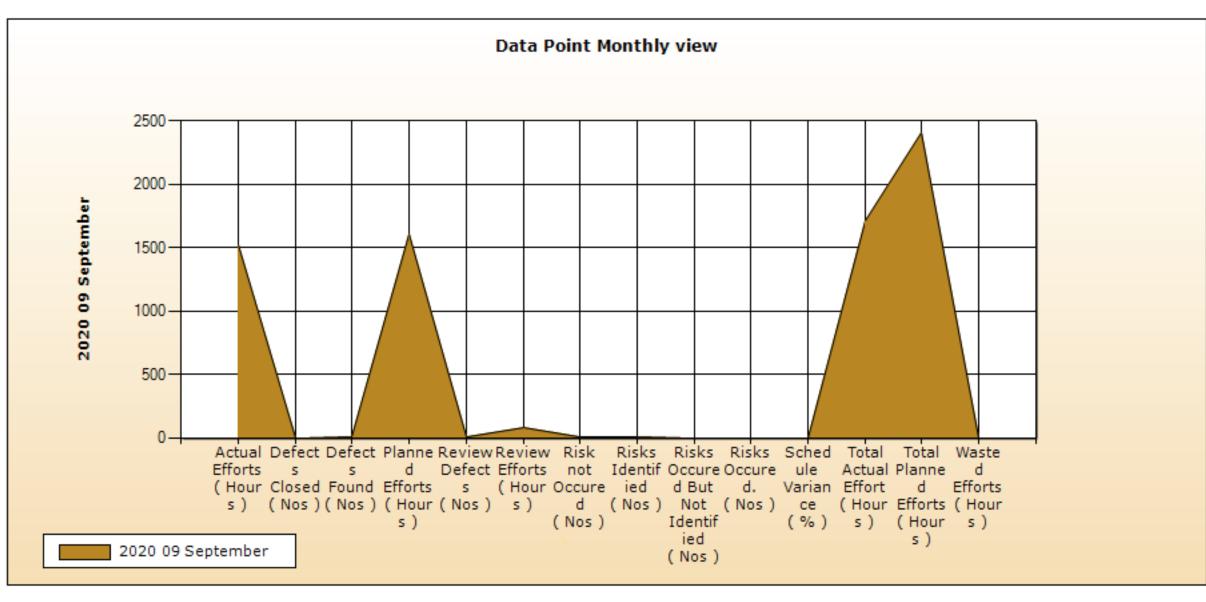
Automatic Project Accounting in real time with Whizible's ready dashboards

