



**XENATUS GLOBAL**  
CONCEIVE > HARNESS > EXECUTE

**Conceive** your business opportunities  
**Harness** the optimum technological solutions  
**Execute** through our proven methodology



[www.xenatusglobal.com](http://www.xenatusglobal.com)

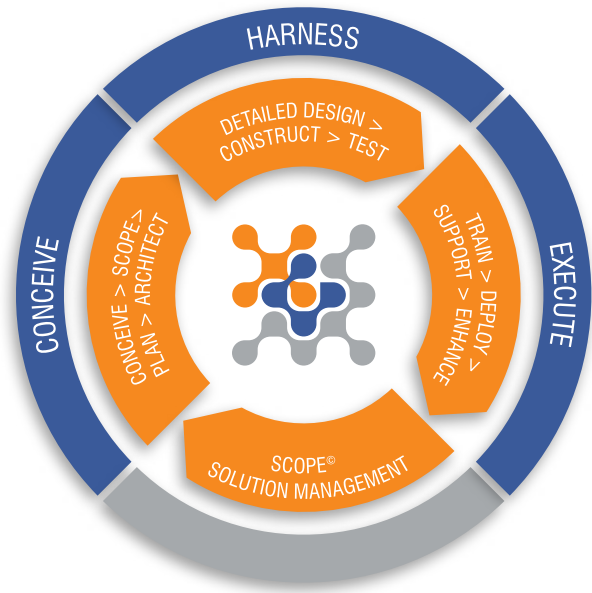
# ABOUT US

Xenatus Global is a multinational Microsoft certified partner, as well as the developer and exclusive regional distributor of various industry solutions.

Xenatus Global provides customers, ranging from start-ups to Fortune 100 companies, with fully integrated enterprise IT solutions to streamline their operations and achieve their business goals.

Xenatus Global is headquartered in Cyprus with regional offices throughout Asia, Europe and North America. In addition, Xenatus today supports customers across the globe through channels of over 200+ Xenatus solutions resellers spanning Asia and the Middle East, Africa, Europe, North America, and Oceania.

**Our business and technology channels enable us to effectively help you CONCEIVE your business opportunities in the digital economy, HARNESS optimum technological solutions and global resources, and EXECUTE while ensuring success through our proven innovative methodology and business domain expertise supported by our world class consulting, development and implementation teams.**



Successfully providing Onshore and Offshore consulting services since 2000



Supporting clients in North America, Europe, Africa, Australia and Asia including the Middle East



Industry Solutions: Financial Services, Legal & Fiduciaries, Construction, eBusiness, Freight Forwarding, Media & Entertainment, Manufacturing & Distribution, Real Estate, Retail, Hospitals, Payroll, Human Resources, Professional Services, Shipping, Energy and Government



Consulting and development teams drawn from the world's finest talent pools



Best of breed Microsoft Certified Add-on Solutions



Impeccable track record of successful implementations On-premise and on the Cloud



# PLATFORMS

## Microsoft Dynamics NAV:

Microsoft Dynamics NAV is multi-language, multi-currency ERP solution that helps companies worldwide manage their accounting and finances, Supply Chain, Manufacturing, Services, Projects and Operations. Start with what you need now, and easily adapt as your business needs change. Available in the Cloud or on your servers.



## Microsoft Dynamics AX:

Designed for midsize and larger companies, Microsoft Dynamics AX is a multi-language, multicurrency ERP solution. With core strengths in manufacturing and e-business, there is an additional strong functionality for the wholesale, retail and services industries. Available in the Cloud or on your servers.



## Microsoft Dynamics CRM:

Microsoft Dynamics CRM is a customer relationship management software package by Microsoft. The product focuses mainly on Sales, Marketing, and Services sectors. Microsoft Dynamics CRM is fully integrated with other Microsoft products such as Dynamics NAV, Dynamics AX, and Microsoft Office to facilitate and streamline your business operations. Available in the Cloud or on your servers.



## Microsoft Dynamics 365:

Microsoft Dynamics 365 is the next generation of intelligent business applications in the cloud. Dynamics 365 unifies CRM and ERP capabilities by delivering new purpose-built applications to help manage specific business functions, including Financials, Sales, Marketing, Customer Service, Field Service, Project Service Automation and Operations.



