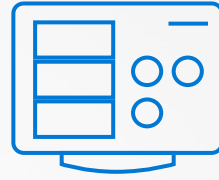




Meeting Rooms

XCAV
POWERED BY XCONTENT



Transform your meeting rooms with Microsoft Teams



**Teams
feature set**



**One-touch
join**



**Make a
phone call**



**Share
with remote
participants**



**Center of
room control**



Meeting needs are changing

Employees are more mobile, increasing remote collaboration

72% of employees will be working remotely by 2020

56% of meetings have at least one remote attendee

1/3 of meetings are 100% virtual in nature

38% of remote attendees join via mobile

Video is becoming the norm



Participants join via PSTN or VoIP



Microsoft Teams

is the hub for teamwork in Microsoft 365



Meetings



Calls



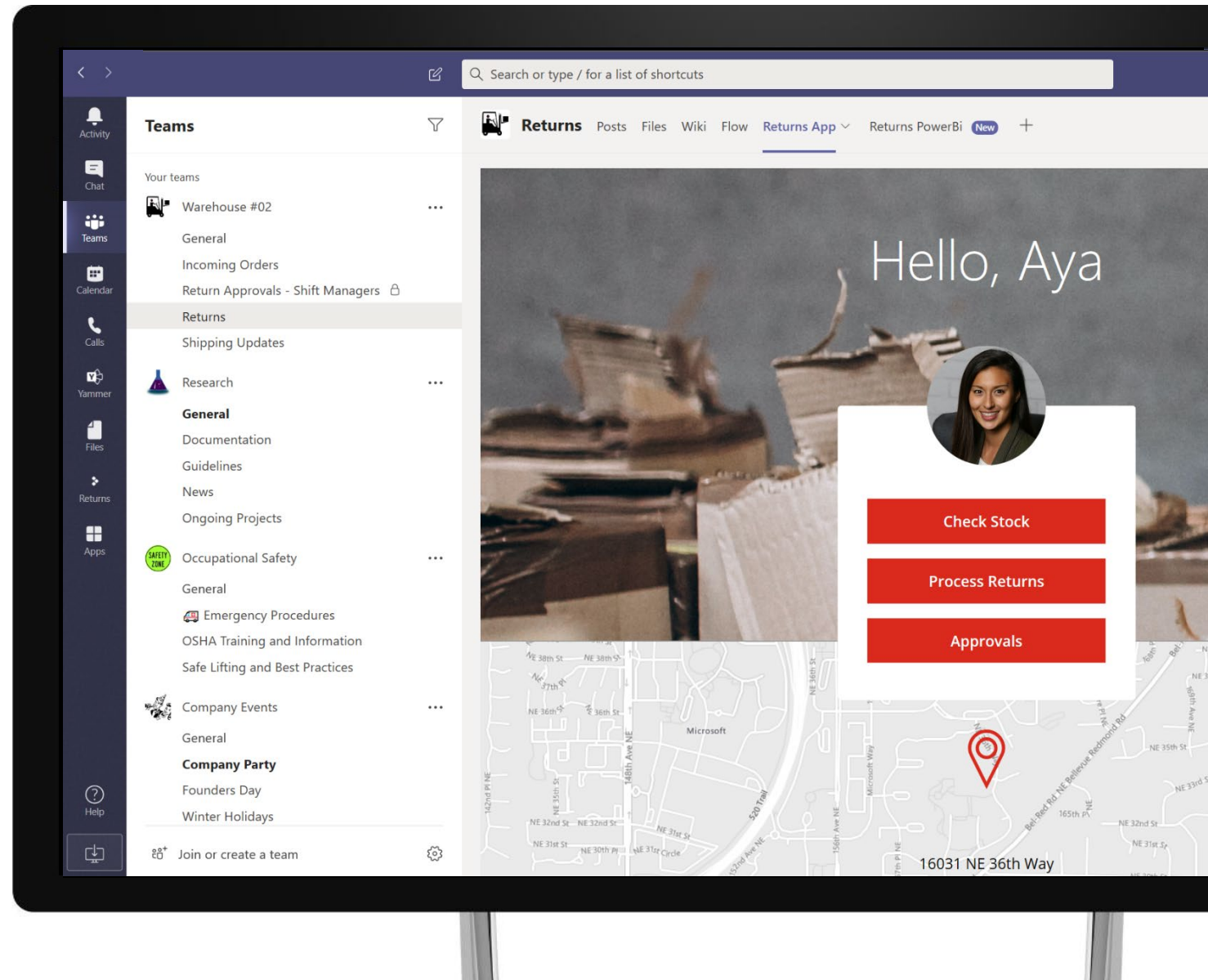
Chats



Files



Apps and workflows



Microsoft Teams Rooms

Transform your spaces with Teams Meetings



Ease to use

A consistent user experience for all your spaces, from small huddle to large conference rooms - with a single touch you get your meetings started.