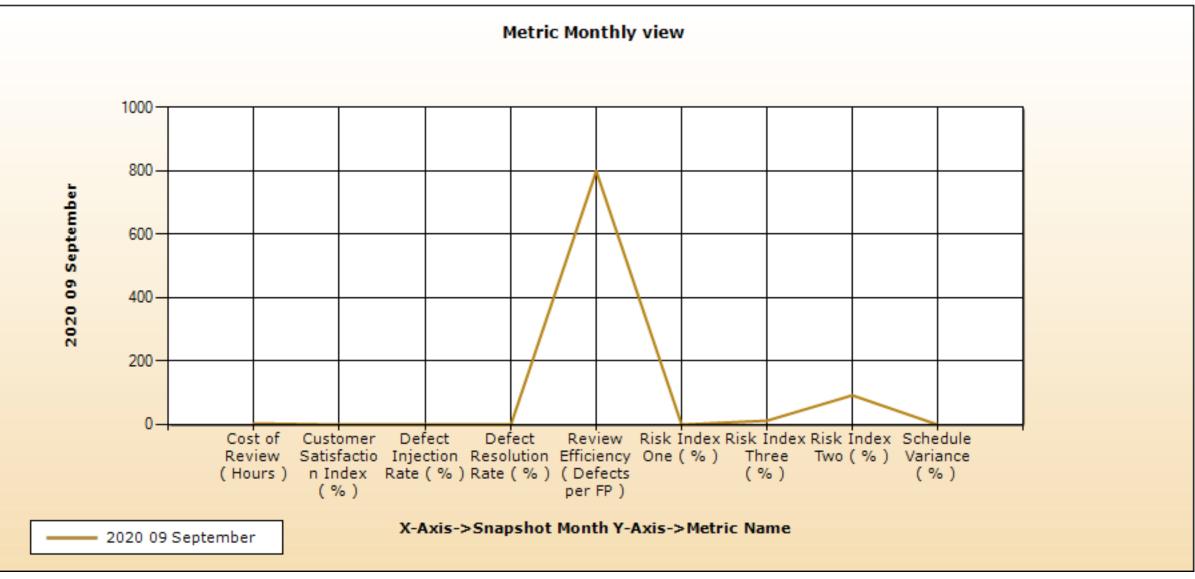
Active Resources									
Resource				Start Date	End Date		Work(Hrs)		Actual Work(Hrs)
Aishwarya.Chouksey				09/03/2019	06/15/2020		998.69		968.47
ankit.pathak				09/02/2019	06/11/2020		1,162.67		1,050.43
ankush.toraskar				09/03/2019	06/05/2020		846.17		770.90
Shaikh.Mudassir				09/09/2019	06/25/2020		1,121.19		979.08
Phase Details									
Phase	Ç	Start Date	End Date	Work(Hrs)	Actual Work(Hrs)	Work Ratio (%)	Planned Tasks	Completed Tasks	Task Ratio (%)
Requirement Gathering	1	11/27/2019	06/11/2020	54.00	42.00	77.78	7	5	71.43
Requirement Analysis	0	09/10/2019	06/10/2020	454.10	393.12	86.57	62	55	88.71
Product Conceptualization	0	09/09/2019	06/12/2020	104.00	45.00	43.27	8	5	62.50
Planning & Estimation	1	11/01/2019	04/06/2020	393.20	391.37	99.53	48	34	70.83
Design	0	09/09/2019	06/05/2020	620.92	486.92	78.42	64	45	70.31
Development	0	09/16/2019	06/15/2020	1,452.24	1,506.41	103.73	175	147	84.00
Testing	0	09/03/2019	06/08/2020	191.26	149.81	78.33	33	31	93.94
Deployment	1	12/03/2019	03/24/2020	68.00	73.00	107.35	5	3	60.00
Module Details									
Module	Start Date	End Date		Work(Hrs)	Actual Work(Hrs)	Work Ratio (%)	Planned Tasks	Completed Tasks	Task Ratio (%)
Entry Master	10/01/2019	06/05/2020		312.92	304.75	97.39	47	41	87.23
Vendor Master	01/01/2020	01/31/2020		0.00	0.00	0.00	0	0	0.00
Sub Project Details									
Sub-Project	Start Date	End Date	е	Work(Hrs)	Actual Work(Hrs)	Work Ratio (%)	Planned Tasks	Completed Tasks	Task Ratio (%)
Digital Signature	02/03/2020	06/30/202	20	10.00	0.00	0.00	1	0	0.00
Milestone details									
Milestone		Star	t Date	End Date W	ork(Hrs) Actual Wor	k(Hrs) Work Ratio (%) Planned Tasks	Completed Tasks	Task Ratio (%)
Create web service for employ	ree data	05/0	8/2020	05/13/2020	33.00	9.00 27.	27 5	1	20.00