# OUR PRODUCTS

Xenatus Global develops, distributes and implements Microsoft certified, industry specialized, add-on solutions built within Dynamics ERP's, Dynamics CRM and Dynamics 365 to enable customers and partners to take advantage of international best practices.



**iBuild™** transforms Microsoft Dynamics NAV into from a standard ERP solution into an out of the box Construction centric solution based on industry best practices.

**iBuild™** helps organizations manage their entire construction operations including Estimations, Procurement, Project Management, Financial Management, Warehousing, and Subcontracting. It also comes with advanced analytics, KPI's and business intelligence features.



**xPayroll™** is a Parametric Payroll built on Dynamics NAV, allowing seamless integration with the familiar features of Microsoft Dynamics NAV.

**xPayroll™** is easily adapted to different territories because of its versatility and ease of configuration. In addition to standard payroll functionalities it also handles provident funds, loans, retroactivity, and time and attendance integration. It is fully integrated with Exelsys our Human Capital Management solution.



**Orizas™** is built within Microsoft Dynamics NAV ERP solutions. **Orizas™** expands Microsoft Dynamics NAV to become a Freight Forwarding industry solution out of the box with all the industry workflows, models and reporting.

**Orizas™** empowers freight forwarders and logistics companies to easily manage and control their entire business cycle across Land, Air and Sea Freight from quotes to delivery, while satisfying regulatory requirements worldwide.

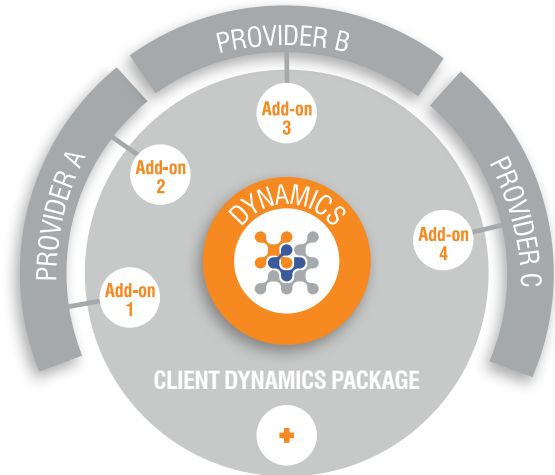
# EXCLUSIVE DISTRIBUTORS

Xenatus Global is the provider of various horizontal and vertical add-on solutions that can be deployed in a modular way to suit the client's needs. This enables organizations to take advantage of fully integrated solutions in an ideal architecture as they grow and diversify their operations.

**Microsoft Dynamics add-on solutions provide prepackaged plug and play solutions that sit within the Dynamics platform providing users with additional functionalities and industry ready solution.**

## THE BENEFITS OF OUR ADD-ON SOLUTIONS ARE:

- Vertical / Horizontal Solution platforms based on deep industry expertise
- Faster deployment time
- Cost savings to the end client
- Leverage expertise from a global client base with a proven track record
- Upgrade paths 100% compliant with Microsoft Dynamics standards



Xenatus Global is the exclusive-distributor<sup>1</sup> for some of the leading add-on solutions to the Microsoft Dynamics suite. Xenatus Global helps partners and clients with the implementation, training, and support of these solutions.

### HORIZONTAL SOLUTIONS



#### NAV SYNCH SUITE

Wormhole Data Synch for Microsoft Dynamics NAV is a synchronization tool that is simply the most comprehensive and flexible tool available on the market to synchronize NAV databases and tables in order to avoid duplicate entries.



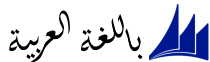
#### DOCUMENT MANAGEMENT

Continia Document Capture is the best and most comprehensive solution for scanning of invoices and other documents directly from Microsoft Dynamics NAV<sup>®</sup>



#### HUMAN RESOURCES

Exelsys revolutionizes human capital management and boosts business efficiency using an intuitive and highly functional web and mobile application. Fully integrated with Dynamics NAV and xPayroll.



#### DYNAMICS NAV IN ARABIC

Arabic Localization Pack transforms the entire solution of Microsoft Dynamics NAV and all its modules and user interface out of the box into Arabic.