Work like you are in one place

If you are on the go or attend a meeting in person, the rich collaboration experience keeps everyone engaged and with advanced whiteboard technologies ideas can just flow.



Transform your spaces

Enjoy a high-quality experience with the flexibility of choosing from a broad range of purpose build reliable options for your workplaces.



Simple to deploy on scale and easy to manage

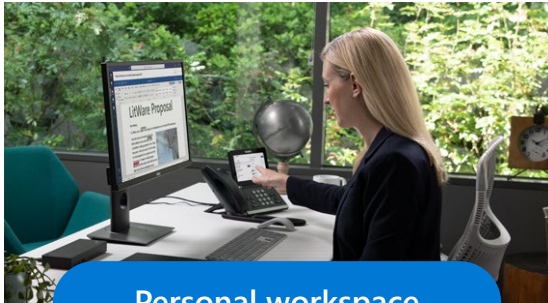
Deploy, manage and secure your rooms in a simple and scalable way with the Teams Admin Center or your existing Windows Management tools.

PSTN and PBX integration is key for a fully serviced integrated user experience.

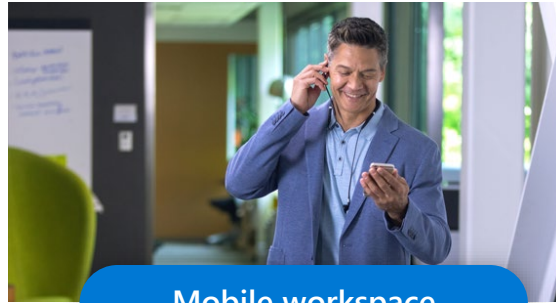


Microsoft Teams devices provide choice and versatility to meet the needs of every modern professional – Supplied, Installed and Maintained by XContent as part of a Managed Services Agreement

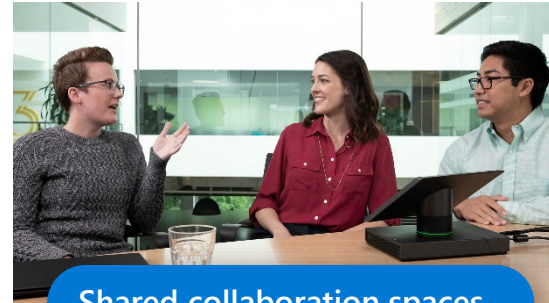
Spaces



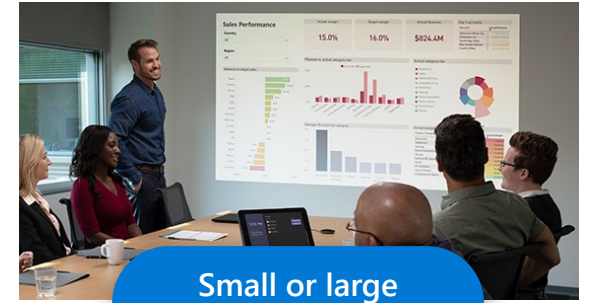
Personal workspace



Mobile workspace



Shared collaboration spaces



Small or large conference rooms

Personal devices



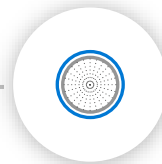
Headset



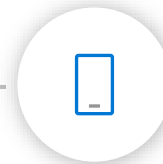
Desk phone



Mobile phone station



Speaker puck



Mobile phone

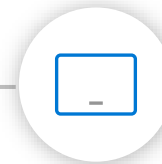
Shared devices



Conference Room Phone



Microsoft Teams Rooms



Interactive whiteboard

The foundations

Windows10

Microsoft Teams

Microsoft Graph

Microsoft AI

Cortana

We work across spaces and devices

United by Microsoft Teams



Individual work spaces

At home
On the go or in transit
Individual office or dedicated workspace



Group work spaces

Huddle spaces and focus rooms
Communal areas and touchdown spaces
Small, medium and large meeting rooms

