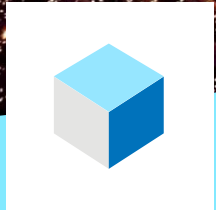




WILD TECH

ABOUT US





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Company Overview

2

Our Solution Scoping & Selection Process

3

The Development of a Joint Evaluation Plan

- Wild Tech are End-to-End Customer Transformation Partners.
- Unique Industry-Led Approach
- Core Market Verticals: Manufacturing, Retail, Supply Chain, Construction and Financial Services
- National Capability



ORGANISATIONAL OVERVIEW

WHO IS WILD TECH

Wild Tech are end-to-end customer transformation partners, specialising in multiple solution sets including Microsoft, Wiise, Oracle NetSuite ERP, SAP and Salesforce CRM to deliver the next generation of operating models.

We offer a unique industry-led approach to your business transformation. Our approach is to understand each company's processes and effectively scope out the best solution.

Our Joint Venture with the ASG Group / NRI provides significant delivery capability and balance sheet strength to our organisation and enables us to offer a range of exclusive services for clients.

We are Australia wide and operate out of offices in all major capital cities in Australia, providing clients with national coverage. We also offer remote support and off-site development with selected partners.



INDUSTRY SPECIALIST



Supply Chain



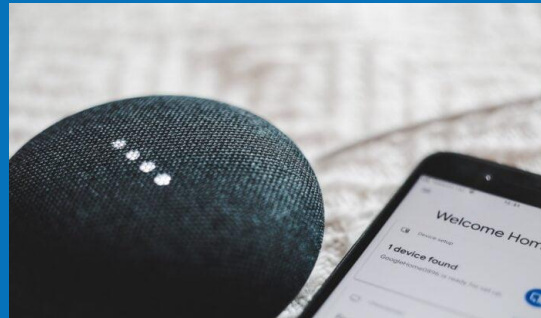
Manufacturing



Retail



Services



Technology



Infrastructure



Energy & Utilities

OUR PROMISE

Ultimately, we take your transformation as seriously as we take our promises.



Reliable

We will be there for you every step of the way.



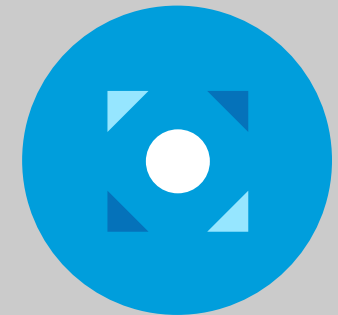
Collaborative

We operate with a strong team focus.



