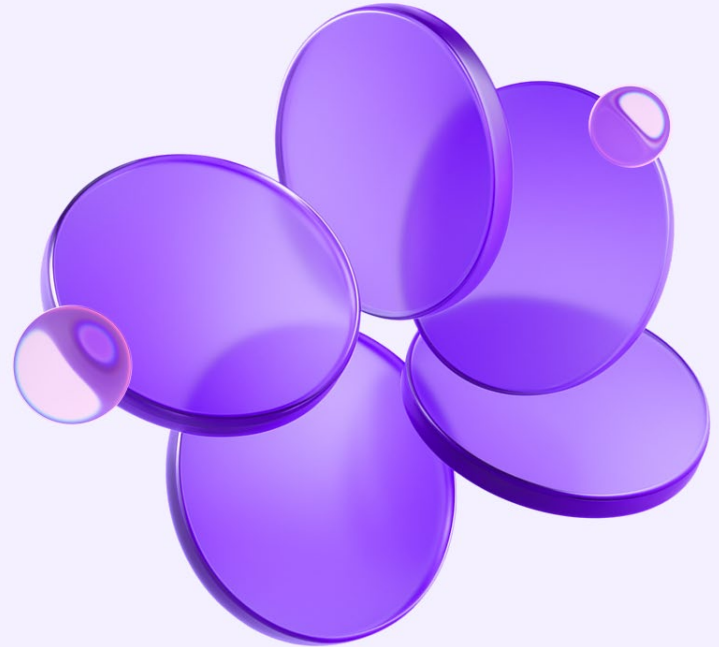




Dynamics 365 Implementation by XPLUS

**Make Dynamics 365 work for you,
not the other way around**

Supporting enterprises in digital transformation by
delivering the full value of Dynamics 365 Finance and
Supply Chain Management.



XPLUS combine Dynamics 365 expertise with our own automation products to give our customers and business partners complete visibility, control, and confidence.

From digitalization to automation



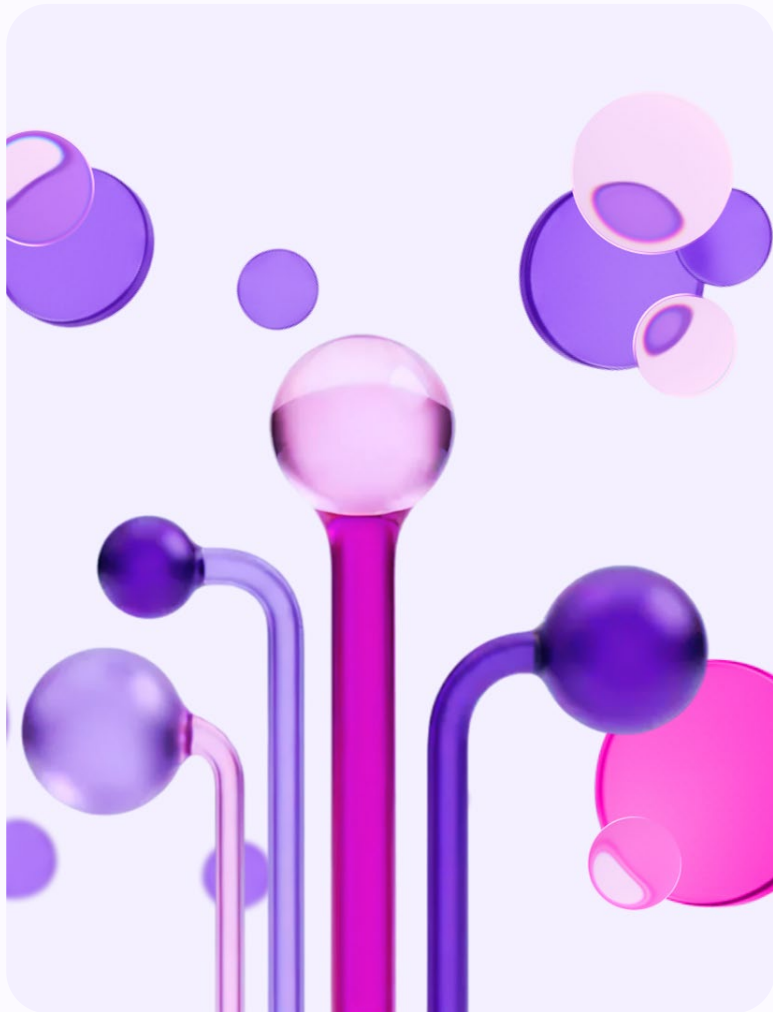


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01

The challenge





The challenge

In Dynamics 365 Finance and Supply Chain Management, implementation risk rarely comes from software alone.

