Mapping Viva Goals to WorkBoardAl





Leaders and teams use WorkBoardAI to achieve peak enterprise performance in a fast-changing world



- Set and link multi year strategy to OKRs
 - Al suggests lead and lag targets
 - Manage KRs and KPIs together
 - See strategy to execution and alignment gaps

- Scorecards and interactive MBRs / QBRs
- Executive Briefs eliminate meetings and show issues
- Heatmap with KRs and KPIs with objective RYG
- Line of sight to direct reports' progress and risks

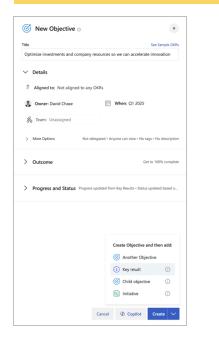


- Al drafts and improves OKRs
- Team, squad and individual OKRs
- Al suggests x-functional alignment
- Update KRs from other systems

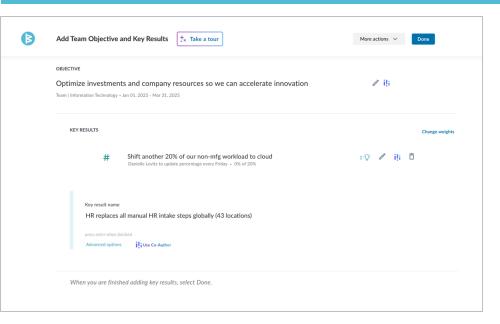
- Update KRs from other systems and in MS Teams
- Monday Memo comes directly to users
- AI drafts the plan of action to achieve KRs
- Manage workstreams and actions to achieve KRs

Setting OKRs

Viva Goals



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There are several options including a collaborate white board, but many people use the easy doc-like experience to enter their OKRs. The AI Co-Author drafts and improves the objectives and/or key results as they're set or after. AI also suggests which KRs to align or relate your KRs to.

Integrating apps to update key results

Viva Goals

Connect to	Excel Online
Connection: David Chase's	Excel Online connection 1 -
Workbook	View source 🖸
goals .xlsx	•
Sheet	
Sheet1	•
Column	
Column B	•
Row Number	
2	-

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How will you measure your key result? * Pull data from external applications	Change measurement type	Set up Excel data source	
		Set up Excer data source	
Azure DevOps (ADO) organization*		Connected to https://graph.microsoft.com	Change
workboarddev 🏏	+ Connect to new instance	Choose how to pull data from Excel for this key result. All fields are required. Source:	
Project*		OneDrive	
Q Project Rosie - Robotic Process Automation		 SharePoint 	
How do you want to get issue completion data from ADO	D?*	Select a workbook *	
By Work Item ID		Q RPA cost takeout 2023.xlsx	× ~
By Work Item Name		RPA COST LARCOUL 2023.AISA	
By Saved Query		Select a sheet *	
Select which item(s) you want to measure" (2)		Q Sheet1	× ~
Q. Search for an epic, user story, task, etc.		Choose the cell to pull data from:	
Selected Items		Type in the exact cell Define cell via starting range	
8 HR replaces all manual HR intake steps globally	(43 loca 🗙	Pull data from this cell *	
How would you like to capture progress made on the spe	cified Work Items?* 💿	N2	
Only the specified Work Items			
Progress by All Work Items (Rollup)			
Selected Work Items and any children		 Advanced use cases 	

Easily connect to **Excel, Azure DevOps, Jira, Salesforce, Github, Smartsheet**, and many other apps as you create key results. The source of the KR shows on all the views as does the business owner.

Viewing OKRs

Viva Goals

wite	David Chase X Time Period: Q1 2025 X + Add filter						H→
							Export options
>	Summary 🗇						PowerPoint
>	KPIs						
>	Title	Owner	Team	Status and progress	Last up	odated	d East check in note
~	Optimize investments and company resources so we can accelerate innovation	3 David Chase	ACME	At Risk Measure as 100% complete	24% (* 1	oday	No check-in notes
	Shift another 20% of our non-mfg workload to cloud	🐉 David Chase	ACME	At Risk Reach 20%	4.67% & 3	oday	No check-in notes
	HR replaces all manual HR intake steps globally (43 locations)	🖇 David Chase	⊕ ACME	At Risk Reach 43	11 8 1	oday	No check-in notes
	RPA replaces all manual visa and passport intake and inquiry steps globally (43 locations)	Bavid Chase	ACME	At Risk Reach 43	to 💁 4	0m	No check-in notes
	HR realizes \$33M in annualized run rate savings from RPA (measured by 3rd party service termination and h/	Bavid Chase	ACME	Behind Reach \$33	\$7.48 8 5	oday	No check-in notes
>	Foster a culture of ambition and creativity that fuels Acme 2030	Bavid Chase	⊕ асме	On Track Measure as 100% complete	97% (* 3	oday	No check-in notes
	Optimize investments and company resources so we can	Bavid Chase	& Unassigned	Not Started	e		No check-in notes