Personal Devices



Mobile devices

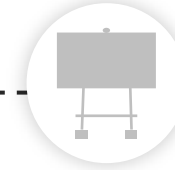


Personal computers



Desk phones and speakers

Shared Devices



All-in-one collaboration devices



Room systems

+

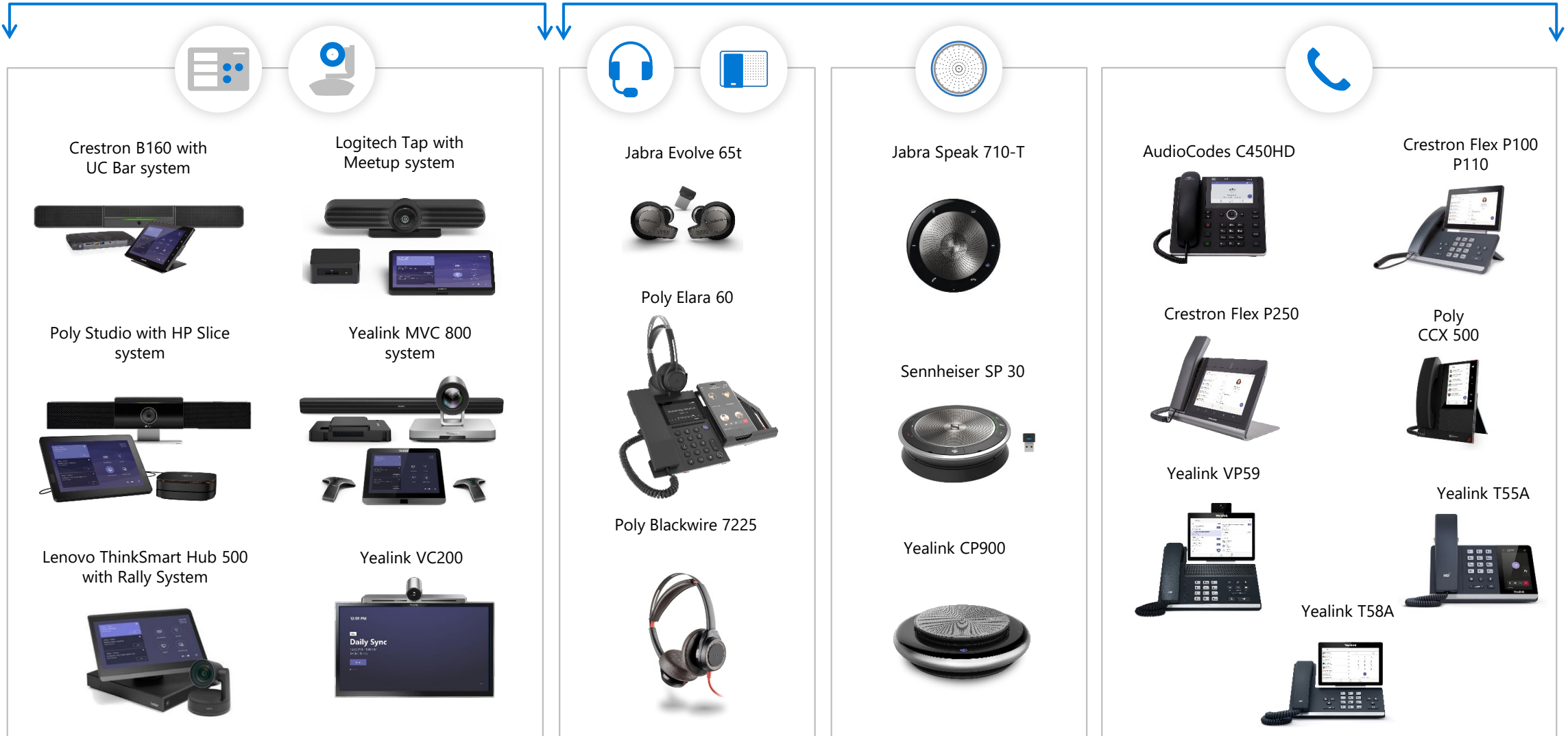


Large screen displays

Microsoft Teams devices

Shared devices

Personal devices



Meet anywhere – Teams Devices

Room systems



CRESTRON



Lenovo



logitech



Polycom



Yealink

Room phones



CRESTRON



Polycom



Yealink

Personal devices



audiocodes



Jabra



plantronics



SENNHEISER