Complex modules, scarce skills, manual validation, and weak visibility create delays, rework, and cost overruns.

Hidden gaps surface late, leaving leaders with less certainty and teams with more disruption

The impact

When implementation confidence is weak, timelines slip, costs rise, and leaders lose visibility into whether the program is truly under control.

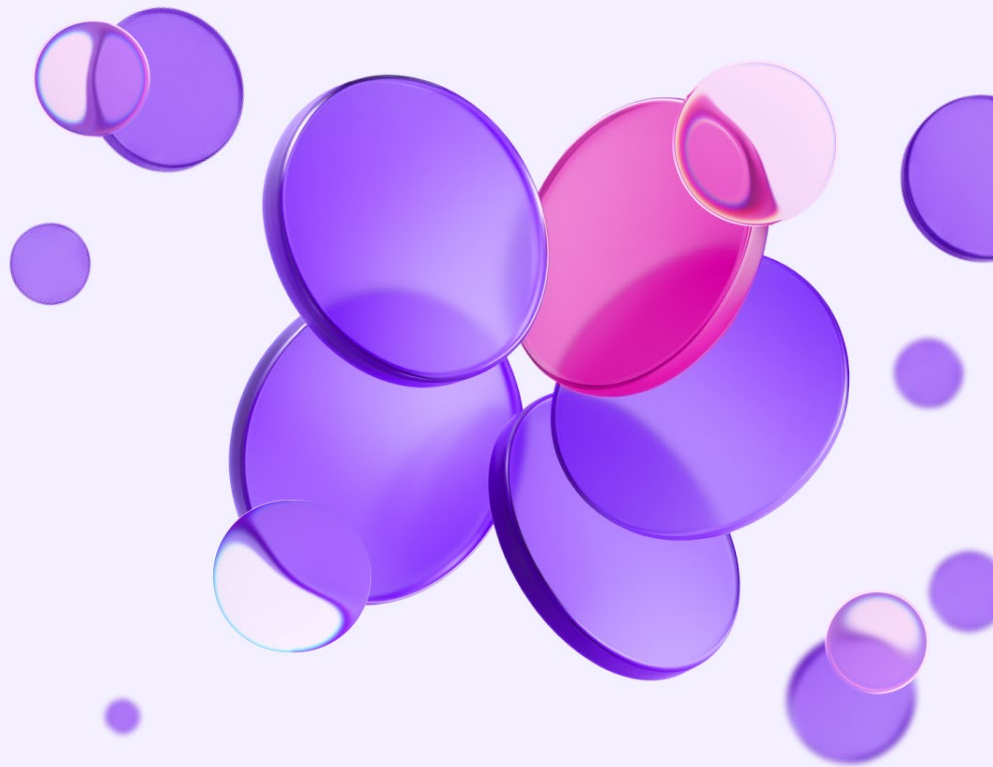
Teams get pulled into repeated clarifications, testing becomes a bottleneck, and too much risk gets pushed toward go-live.

The result is disruption, slower time to value, and higher post-launch cost just to stabilize the system.



02

Our solution



Our solution

Dynamics 365 Implementation by XPLUS is an end-to-end D365 delivery model that combines expert implementation discipline with built-in automation for testing, discovery, security, and support.

It gives program leaders clearer scope, earlier evidence, and stronger control from design through go-live and beyond.