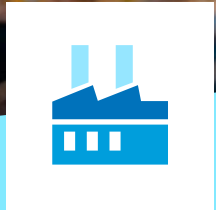
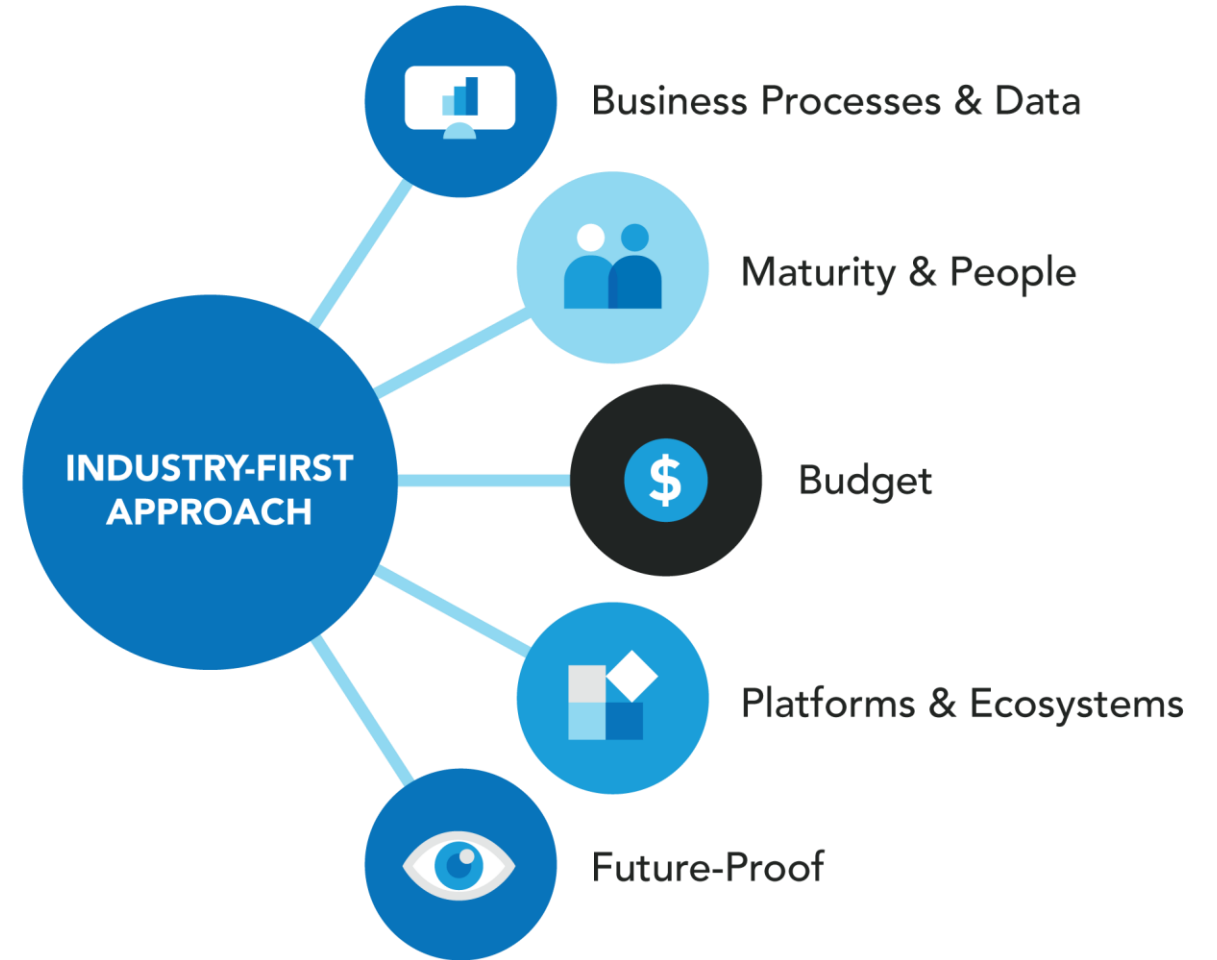
Responsive

Agility is a core skill and we will be proactive in ensuring you reach your goals.



Pushing Forward

We guide you through change and innovate along the way



INDUSTRY-LED DISCOVERY

CUSTOMER IN FOCUS

CHEAP AS CHIPS

100% Australian owned by Alceon (PE), Cheap as Chips is retailer with 50+ stores in regional and metropolitan SA, VIC, NSW & QLD. In July 2021, Cheap as Chips selected Wild Tech OS to be the Prime Contractor for their digital transformation journey. We successfully beat KPMG, Fusion5 and Deloitte as part of this process.

As Prime contractor for “Project Falcon” we managed the implementation of the following technology solutions and partners.



- Oracle NetSuite (Finance and Operations)
- Oracle Marketing Cloud (Loyalty)
- Erply (Point of Sale)
- ANT USA (Open to Buy Retail)
- KeyPay (HR / Payroll)
- Fast Four (AP Automation)
- Infrastructure Replacement with Fortinet (ASG / NRI)

The project was delivered on time and on budget in August 2022. On the back of this successful delivery, we have recently been awarded the contract to complete a Digital Transformation for Uncle Bills (\$300M +) a key supplier to Cheap As Chips and also Aldi.



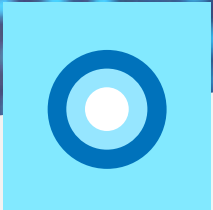
We provide an end-to-end delivery experience for our customers.

Our capabilities include:

- Project / Program Management as a Service
- Change Management as a Service
- Testing as a Service
- Solution Architecture as a Service

In addition, our consultants, project manager and change managers are all certified through the latest industry standards such as PRINCE 2 and PMBOK.

Fixed price engagements are available.

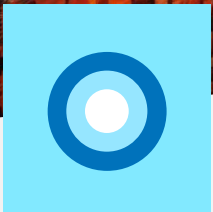


PROJECT
SERVICES

We provide a fully integrated, single point of contact for all your applications and cloud infrastructure.