Yealink



CRESTRON

Secure and reliable

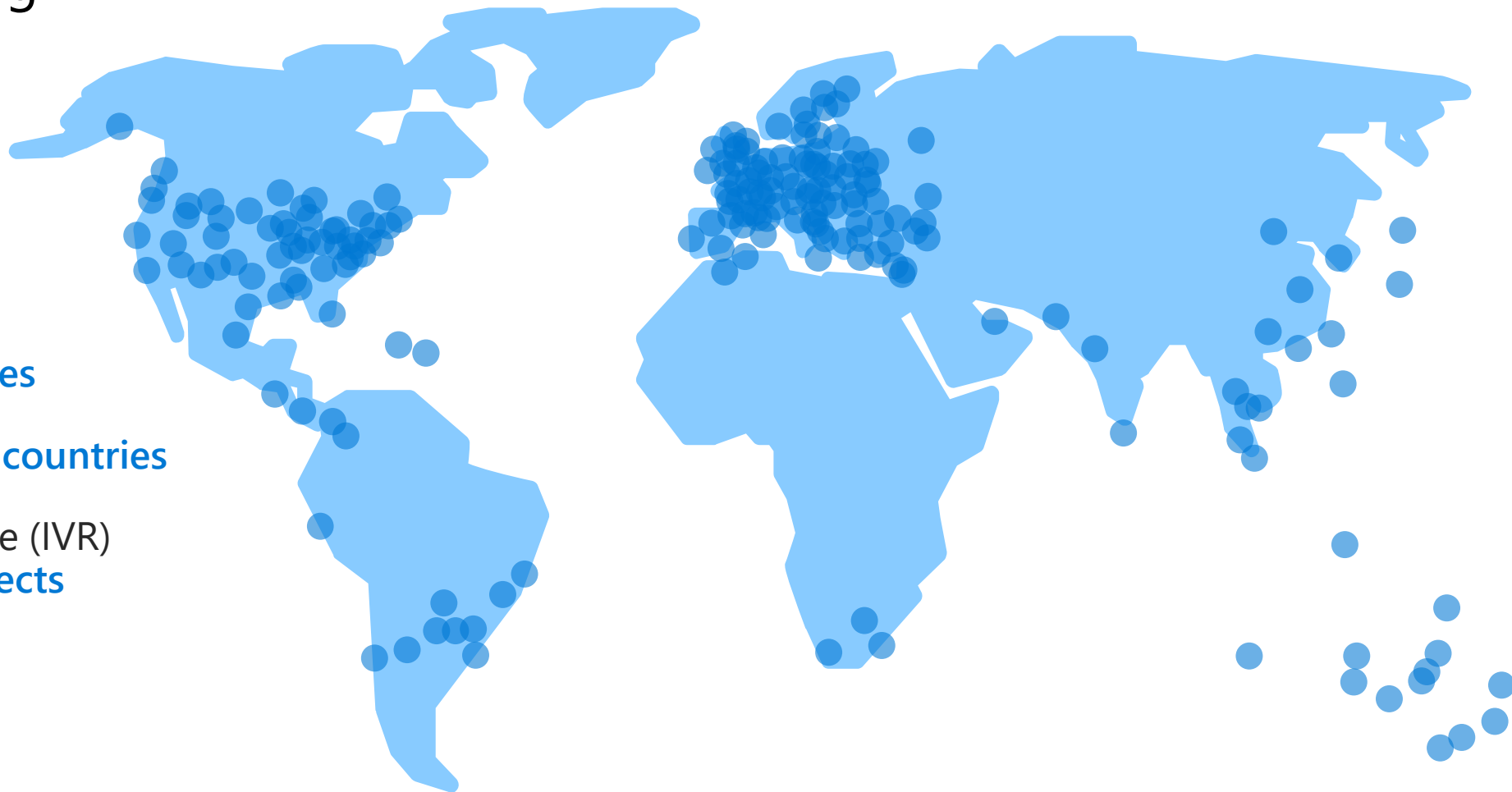
Audio conferencing

Commercially available
in **72 countries**

Dial-in numbers for
90 countries and 400 cities

Dial-out support to **190+ countries**

Interactive Voice Response (IVR)
in **44 languages and dialects**



Device management



Ecosystem focused

smarter management for device ecosystems



Consistent

unified experience across all device types



Insightful

data driven insights and troubleshooting



Complete