- CRP-led scope that aligns early
- Automation built in, not added later
- More confident go-live and day-two control



Microsoft Dynamics D365 F&SCM

Power Platform Services Provided



New implementation

Focus on 4 verticals;

- Manufacturing
- Retail
- Construction
- Finance



Upgrade Implementation

Proven methodology supported with unique tools



System Rollouts

Extensive experience in multinational programs based on Global Template



Testing Services

Full scope of services for manual and automated testing projects



Post Go-Live Support

ITIL based support and maintenance services to provide highest quality and governance standards

Use cases



Net-new implementation and partner selection

Create clearer scope, stronger sign-off, and better executive confidence from the start of a major ERP program.



Upgrade, implementation, and rollout control

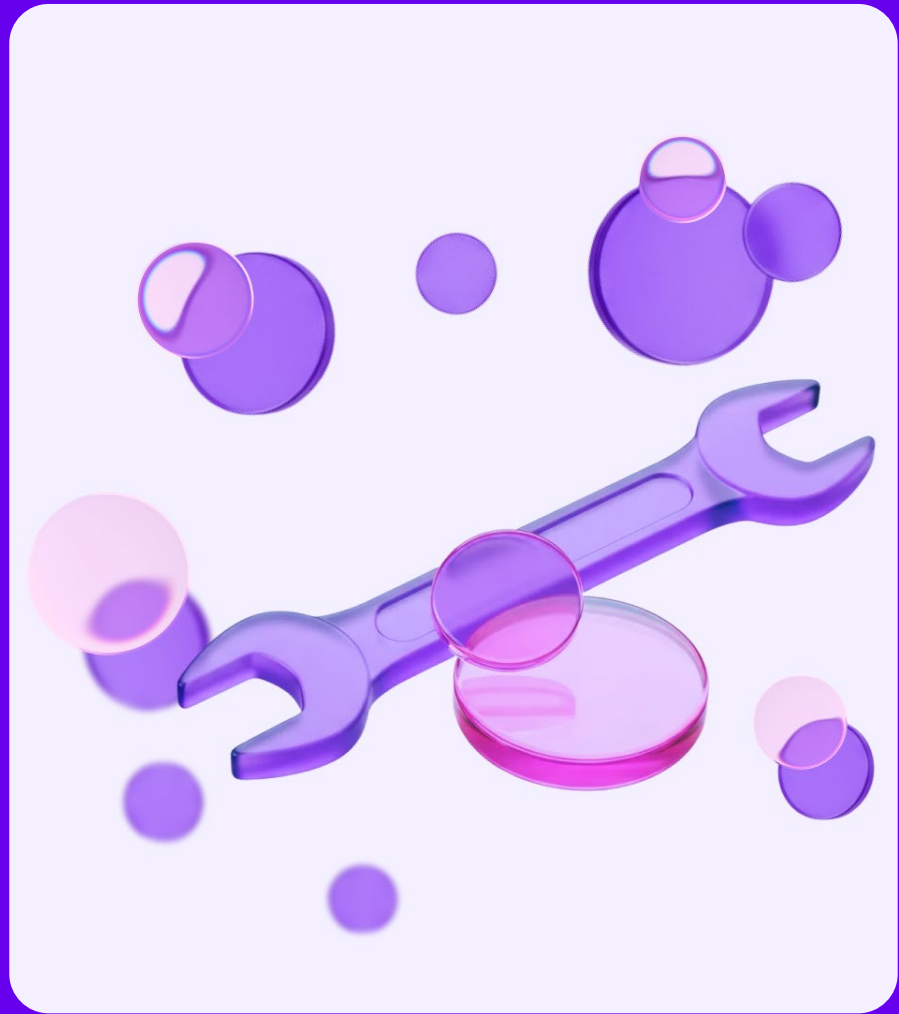
Use delivery discipline and automation-led validation to reduce rework across complex change.



Go-live readiness and post-launch stability

Strengthen testing, training, cutover planning, and early-life support so value is realized faster after launch.