- Alerts at the top show what needs to be updated and where to improve alignment
- Al generates briefings on your OKRs or any combination
- Add and update from this list, the short list of due KRs, or from Teams

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kBoard ③AI 	Objectives - Teamwork - Meetings & Reviews -	Q, Search V	VorkBoard	Create *] 🗘
y Objectives				- New OK	ir 🗸
idates needed	Check-ins Results to celebrate 5/22 中 4 pc Draft OKRs Alignment opportunities Tig Expires: 03/23				
Hy Briefing for	Digipay product brief 💌	₽₀ Subscribe	驻 (ii; d	ienerate	•
Dbjectives I Own 🛛		Ex	apand OKRs	計	^
Team Individual					
NFORMATION TECHNOLO	DGY				
23% Optimize inve	stments and company resources so we can accelerate innovation	63 days · Feb	o 01, 2025 - Apr 30, 3	2025	^
4.67% of 20%	Shift another 20% of our non-mfg workload to cloud	Jackie Shafer 😫	As of Feb 23	11 🗔	:
10 of 43	HR replaces all manual HR intake steps globally (43 locations)	Stephan Terhorst 📀	As of Feb 25	1 🗔	:
10 of 43	RPA replaces all manual visa and passport intake and inquiry steps globally (43 locations)	Shreenath Panditrao 😂	As of Feb 23	19 🗔	:
7.48M of 33m	 HR realizes \$33M in annualized run rate savings from RPA (measured by 3rd party service termination and h/c reallocation) 	Danielle Levitz 🚾	As of Feb 25	11 🗖	1
89%) Technology les	ads the way to a digital business	63 days · Feb	b 01, 2025 - Apr 30, 3	2025	^
3 of 3	3 of our 5 Al use cases achieve their value outcomes, including 1 in cyber security	Adorina Neeman 😫	As of Feb 23	3 🖵	:
5 of 6	Condition monitoring goes live in 6 NA locations	Serena Security 🖨	As of Feb 23	3 🗔	:
29 of 35	We have measurable outcomes, iteration cadence and instrumentation in place for 35 Tier 1 and Tier 2 initiatives	Jackie Shafer 😫	As of Feb 23	3 🗔	:
32.43K of 30k	Digital workplace uptake drives >30,000 engagement points monthly	Dana Chamin 🗎	As of Feb 23	7 🖵	:
4 of 5	5 P1 vulnerabilities identified by Al	Danielle Levitz 😽	As of Feb 23		:
93%) Foster a cultur	re of ambition and creativity that fuels Acme 2030	63 days · Feb	b 01, 2025 - Apr 30, 3	2025	^
36% of 35%	35% of novel tech experiments are initiated at front line teams	Dana Chamin 🖯	As of Feb 23	5 🗔	:
311 of 320	An additional 25% of team members have completed all house agile courses (320 team members)	Roger Smithson 🖨	As of Feb 23	5 🗔	:

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Check ins – updating key results

Viva Goals

• Anyone in ACA

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 Note: This template will appear only to
 Low
 Cancel

 Optimize investments and company resources so we can accelerate innovation 	David Chase	⊕ acme	At Risk Measure as 100% complete	24%	r* Today	No check-in note
Shift another 20% of our non-mfg workload to cloud	David Chase	⊕ ACME	At Risk Reach-20%	4.67%	& Today	No check-in note
HR replaces all manual HR intake steps globally (#3 locations)	David Chase	⊕ acme	At Risk Reach-43	n	& Today	No check-in note
19A replaces all manual visa and passport intake and inquiry steps globally (43 locations)	David Chase	⊕ ACME	At Risk Reach-43	10	21m	No check-in note