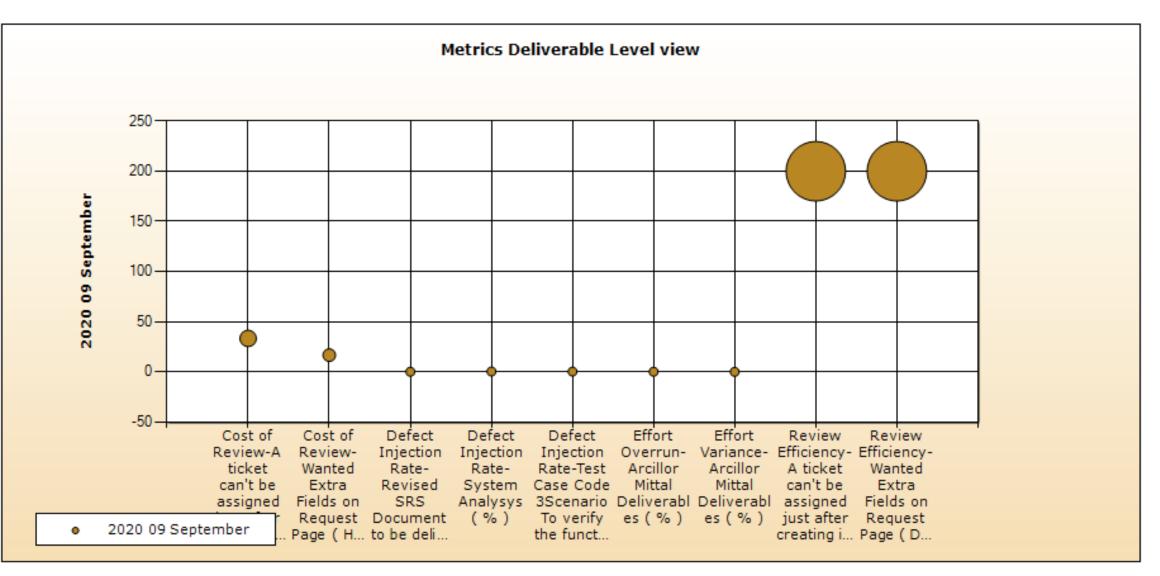


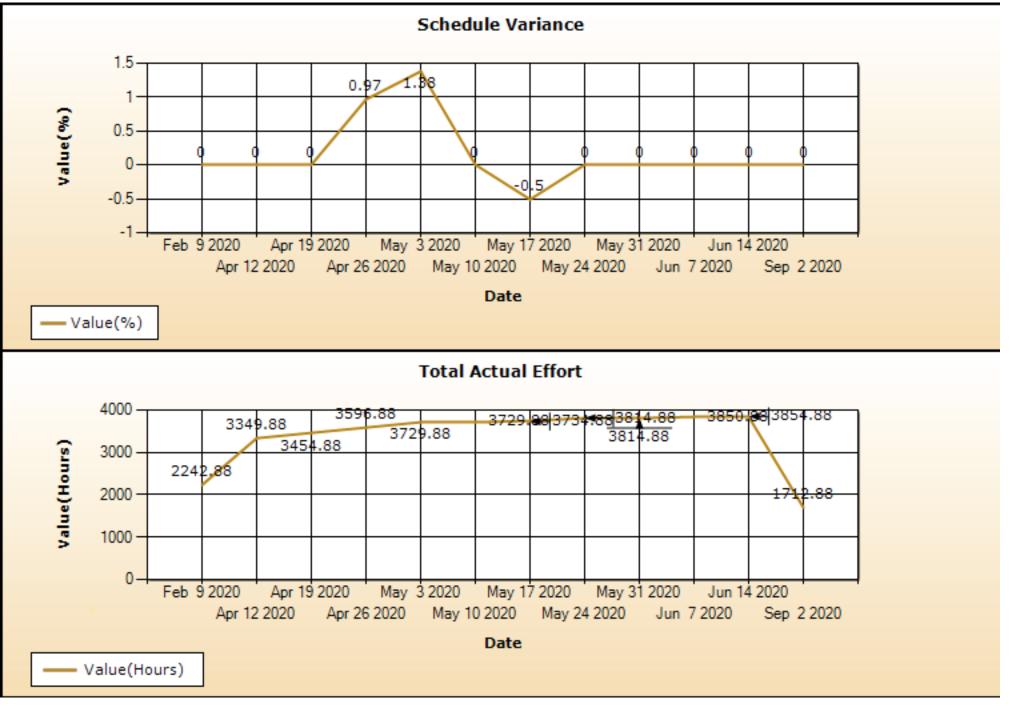
Metrics

Anticipate your project risks.
Control Project health.
Predict project's future with readily analyzed data
**Build your own METRICS.











Whizible Benefits All Stakeholders...

C-Suite Leaders

- ✓ Use C-Suite Dashboards for tracking the 'Integrated Big picture'
- ✓ No more Tools silos
- ✓ Increase predictability
- ✓ Avoid Revenue leakage
- ✓ Make strategic decisions guided by real-time data
- ✓ Save time spent to micromanage project operations
- ✓ Spend more time on organizational growth

Project Managers

- ✓ Access real-time PMO
 Dashboards to monitor all
 projects and initiate quick
 corrective actions
- ✓ Manage project operations and improve project delivery
- ✓ Decisions based on data
- ✓ Avoid escalations
- ✓ Spend more time on ensuring customer satisfaction
- ✓ Provide timely and real status to leadership

Project Teams

- ✓ Plan and perform better across all assigned projects
- ✓ Improve individual performance and project service delivery
- ✓ Facilitate on-time project delivery
- √ Help in benchmarking
- ✓ Skill & workload management

We look forward to work with you.

•Vishwas Mahajan : Founder | +91 9890174447 | customer.success@whizible.com