Construction

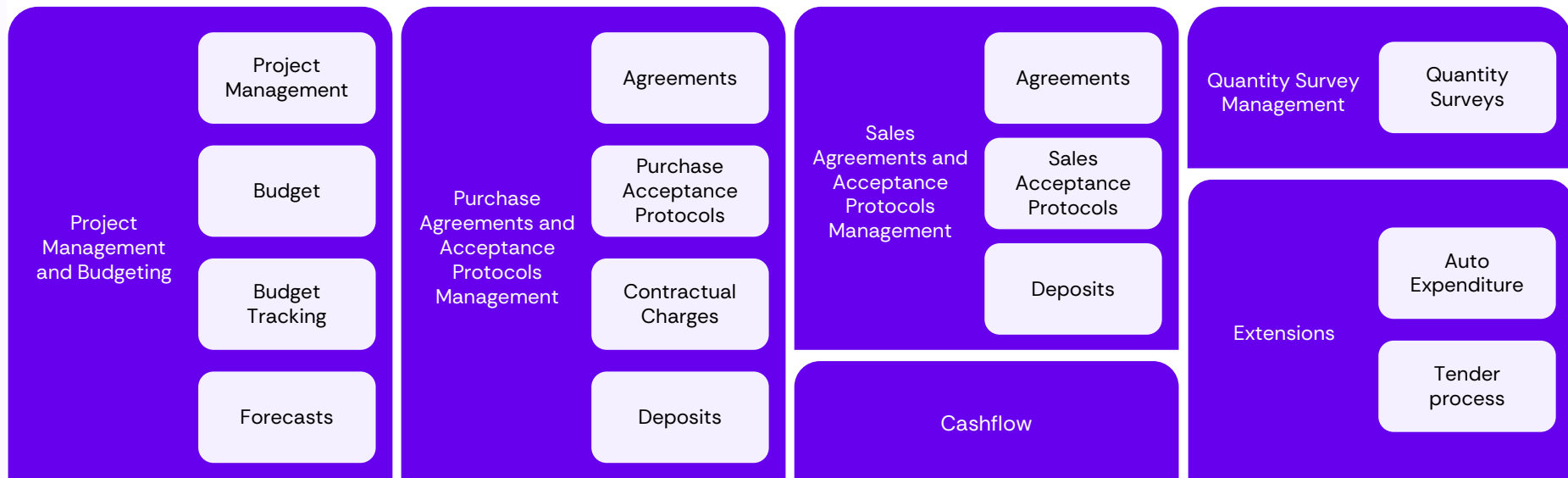


What are the challenges for general contractors?