WorkBoardAI

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<	Update Key Results					
	Deliver our best business results while improving Danielle Levitz	team engagemer	nt and motivation	on		62 days left
	Key Result	Metric	Confidence	Date	Update Value	Narrative
	Get a nomination for regional CIO awards	0 of 1 ► Shows last update	•	Feb 21	# update	Application accepted and 3 references stories - good feedback from the committed B I U I III III COP
	Technology leads the way to a digital business Danielle Levitz: Information Technology					62 days left
	Key Result	Metric	Confidence	Date	Update Value	Narrative
	Condition monitoring goes live in 6 NA locations	0 of 6 Shows last update	*	Feb 21	# update	Enter an optional narrative to provide details f
	Update Cancel					
		 C Update Key Results Deliver our best business results while improving Darielle Levitz Key Result Get a nomination for regional CIO awards Technology leads the way to a digital business Danielle Levitz: Information Technology Key Result 	C Update Key Results Deliver our best business results while improving team engagemen Davielle Levitz Key Result Metric Get a nomination for regional CIO awards Get a nomination for regional CIO awards Technology leads the way to a digital business Davielle Levitz: information Technology Key Result Metric Condition monitoring goes live in 6 NA locations O of 6	C Update Key Results Deliver our best business results while improving team engagement and motivation Darkele Levitz Key Result Metric Confidence Get a nomination for regional CIO awards 0 of 1 ▶ ● Stooms last spadare Deriver ● Technology leads the way to a digital business Darkele Levitz: Information Technology Metric Confidence Condition monitoring goes live in 6 NA locations 0 of 6 •••• ••••	C Update Key Results Deliver our best business results while improving team engagement and motivation Daviele Levitz Key Result Metric Confidence Date Get a nomination for regional CIO awards O of 1 ▶ Feb 21 Densitie Levitz: Feb 21 Metric Confidence Date Condition monitoring goes live in 6 NA locations O of 6 Feb 21	✓ Update Key Results Deliver our best business results while improving team engagement and motivation Darweile Levitz Key Result Metric Confidence Date Update Value Get a nomination for regional CIO awards O of 1 ● Feb 21 # update Technology leads the way to a digital business Date Update Value Condition monitoring goes live in 6 NA locations O of 6 Feb 21 # update

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- Alert on OKRs page and via Teams takes you to the specific KRs to update
- Streamlined update experience with narrative and numerical value in line
- Add a subjective RYG flag to the progress calculated by WorkBoardAI
- Change the confidence assessment any time, even when no change to measure
- Update and change history time stamped is easily accessible

AI Summaries

Viva Goals

🧑 Copilot γX acmerea a 5770 completion rate against a target of 100%. Notably, 36% of novel tech experiments are being initiated by frontline teams, exceeding our target of 35%. Additionally, 311 team members have completed all house agile courses, just shy of our 320 target. Furthermore, 83 out of 90 teams are now using OKRs to define and measure business outcomes, indicating substantial buy-in across the organization. However, our second objective, optimizing investments and company resources to accelerate innovation, has seen slower progress, with only 24% of the target achieved. Kev results under this objective are lagging. We have only shifted 4.67% of our non-manufacturing workload to the cloud against a 20% target, putting this key result at risk. In terms of HR automation, only 11 out of 43 locations have replaced manual HR intake steps, and RPA has replaced manual visa and passport intake steps in just 10 out of 43 locations. Both of these areas are behind schedule. Additionally, we have realized \$7.48M in annualized run rate savings from RPA, falling short of our \$33M target, which indicates that more focus and resources may be needed. Overall, while we have made excellent progress in fostering a culture of ambition and creativity, there are notable risks and areas for improvement in optimizing our investments and resources. Immediate attention and corrective actions are required to address these lagging areas to meet our ambitious goals. 0.-