parity+ with existing management portals



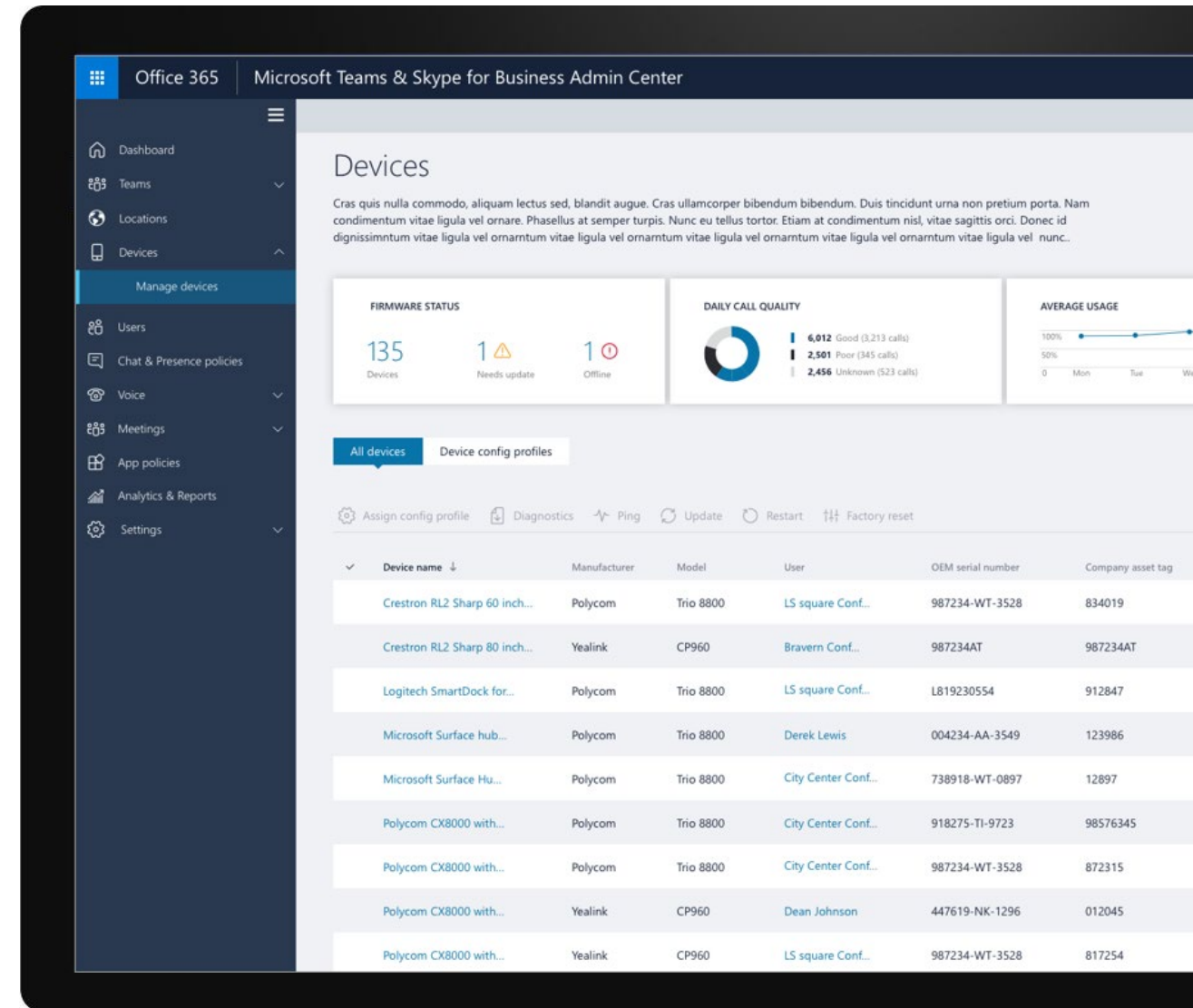
Policies & compliance

support for CA policies and compliance policies



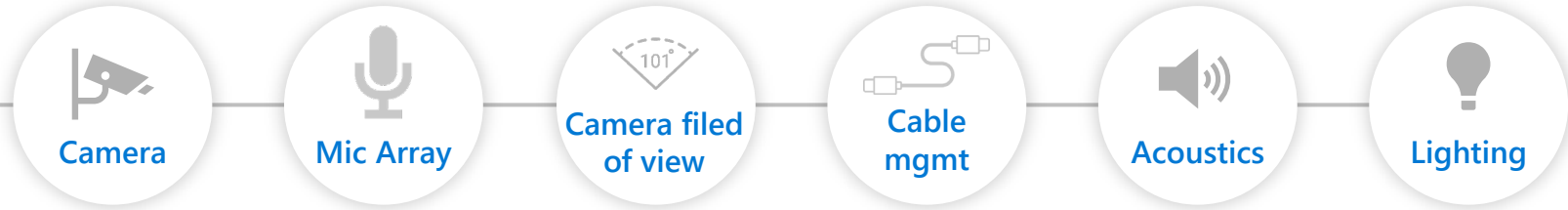
Low friction

low friction for both SMB and Enterprise users



Considerations

In-room



Camera – A Camera is the critical element in any meeting room scenario as it is the component that . There are a number of elements to consider around form factor, light handling, focus type (digital or Mechanical) Pan Tilt and Zoom(PTZ), Auto Tracking, Price, etc.