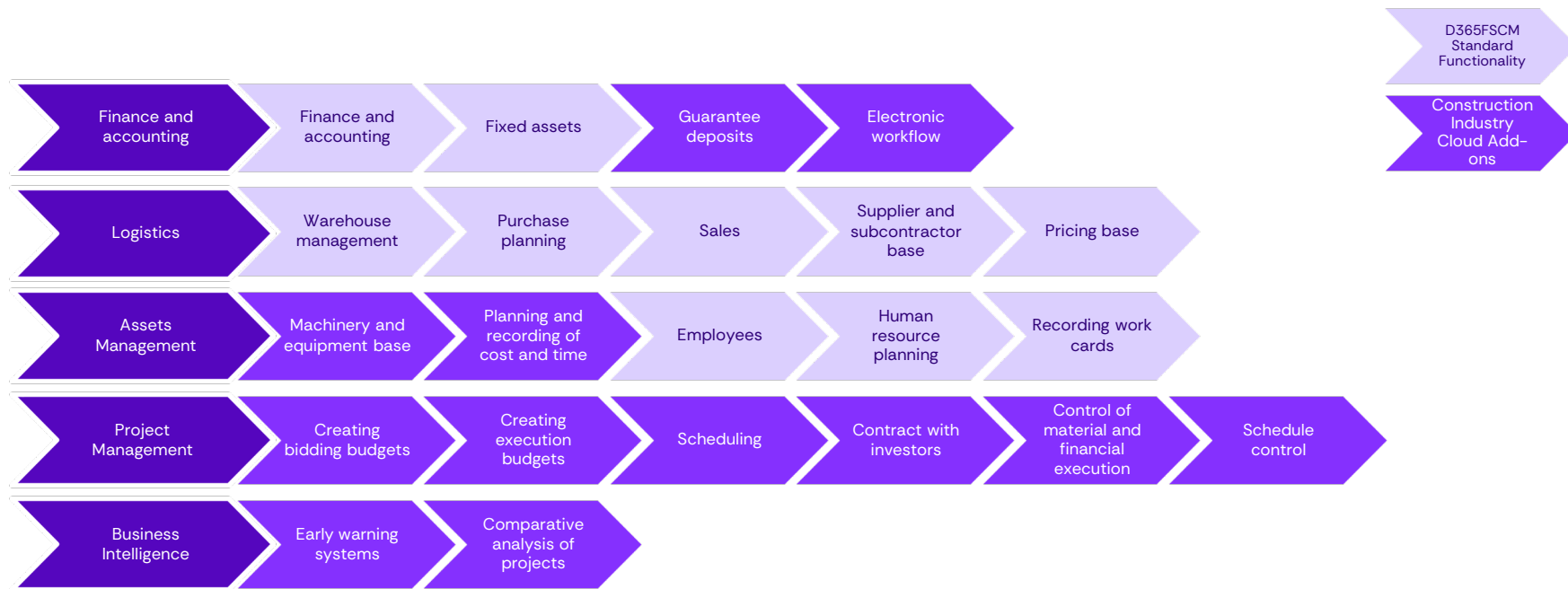
- Scattered information and documentation about **ongoing projects and their budgets**
- Lack of **margin control** on an ongoing basis
- **Analysis** of construction sites and the ability to compare them
- Control of the settlement process with **subcontractors**
- Lack of control over the process of **guarantee deposits**
- Document **approval processes** for budget documents, budget revisions, purchase orders, contracts, etc.
- **Project Cashflow**
- The lack of **reliable subcontractors** and **unfavorable contract terms**
- Settlement with the **investor**
- Management information sourced and periodically merged from **multiple systems**
- Lack of a central, electronic **contract storage** location
- **Circulation of invoices** on construction sites
- Management **cost control**
- **Inventory overruns**
- **Working on a schedule**
- The lack of **skilled workforce**
- Problem with **equipment management**
- **Rising cost** of materials
- Unrealistic Expectations/Bad budget **Forecasting**
- **Unpaid work** – Subcontractors are not receiving payment for their completed work on time

Industry Cloud for Construction on Dynamics 365

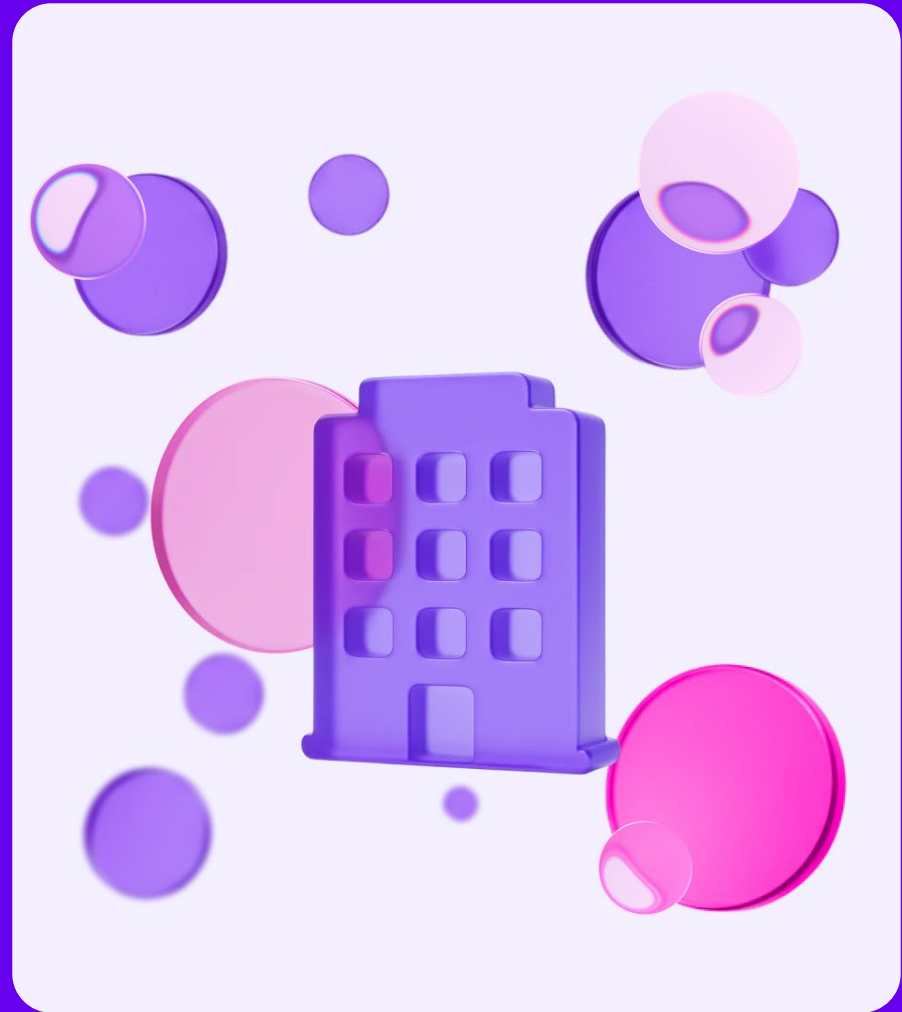
XPLUS Contract Management for General Contractors [XCM]