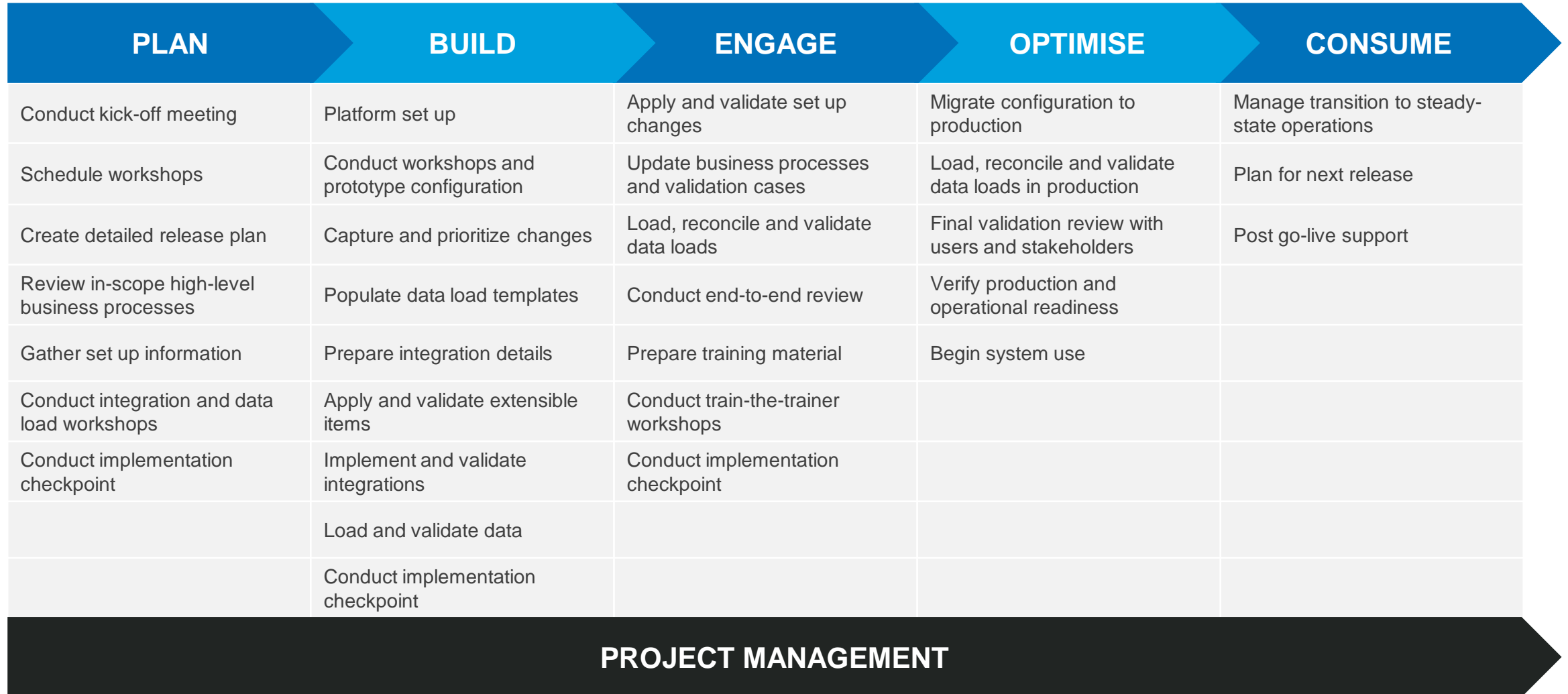
Fixed fee engagement models are outdated and expensive for our customers. Our pricing model is based on true “consumption metrics”.

IT is changing at light-speed so flexibility is vital. we have the partners, skills, processes and experience to cover your requirements.



**MANAGED
SERVICES**

DELIVERY MODEL



WE RECOMMEND A STAGED APPROACH

We believe Wild-Tech's solution implementation is the gold standard of Digital Transformation.

We will design each implementation phases to align with your commercial realities so that we maximise success and begin achieving returns on your investment .

The below table illustrates an example of a phased approach.