Mic array – The microphone in any room system deployment is the single important element as voice and audio are the fundamental of all calls. IN this consideration you will need to consider mic pickup, Ceiling, or Table, Integrated into a device or standalone. Not all mics are created equal and the Teams Certified devices require the highest level of fidelity.

Camera field of view – The Field of View(FOV) is how much of the room you will see this not only impacts how wide the view is but also take into account how well you will see the participants at the far end of the room.

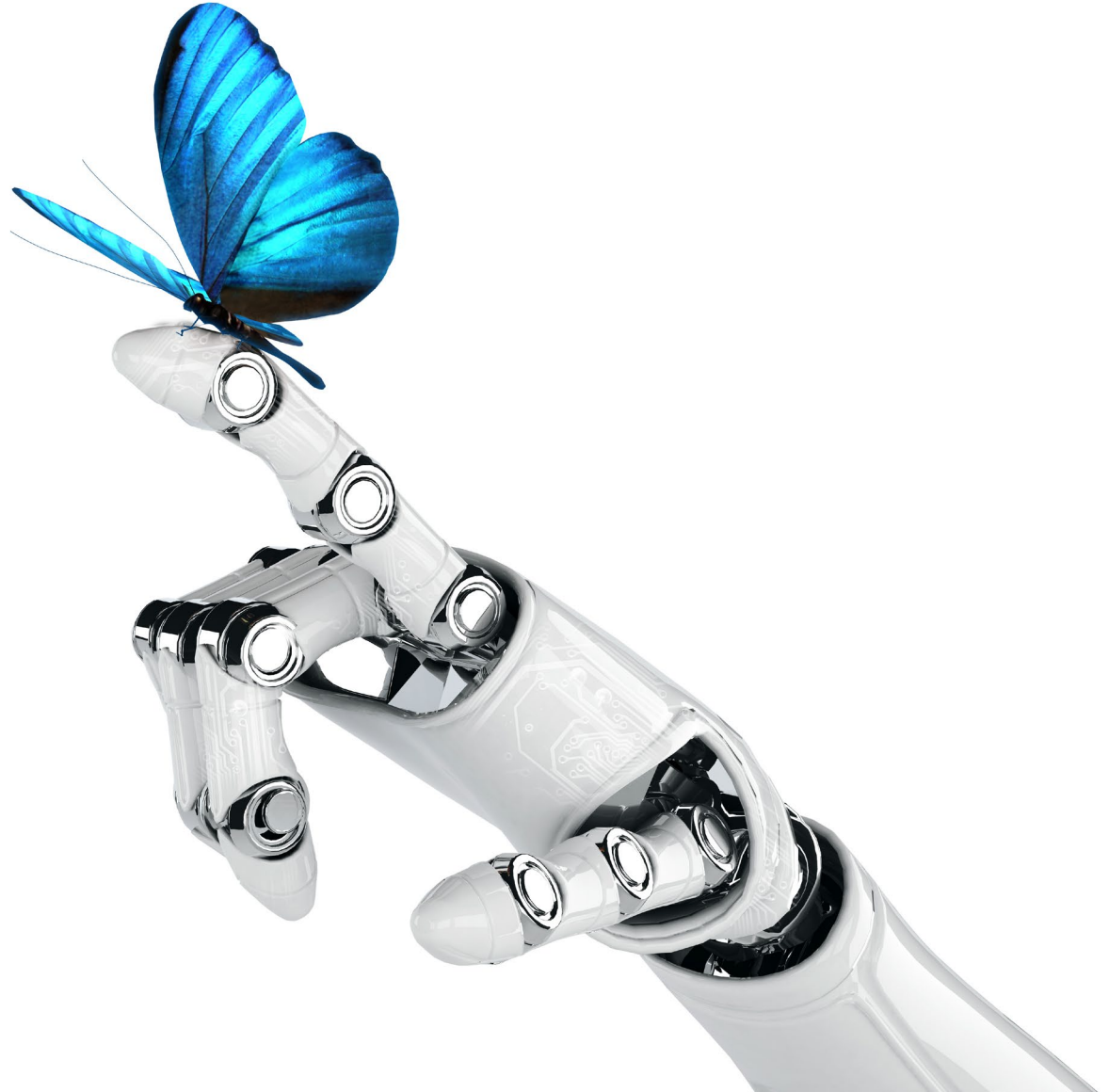
Cable management – Cable management is on that is becoming simpler over the years but you need to consider how you will get the cables from your system to peripherals – Plenum, Conduit, drop ceiling and what is your method for deploying and ensuring that they are secure and in good condition.