XPLUS Industry Cloud for general contractors



Real Estate Developers

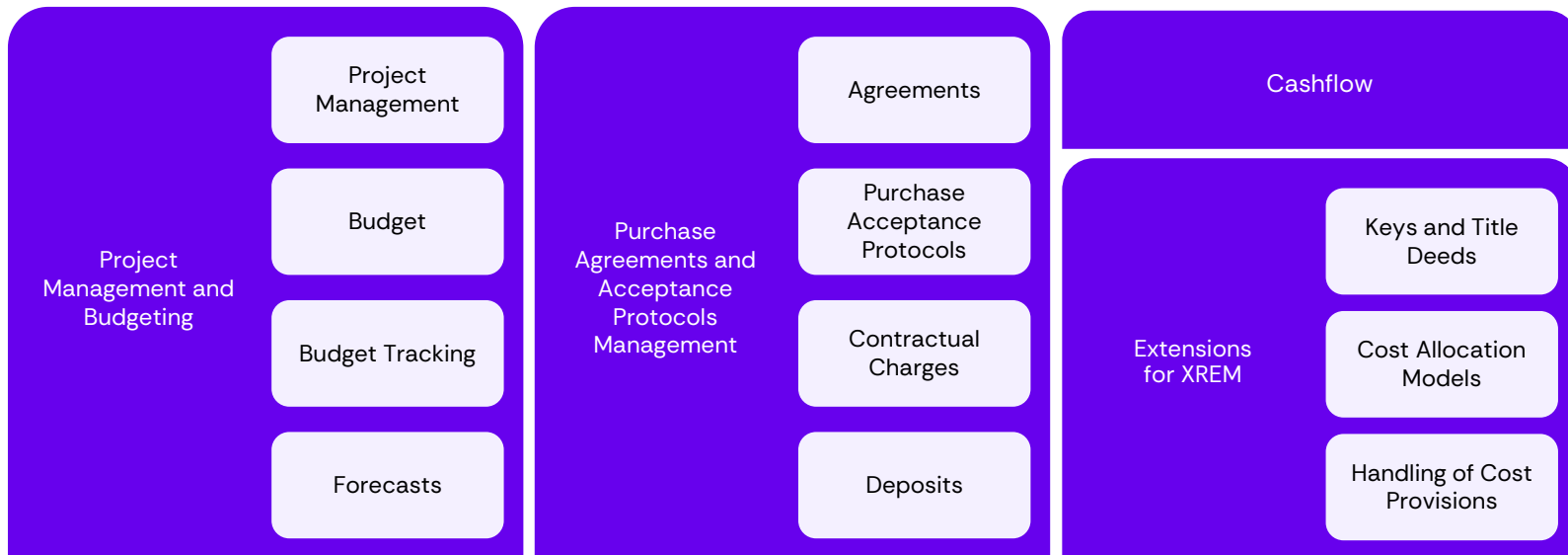


What are the challenges for real estate developers?