STAGE 1 - ESTABLISH	STAGE 2 - ELEVATE	STAGE 3 - OPTIMISE
Example Focus Areas: Financials Sandbox Environment* Report Customisation	Example Focus Areas: Payroll (Integration) Fixed Assets (Integration) Packaging and Finished Goods Tracking	Example Focus Areas: CPQ & CAD Integration Billing Enhancements (if needed) Timesheet optimisation
Licensing: \$xxx Services: \$xxx Phase Total: \$xxx Project Total:\$xxx	Licensing: \$xxx Services: \$xxx Phase Total: \$xxx Project Total: \$xxx	Licensing: \$xxx Services: \$xxx Phase Total: \$xxx Project Total: \$xxx
* Sandbox recommended	*Phase 2 and 3 are forward thinking options, not necessary and not bound by any timeframe	

OUR SCOPING & SELECTION PROCESS



YOUR BUSINESS. POTENTIAL SOLUTIONS.

We will guide you through what we call “Our Software Shoot-Out Process” to help you select the best software solution for business.

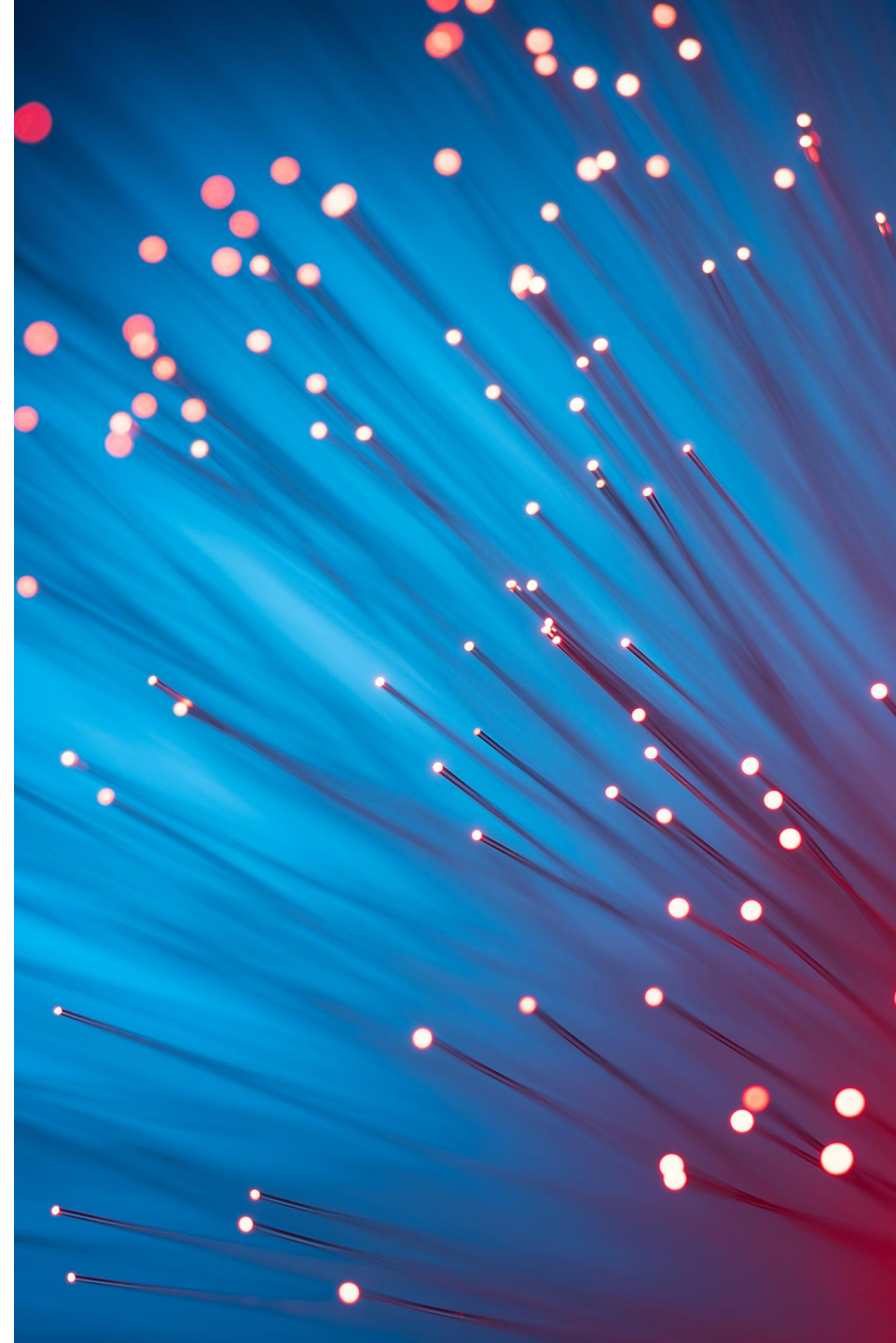
We will assess your business requirements against the best in market platforms.