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il; My Briefing for IT Leadership meeting	Subscribe
 Accomplishments & Victories: 3 out of 5 Al use cases achieved their value outcomes, including 1 in cybersecurity Digital workplace uptake exceeded target, driving 32,425 engagement points monthly (108% of 30,000 goal) 5 P1 vulnerabilities identified by Al (80% of 5 target) Condition monitoring went live in 5 out of 6 targeted NA locations User database encryption increased from 2 to 3 levels for customer data access (50% progress towards 4-level target) Access issue resolution time decreased from 2 hours to 1.2 hours (80% progress towards 1-hour target) Monthly Active Users (MAU) for Digipay increased from 32% to 39.4% (93% progress towards 40% target) Chatbot system now addresses 51.27% of customer inquiries without support rep (exceeding 50% target) Lag time for customer access sites reduced from 1s to 0.7s (65% progress towards 0.54s target) Areas Needing Attention: Transaction processing time reduction stalled at 0.5 seconds (only 11% progress towards 4.5-second target) User steps in Digipay transaction flow reduced by only 1 out of 4 targeted steps Disinav usice assistant integrations launched 3 out of 4 targeted steps Disinav usice assistant integrations launched 3 out of 4 targeted steps Oc-Author briefings may contain inaccuracies. Learn more 	t) IT Team Executive Brief - Digipay Products Cancel Saw 23. Team is information Technology X il. Objective is any of 4 Objectives > + Set up a schedule for this brief! Create a subscription to this briefing; adjust it later if you need to. Frequency Weekly on Monday at 9 AM America/Los Angeles until 07/25/2025 Gen Al Summary B Since Last Week as Bullet point summary in English
Choose bullet or narrative format, time period to summarize, and language for the summary	Email wobo-dan@wobodemo.com X wobo-Allen@wobodemo.com X
Summaries use all relevant OKR, checkin, and workstream/initiative data, not just text on the page	wobo-anthony1@wobodem X wobo-Arlene@wobodemo.c X wobo-Barry@wobodemo.com X +
Al summaries on all elements OKRs, Teams, Dashboards, Scorecards, Team Members	Microsoft Teams Danielle Levitz X IT Leadership X +

B WorkBoard

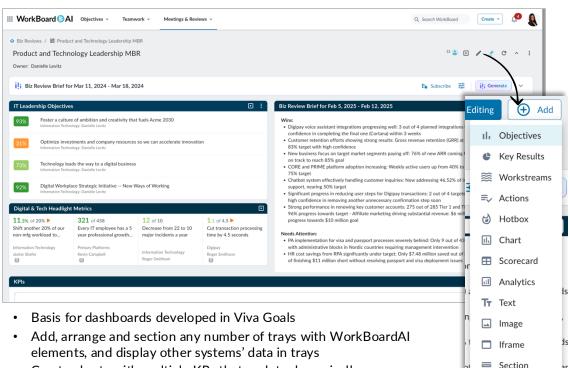
Instantly post to Teams and/or schedule and distribute ٠ summaries via WorkBoardAI, email and MS Teams channels

Customizing dashboards

Viva Goals

	Dashboard V dwge hit 25 at 350m Owner, David Owner			🗄 Shaw 🗸 🕞
	verview			
	Key Updates 2 ¹ + 1	We		🛇 Compane To Previous month 🗸 📳 View Options 🗎
😵 Bytimitas investments and company resources to 🗶 David Classe - Not Started - Add a clock in rote	What was accomplished last week? Mhat's going well and what's no? What the plan for next week?	in	01 03 03 03 03 + Example + Actual Other Act 1 Series Verter Other - Constraint Vitil Hompson Vitil Hompson Verter Other - Constraint Vitil Hompson Vitil Hompson Verter Other - Constraint Vitil Hompson Vitil Hompson Verter Other - Vitil Hompson Vitil Hompson	 a) a) b) b)
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- Create charts with multiple KRs that update dynamically
- Generate, display and distribute AI summaries as meeting pre-reads or "net change" updates on the data elements (not just page text)

Tabular dashboards

- Use single quarter or multiple quarter templates
- Include and arrange any combination of Objectives, Key Results, and KPIs
- Show dependencies and related work, including items in other systems
- Choose and arrange columns, change labels and formatting
- Update dynamically as relevant new KRs are created

