Service Offering 2.0

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Inspired by technology, atypical by nature.

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1   Common information

1.1 Title

Offer Name: Microsoft Copilot 1 year Kickstart Program

1.2 Summary

Microsoft Copilot is a companion app that helps in processing information and creating content based on available information in all digital workplace tools of the M365 Suite. It uses artificial intelligence (AI) to assist users in various tasks, such as data analysis, document processing, communication, and decision making. However, rolling out AI and Copilot in an organization can be challenging, as it requires overcoming some barriers, such as lack of knowledge, trust, and change management. That is why Xylos offers a Copilot Kickstart Program, a one-year guidance service that follows the pace of your population and guarantees return on investment (ROI).

1.3 Pricing

1 year pricing: € 50.000 for 100-200 users

2 Detailed information

2.1 Headline

Microsoft Copilot 1 year Kickstart Program.
Copilot Kickstart Program by Xylos, a one-year guidance service that guarantees ROI and helps you overcome the challenges of rolling out AI and Copilot in your organization. Harness the power of AI to process information, create content, and assist in tasks such as data analysis, document processing, communication, and decision making with ease.

2.2 Introduction

Introduction of the service, explaining what it is and why it is important or beneficial. (explain what problem your are solving or challenges you are addressing with the service and how this service can help overcome these)

2.3 How it works

Artificial intelligence (AI) is a powerful technology that can enhance the capabilities of humans and enable them to work smarter, faster, and better. Microsoft Copilot is a companion app that integrates AI into the digital workplace tools of the M365 Suite, such as Outlook, Teams, Word, Excel, PowerPoint, and SharePoint. With Copilot, users can access relevant information, generate content, communicate effectively, and make informed decisions with the help of AI.

However, implementing AI and Copilot in an organization is not a simple task. It requires addressing some common challenges, such as:

- *Lack of knowledge: Users may not be aware of the potential and benefits of AI and Copilot, or how to use them effectively.*
- *Lack of trust: Users may have doubts or fears about the reliability, accuracy, and ethics of AI and Copilot, or how they affect their privacy and security.*
- *Lack of change management: Users may resist or reject the adoption of AI and Copilot, or face difficulties in adapting to the new ways of working.*

That is why Xylos offers a Copilot Kickstart Program, a one-year guidance service that follows the pace of your population and guarantees return on investment (ROI). The program is designed to help you overcome these challenges and achieve the following goals:

- *Raise awareness and interest: Users will learn about the value and benefits of AI and Copilot, and how they can use them to enhance their work.*

- *Build confidence and trust: Users will experience the reliability, accuracy, and ethics of AI and Copilot, and how they respect their privacy and security.*
- *Drive adoption and usage: Users will receive personalized support and coaching to adopt and use AI and Copilot in their daily tasks and workflows.*
- *Measure impact and satisfaction: Users will provide feedback and data on the impact and satisfaction of AI and Copilot on their work performance and outcomes.*
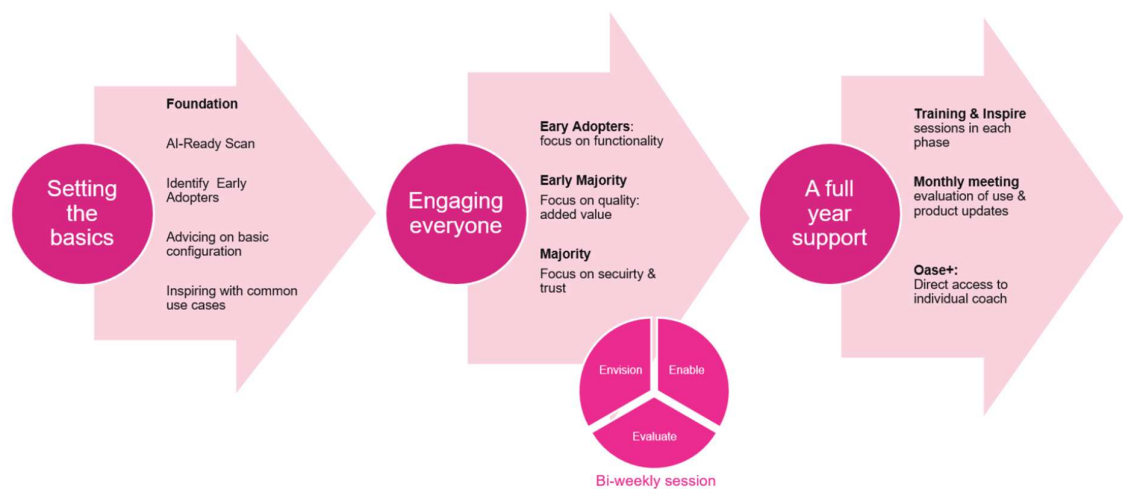
2.4 Target Audience

The Copilot Kickstart Program is suitable for any organization that wants to transform its digital workplace with AI and Copilot, and to achieve the following benefits:

- *Improved customer service: AI and Copilot can help users to access and analyze customer data, generate personalized and relevant content, communicate effectively and proactively, and make timely and informed decisions.*
- *Personalization: AI and Copilot can help users to tailor and customize their work environment, preferences, and goals, and to receive personalized suggestions and recommendations based on their context and needs.*
- *Productivity: AI and Copilot can help users to automate and streamline their tasks and workflows, reduce errors and rework, save time and effort, and focus on higher-value activities.*
- *Knowledge management: AI and Copilot can help users to capture and share knowledge, find and retrieve information, learn and grow, and collaborate and innovate.*
- *Operation optimization: AI and Copilot can help users to optimize and improve their processes, performance, and outcomes, and to identify and solve problems, risks, and opportunities.*

2.5 Reference logos or case studies

Not yet

2.6 Visual elements

2.7 Contact Information

Who is the main contact for this offering (BUM or solution sales)