Business Assessment

- Processes
- Technology
- Challenges
- Opportunities



“SOFTWARE SHOOTOUT PROCESS”



OUR SOFTWARE SHOOTOUT PROCESS

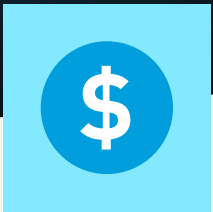
Our scoping study/shootout process is typically completed over a 5 week program.

Below is a sample of what you can expect during our Software Shootout Process.

WEEK	OBJECTIVE	LOCATIONS	SESSIONS	PROPOSED DATES
1/2	High Level Operations Analysis and Future Process Design	Customer Site/Teams meetings	Five (5) x 2-hour scoping sessions, typically over 3-5 weeks <ul style="list-style-type: none"> Financials (GL, AP, AR, Reporting), Payroll etc. Operations Shopify/Other Ecommerce needs and integrations. Sales/Customer Journey Procurement and Inventory management 	6 th November to 27 th November
3	Demonstration	Customer Site/Teams meetings	1 x 2-hour customised demo of proposed ERP (configured based on discussed requirements)	27 th November to 4 th of December
	Return on Investment Discussion	Customer Site/Teams meetings	Discussion of estimated project ROI as part of proposed ERP demo based on our calculations	27 th November to 4 th of December
4	SOW finalisation and sign off	MS Teams	N/A	Week commencing 4 th December

Digital transformation is a substantial investment and a robust Return on Investment (ROI) analysis is important to the success of the project.

Our approach enables us to provide a clear and conservative ROI with full transparency of underlying assumption which are aligned with yours.



**WE TAKE YOUR ROI
SERIOUSLY**

EXAMPLE OF ROI CALCULATION FOR BUDGET SIGN-OFF

IMPACT AREA	HOW THE PROJECT CAN HELP IMPROVE THIS		POTENTIAL IMPROVEMENT	POTENTIAL IMPACT
Increase Project Profitability (increase gross margin)	A unified system with Order Management and Project Management allows for a seamless roll-up of product sales and project tracking visible across the entire organization.	Project templates to enable consistency/repeatability and standardize project management across the organization.	0.5%	\$250,000
Optimize Billable Utilization (increase revenue)	Reduce the need for costly third-party contractors by utilizing internal resources due to increased visibility across the entire organization.	Utilization reporting and resource allocation include utilization targets that showcase performance indicators for each employee, target utilization that allows users to set a percentage target (with a default of 100%), and reports that display available hours, total hours and overall usage.	0.5%	\$16,500
Delay Hiring in Finance	Automate repetitive tasks, such as recording transactions, managing payables and receivables, and closing the books, allowing timely, accurate reporting and greater control of financial assets.	Automatically allocate expenses to a department, location, account or other segments; use weighted formulas to allocate expenses proportionally based on headcount, square footage or other criteria driving efficiency and accuracy.	1FTE	\$100,000
Monthly Cost of Delay	\$48,000		Potential Impact Annually, Per \$50m in Revenue	\$576,200

"We selected Wild Tech for its focus on next generation digital operating models. Combined with its attention to our unique business and industry details, the fit made a lot of sense."

Brett Coventry, Chrysos CFO



CUSTOMER STORY

OUR JOINT EVALUATION PROCESS



The **Joint Evaluation Process (JEP)** involves creating a living, dynamic plan that is updated and keeps Wild Tech as well as your, the client, accountable to the objectives and timelines for the project.



A JOINT EVALUATION PROCESS

AN EXAMPLE JOINT EVALUATION PLAN

CHECKLIST – KEY AREAS	COMPLETION DATES
Initial Discovery Conversation	7/02/2023
Business Discussion	24/02/2023
Value/ROI Conversation	7/03/2023
Alignment Call	7/03/2023
Demonstration Scoping Session	3/04/2023 -17/04/2023
Demonstration	20/04/2023
Customer Reference Call 1.0	2/05/2023
Customer Reference Call 2.0	4/05/2023
Site Visit	11/05/2023
SOW Walkthrough and Confirmation	18/05/2023
Contract Drafting	22 nd of May-
Contract Execution	29th of May -
Project Kick-Off	12/06/2023
Go Live	1 st week of January 2023





THANK YOU

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