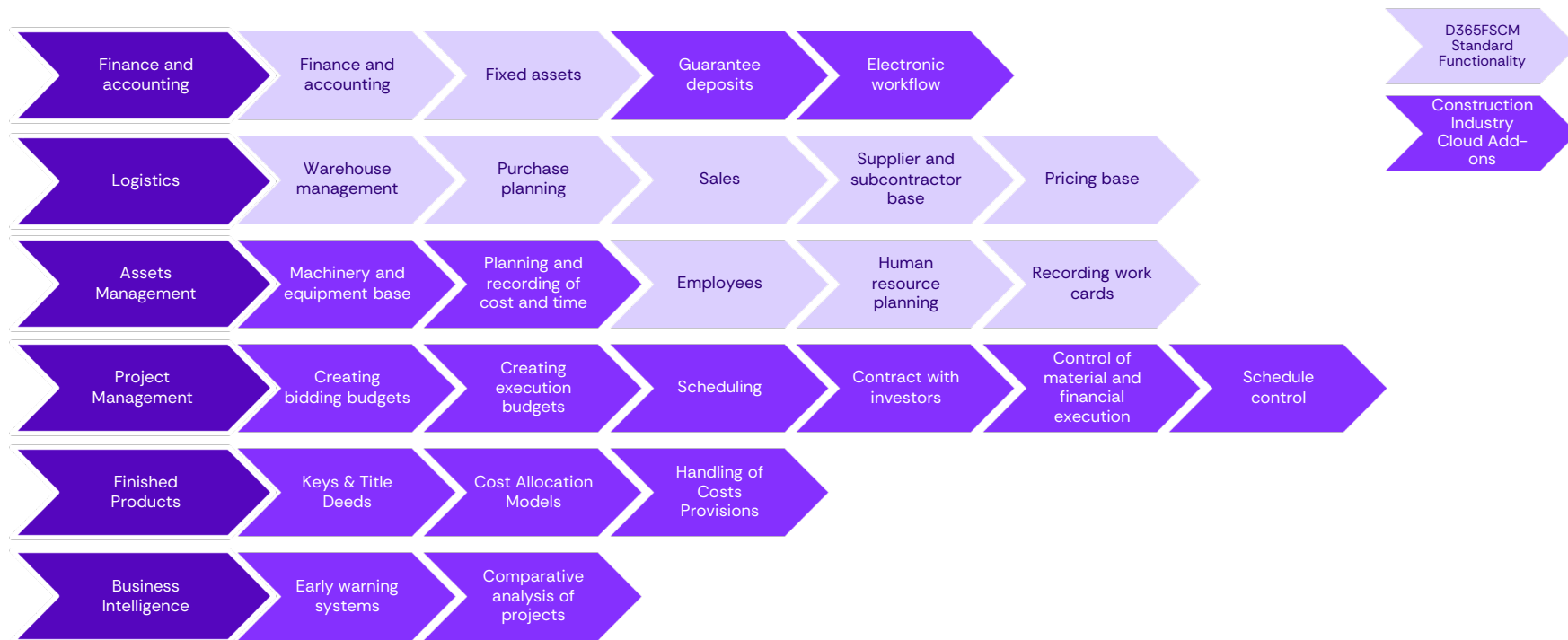
- Finished **products valuation** per usable area (Usable Square Meters)
- Overhead costs, infrastructural costs and cost accruals **allocations to finished products** or WIP
- **Agreements with investors** and transaction settlements
- Lack of **margin control** on an ongoing basis
- Control of the settlement process with **general contractor**
- Lack of control over the process of **guarantee deposits**
- Document **approval processes** for budget documents, budget revisions, purchase orders, contracts, etc.
- **Project Cashflow**
- Lack of a central, electronic **contract storage** location
- Management information sourced and periodically merged from **multiple systems**
- Management **cost control**
- **Inventory overruns**
- The lack of **skilled workforce**
- Problem with **equipment management**
- Scattered information and documentation about ongoing **projects and their budgets**
- Unrealistic Expectations/Bad budget **Forecasting**
- **Unpaid work** – Subcontractors are not receiving payment for their completed work on time

Industry Cloud for Construction on Dynamics 365

XPLUS Contract Management for Real Estate Developers [XREM]



XPLUS Industry Cloud for real estate developers



03

The impact



Business benefits

Predictability

Keep major programs on track with earlier scope alignment, stronger validation, and fewer late surprises.