#### CLOUD HOSTING

SaaS plaza is the number one name globally for Cloud Services. Dedicated to Cloud services. There is no better or safer place to host your Microsoft Applications!



#### ADD-ONS TO CRM

MSCRM Add-Ons provides technical solutions which are useful supplements for a more efficient use of Microsoft Dynamics CRM.



#### IBUILD NAV LOCALIZATIONS

Microsoft Dynamics localizations for various countries including Cyprus and the GCC. Our localizations entail a wide set of toolsets and features that include Advanced Cheque-books, Reverse Currency Synch, Advanced Dimensions Management, PDC, GCC VAT localizations and many more.

### VERTICAL SOLUTIONS



#### MANUFACTURING

NAVEKSA add-on modules to Dynamics NAV help manufacturing and supply chain companies in Item Planning, streamlining the Shop Floor, as well as a user friendly CAD Connector for NAV.



#### RETAIL

Dynavics extends Dynamics NAV for the retail market. With Dynamic Retail add-on for POS, retail organizations can maximize their efficiency and profitability using a fully integrated and very stable solution from financials and back office, to stores and points of sales.



#### SHIP MANAGEMENT

Fortune Maritime is the only fully integrated maritime and ship management solution across the entire organization.



#### FUND MANAGEMENT

Elysys AM is designed for organisations that provide fund management and administration services, either by selling products directly to customers or as part of corporate and other business advisory services.



#### FOREX

Syntellicore is an integrated Forex Solution for Brokerages entailing a powerful Forex CRM / Back Office system for Forex Brokerages and White Labels, fully integrated with a modern, customer-centric Traders Room / Customer Area.



#### MARKETING

ClickDimensions is a Dynamics CRM add-on that allows organizations to discover who is interested in their products, quantify their level of interest and take the appropriate actions.



#### HOSPITAL MANAGEMENT

A suite of tools designed to support the services provided by modern Estates and Facilities Departments in both healthcare and non-healthcare environments.