WorkBoard A Objectives -	Teamwork 👻	Meetings & Reviews + Q Sear	ch WorkBoard	Create -			
Biz Reviews / Dependencies and collaborate Dependencies and collaborate		G	* 2	• Present	01	→ Share-period Scorecard	۵
ili Scorecard Brief		₿ <mark>₀</mark> Subscri	be ∃ ‡ (ili Generate		Rows (3) Columns	(3)
Adjust the filters and click on generate brief button O Co-Author briefings may contain inaccuracies. Learn more	1			D Publish	_		:
Key Result Cut transaction processing time by 4.5 seconds	Dependencies DEPENDS ON BLOCKS DEPENDENCY FOR SUPPORTED BY	 Deliver Platform MVP to production Launch 3 innovative product features with a customer satisfaction score of 4.5+ Increase NP5 by 50% (from +4 to +8] Drive gross revenue retention (GRR) above 83% Strategic Use Cases 	Owner Roger Sm	ithson	1		:
Launch 4 Digipay voice assistant Integrations (Google Assistant, Sirl, Alexa, Cortana)	SUPPORTS DEPENDS ON BLOCKS BLOCKED BY	 Action Plan for Launch 4 Digipay voice assistant Integrations (Google Assistant, Siri, Alexa, Cortana) HR realizes \$33M in annualized run rate savings from RPA (measured by 3rd party service termination and h/c realiocation) Apple Pay launched for self-sign up Chatbot 3.1 user stories are ready for launch Digipay Dev Plan (increment) Digipay Voice Assistants Digipay issues in progress 	Roger Sm	ithson	2	123 Key Result Actual ■ Key Result Comments ▶ Key Result Confidence flag Tr Key Result Confidence narrative	
Users see 0 seconds of spinning wheel in transaction flow (as reported by users - from 2 seconds)		Increase NPS by 50% [from +4 to +8] Complete UAT of Digipay 2.0 Digipay Dev Plan (increment) https://wobodemo.atlassian.net/issues/? jql=project%20in%20(%22Digipay%22)%20and%20type%20in%20(%22Story%22%2C%20%22Epic%22)%20and	Allen Ben %20s	ny	r	Key Result Data source Key Result End date Key Result Initial value Key Result Last comment date	

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CARMAX

"On Day 1 of a quarter, we have our OKRs in place, dependencies resolved, and major milestones captured in a workstream all in WorkBoard so we are ready to execute well in the quarter."

Summers Hutchings Director, Product Delivery & Portfolio Strategy, Carmax



AstraZeneca

"Using WorkBoard and OKRs we get cross-functional prioritization. We get closer to simplicity in a very complex environment. And when we create that simplicity, we can focus."

Kate Villari Sr Director, Transformation, Strategy & Performance, AstraZeneca Read the AstraZeneca OKR story



Virgin O2

"We use WorkBoard OKRs, Biz Reviews, Workstreams, Meetings, the Canvas, Heatmap — all of it to advance our transformation agenda."

Chris Rome

Head of Delivery Operations, Virgin Media O2

WorkBoard Al Solution for Viva Goals Customers



2

WorkBoardAI is a complete solution for strategy execution and OKRs

3M, AstraZeneca, Cisco, CrowdStrike, Ford, Humana, Mars, Renault and others use WorkBoard today. It connects company strategy, teams' OKRs, and individual goals while simplifying cross-functional, team, and 1on1 conversations to drive progress on the most important outcomes. No technical expertise is needed to create scorecards from multiple OKRs, update KRs via business systems, or generate presentations for business reviews, so it's easy to move from documenting OKRs to driving them.

Microsoft is an investor in WorkBoard through its M12 Ventures arm.

Enterprise Infrastructure & Security

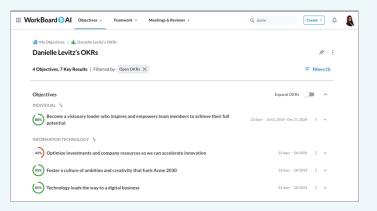
- ✓ Hosted on Azure in Microsoft's US and European data centers
- ✓ ISO/IEC 27001, SOC 2, and TiSAX certifications with GDPR compliance.
- ✓ Encrypted by design and BYOK available
- ✓ Workday-certified goals and org structure integrations
- ✓ Workday Trustworthy AI certification

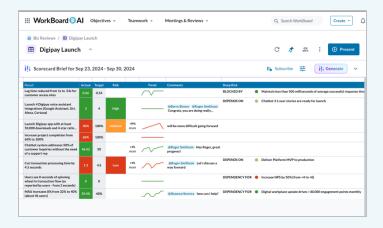
What sets WorkBoard apart from other options?

- ✓ Purpose-designed for strategy execution with OKRs in 2014 and innovation leader in the OKR domain
- ✓ Complete capabilities for 1) setting OKRs with features like OKR Co-Author and 2) driving progress with features like scorecards, business reviews, and Monday Memos
- ✓ Only provider with enterprise scale with customers like 3M, Astra Zeneca, Cisco, Crowdstrike, Ford, Humana, Mars, Renault and deployments over 30,000 employees
- ✓ On Microsoft infrastructure not competitive
- ✓ Certified Workday integrations

Easy Operation, Migration, and Integration

- No sysadmin needed with self serve entity and team creation
- 1-step data migration from Viva Goals via API or selective movement via Excel or PowerPoint
- Microsoft Teams and Azure DevOps integrations + Salesforce, Jira, Excel, Smartsheets and more





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