Cost control

Reduce rework, avoid repeated manual effort, and lower the support burden created by unstable go-lives.

Risk reduction

Surface delivery gaps earlier and protect critical processes with testing and visibility built into the program.

Governance and confidence

Give sponsors clearer evidence for go or no-go decisions, sign-off, and investment oversight.

Long-term value

Move from implementation into optimization, governance, and support with one partner and one operating model.



Why we're different

Many partners can deliver Dynamics 365. Few combine implementation discipline with their own automation platform. The difference is not just delivery capacity. It is how early risks are surfaced, how clearly decisions are supported, and how confidently you move from design to go-live.

With others

- Scope refined too late
- Heavy dependence on manual validation
- Critical gaps stay hidden until late
- Go-live confidence arrives late
- Support burden grows after launch

With XPLUS

- CRP aligns scope and sign-off early
- Testing strengthens validation and training
- Discovery surfaces gaps and inefficiencies sooner
- Leaders get clearer go or no-go decisions
- Support and governance continue after go-live

After Go-Live Maintenance & Development

Application Maintenance

Proven methodology supported with unique tools

- Out of the box proactive services to monitor technological changes and propose solutions
- One Version updates supported with automated testing
- Emergency call and competency stand-by options to manage unexpected requirement
- All solutions are supported with product support plan to guarantee the solution meets new legal requirements

New Configuration & Developments

Proven methodology supported with unique tools

- Change request development roadmap managed with a dedicated service manager
- Development team supported with industry-oriented business architect (manufacturing, projects, retail, finance)
- Emergency call option for unplanned critical developments
- Automated testing framework to speed up regression testing

Bug Fixes

Proven methodology supported with unique tools

- ITIL framework to prioritize incidents and manage under SLA
- Emergency call or competency stand-by option for critical incidents (when beyond P1 and P2)
- Proactive problem management approach to eliminate recurring incidents

Cherry-Picking Offering

Proven methodology supported with unique tools

- Competitive development rates without a need to order any other services
- Emergency call options and standby available regardless extent of cooperation
- Insurance type offer options available (lump sum to cover all risks)

Why XPLUS?



Experience

23 years Dynamics 365 experience,
delivered 300+ successful projects



Global

Worked with 200+ clients all over
the world



Vertical approach

Manufacturing, Construction, Retail,
Financial Services, Real Estate,



Listed

Listed on Warsaw Stock Exchange
since 2023

(2008 NewConnect)



Top 1%

Among the top 1% of Microsoft
Partners worldwide



4x winner

Microsoft Partner of the Year



Vertical Approach



Manufacturing

All types of manufacturing except for food-manufacturing



Construction

Long-term projects driven organizations (budgets, contract management, subcontractors).



Retail & Distribution

Retail business with strong focus on supply chain and process performance.



Finance

Implementations for large back-office organizations in FSI industries.

04

How it works



How it works

1. Preparation and planning



Build the combined delivery team, align governance, and establish the program structure.



2. Review your ERP platform



Assess current systems, requirements, and priorities to define the right implementation path.



3. Prepare the data



Extract, transform, harmonize, and prepare the data needed for a stable transition.



4. Test and train



Validate the solution with real transaction scenarios and prepare teams for change.



5. Plan the launch



Create a clear go-live checklist, cutover plan, and executive readiness path.



6. Support and optimize



Stabilize quickly after launch, resolve issues early, and create the foundation for long-term improvement.

Let's talk

If you want a Dynamics 365 implementation with clearer scope, stronger governance, and automation built in from day one, talk to XPLUS.

Do you have any questions?

XPLUSGLOBAL.COM