Acoustics – Many things impact acoustics from Materials to size and shape of the space. Understanding how echo and reverberation will impact the audio in the room is fundamental for successful high quality meetings

Lighting – Lighting is a component that tends to be thought of last yet is big part of the experience for remote participants. Understanding the color of the light to the exposure from Sunlight or diffused natural light impact on a camera in a meeting is necessary.

XCONTENT

Service Offerings



Small Room Solution

Room Criteria:

3m*4.5m

Services:

[Zero-touch Enrollment](#) - enrollment without user intervention

[Device Grouping](#) - manual and dynamic grouping

[Configuration Management](#) - reusable configuration profiles

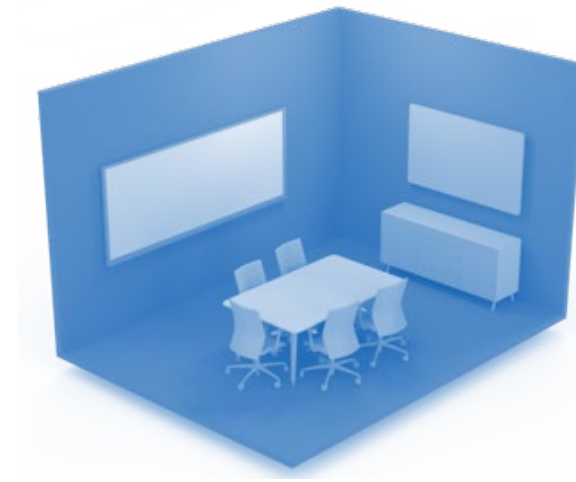
[Health Monitoring & Management](#) - heartbeat, ping, restart and reset

[Insights Dashboard](#) - comprehensive insights regarding health and status

[Software Update Framework](#) - comprehensive pipeline for updating firmware and applications

[Activity Scheduling](#) - ability to schedule management activities based on device groups, location, and time

[Utilization Tracking](#) - tracking of device/feature utilization for insightful optimization



Small Room Solution

Recommended Devices:

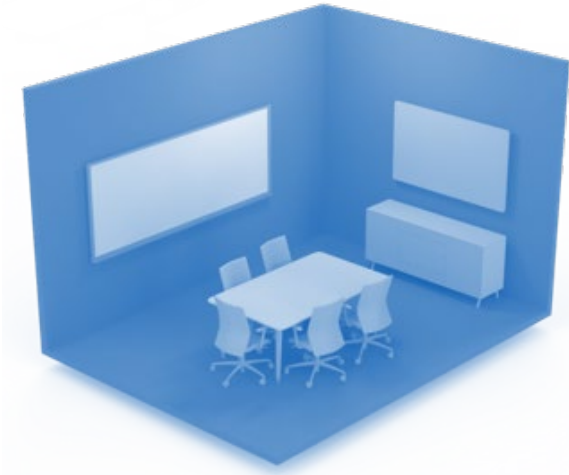


CRESTRON
Flex Series

Lenovo ThinkSmart Hub500



Lenovo



Logitech TAP



logitech



HP Elite Slice SRS
system with Logitech
Brio

Medium Room Solution

Room Criteria:

4.5m*6m

Services:

[Zero-touch Enrollment](#) - enrollment without user intervention

[Device Grouping](#) - manual and dynamic grouping

[Configuration Management](#) - reusable configuration profiles

[Health Monitoring & Management](#) - heartbeat, ping, restart and reset

[Insights Dashboard](#) - comprehensive insights regarding health and status

[Software Update Framework](#) - comprehensive pipeline for updating firmware and applications

[Activity Scheduling](#) - ability to schedule management activities based on device groups, location, and time

[Utilization Tracking](#) - tracking of device/feature utilization for insightful optimization



Medium Room Solution

Recommended Devices:



Lenovo ThinkSmart Hub500



Lenovo

Logitech TAP



logitech



CRESTRON
Flex Series



hp
HP Elite Slice SRS
system with Logitech
Meetup

Poly Trio 8500 and EagleEye



poly

MVC500



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Large Room Solution

Room Criteria:

4.5m*8.5m

Services:

[Zero-touch Enrollment](#) - enrollment without user intervention

[Device Grouping](#) - manual and dynamic grouping

[Configuration Management](#) - reusable configuration profiles

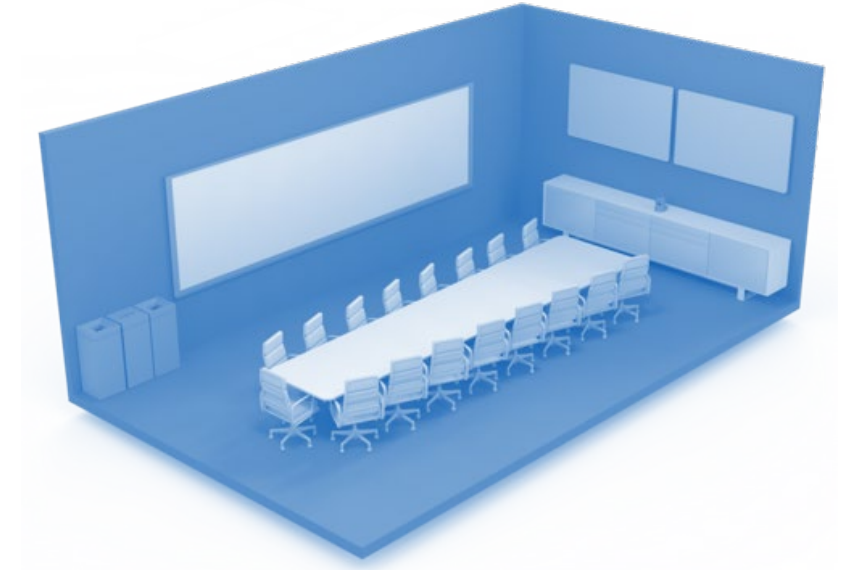
[Health Monitoring & Management](#) - heartbeat, ping, restart and reset

[Insights Dashboard](#) - comprehensive insights regarding health and status

[Software Update Framework](#) - comprehensive pipeline for updating firmware and applications

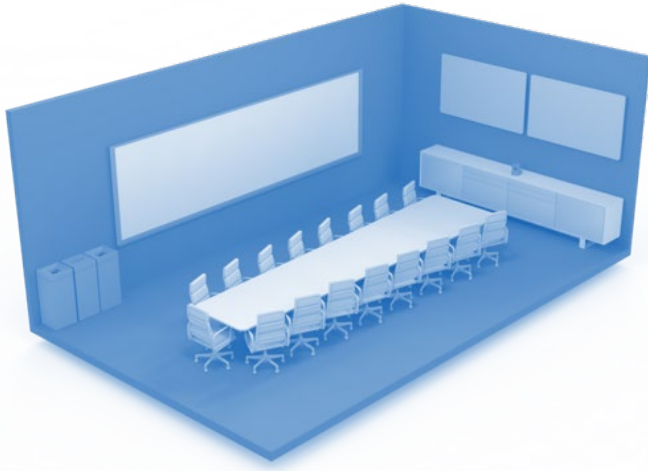
[Activity Scheduling](#) - ability to schedule management activities based on device groups, location, and time

[Utilization Tracking](#) - tracking of device/feature utilization for insightful optimization



Large Room Solution

Recommended Devices:



CRESTRON
Flex Series



Poly + HP SRS
system

Lenovo ThinkSmart
Hub500



Lenovo

Logitech TAP



logitech

Poly Trio 8500 with extension mics and EagleEye



MVC500



Yealink



Regions

- South Africa
- Kenya
- Zimbabwe
- Nigeria
- Selected other regions upon request



Pricing

Description	Small Room (Per Room)	Medium Room (Per Room)	Large Room (Per Room)
Pricing	Starting from R 65 000,00	Starting from R85 000,00	Starting from R105 000,00
Included	Room System - Control - Audio Visual Display – 1 x 50' display	Room System - Control - Audio Visual Display – 2 x 50' display	Room System - Control - Audio Visual Display – 2 x 50' display
Excluded	Room System License	Room System License	Room System License
Time To Live	1-2 from days from hardware availability	1-2 from days from hardware availability	1-2 from days from hardware availability

A futuristic white robotic hand with blue glowing joints is shown hovering over a laptop keyboard. The hand is positioned as if about to press a key. The background is a soft, out-of-focus white.

XCONTENT[®]

Thank You