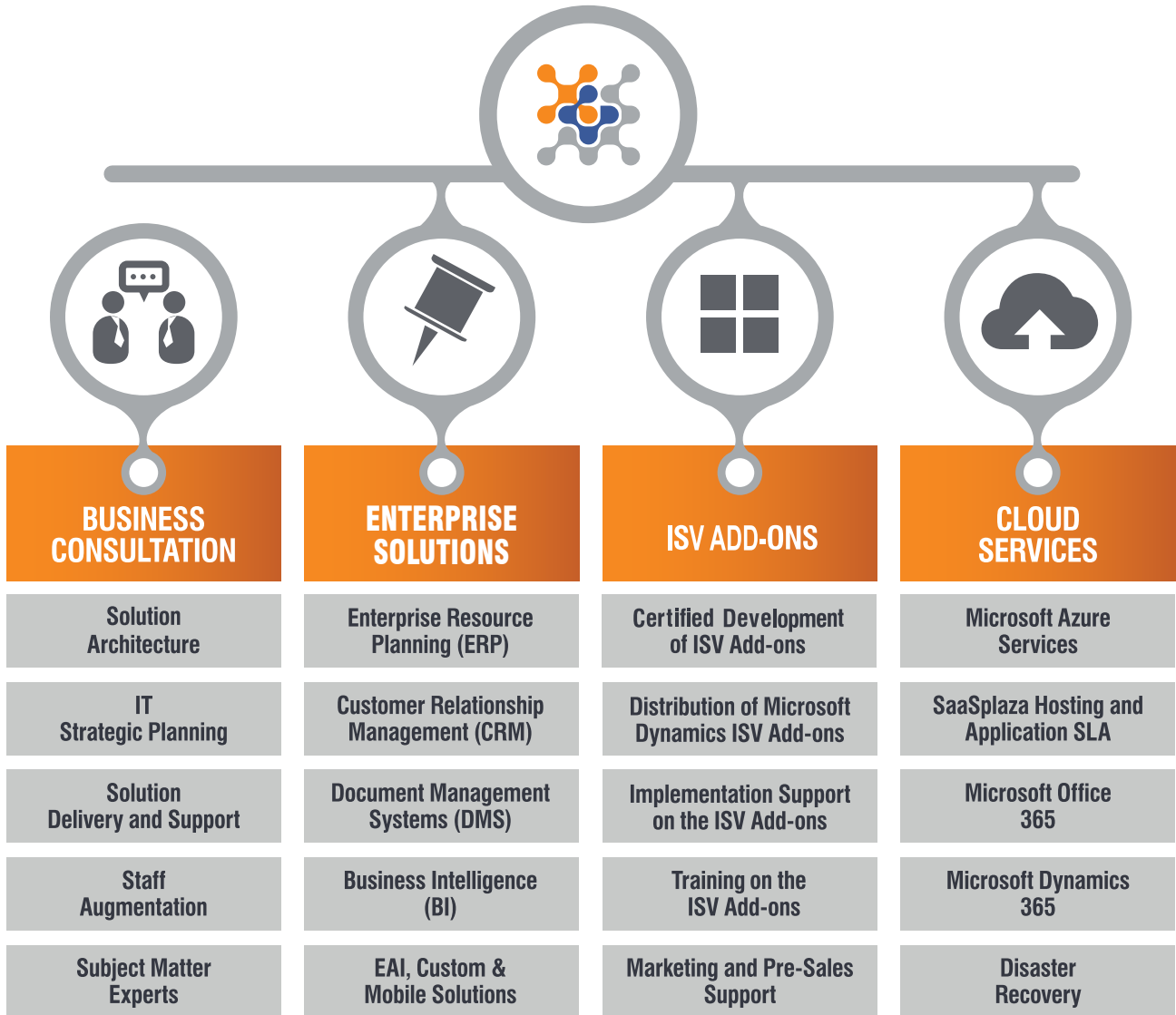


#### IBUILD THEME PARKS

Our Theme Parks add-on is built within Microsoft Dynamics and fully integrated with all its modules, while extending Dynamics to provide ticket sales, gaming activities management, park currency, loyalty, redemption, child and adult management along with the management of entrance and exit policies and procedures.

<sup>1</sup> Exclusive distributorship territory varies between products. Please contact us for further elaboration.

# SERVICES & SOLUTIONS



## CUSTOMER TESTIMONIALS



**Stephanos Pierides**  
Executive Director, Karantokis Group

“ In today’s competitive environment having the right solutions at your disposal can mean the difference between winning a competitive bid, managing a profitable delivery, losing it or not staying within budget. Xenatus Global has helped us become more proficient and productive than ever, by helping us to ultimately go above and beyond our customer’s expectations. ”



**Themis Papadopoulos**  
CEO, Interorient Shipmanagement

“ Xenatus Global is a true and reliable partner to Interorient. In addition to all the industry centric solutions they provide, we rely on Xenatus as a valued advisor on all aspects of our IT enterprise platforms. ”



**Francois Karam**  
Director, SEG International

“ Xenatus is innovative and constantly adapting to our industry demands with the latest information technology available on the market. Thanks to their professional and customer oriented approach, we are delighted to say that we are a happy customer. ”

# LOCATIONS

With development and implementation offices on three continents, coupled with a network of over 200+ Microsoft Certified Resellers and implementors of Xenatus' solutions, Xenatus supports hundreds of local and international organizations world wide.



## CONSULTING SERVICES



**NORTH AMERICA**  
Canada  
USA



**EUROPE**  
Austria  
Bulgaria  
Cyprus  
Germany  
Greece  
Hungary  
Montenegro  
Poland  
Spain  
UK



**AFRICA**  
Angola  
Egypt  
Ethiopia  
Ghana  
Kenya  
Morocco  
Nigeria  
South Africa  
Tunisia  
Zimbabwe



**ASIA**  
Bahrain  
Cambodia  
China  
Georgia  
India  
Indonesia  
Iraq  
Jordan  
Kuwait  
Laos  
Lebanon  
Malaysia  
Mongolia  
Myanmar (Burma)  
Nepal  
Oman  
Pakistan  
Philippines  
Qatar  
Saudi Arabia  
Singapore  
Thailand  
Turkey  
United Arab Emirates (UAE)  
Vietnam



**OCEANIA**  
Australia

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Cyprus



Austria



India



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