

Co-sell Xylos Endpoint  
Management Expert-as-a-Service

Xylos



Microsoft

# Xylos is an expert in **secure digital workplaces**

SECURED BY XYLOS



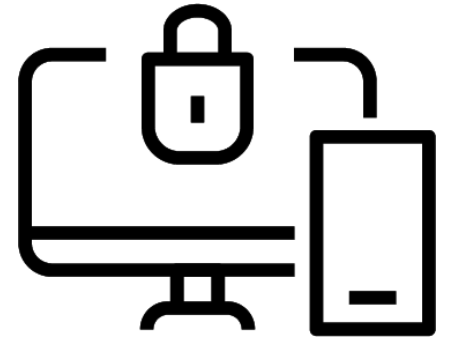
Physical user



Digital user

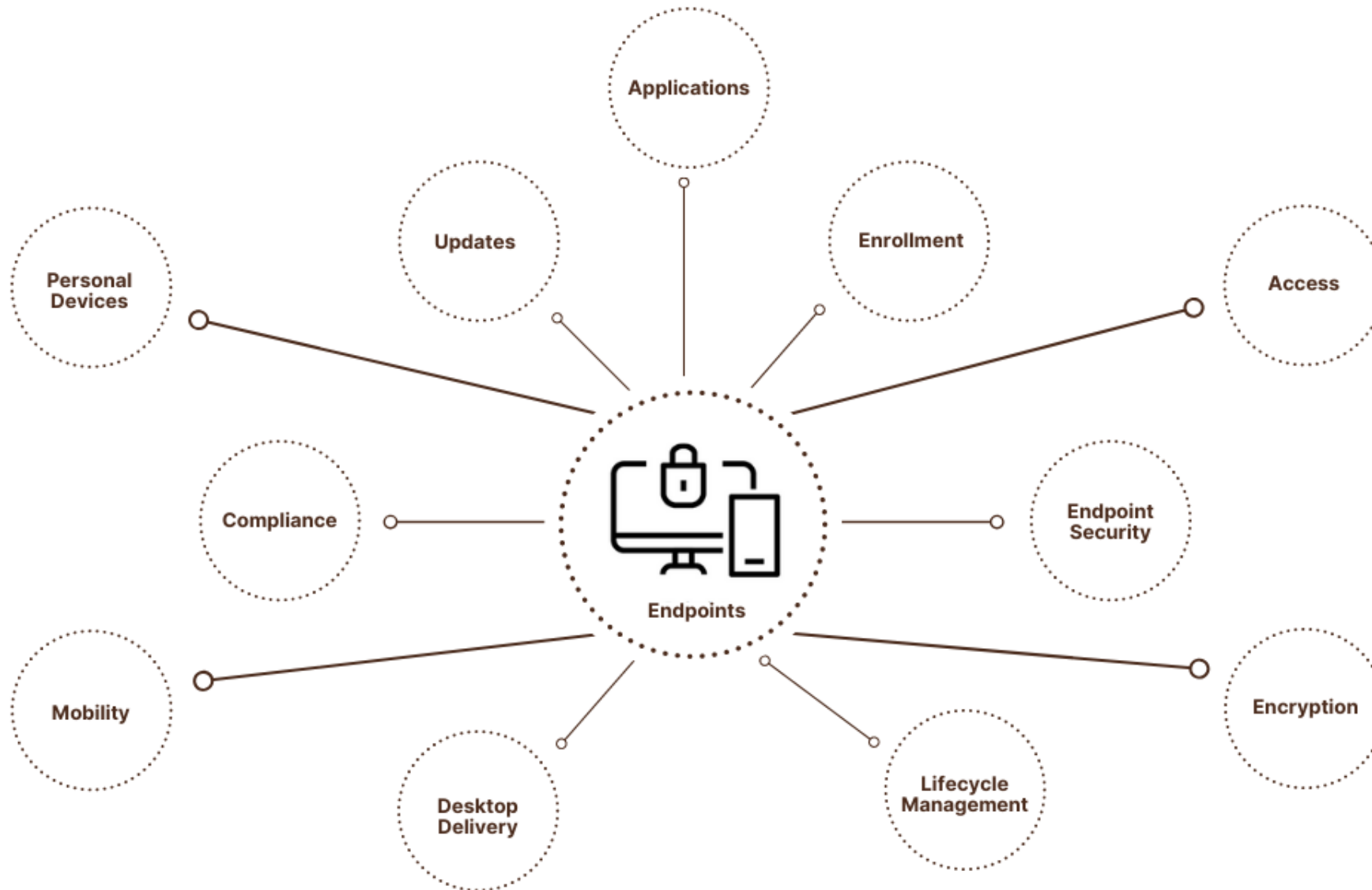


Information & Data  
(office data,  
mail, chat)



Devices, application,  
network & firewalls

# Xylos is an expert in Secure Endpoint Management



# Expert-as-a-Service

You have invested quite some time in creating a solid stable IT organization, based on current business needs, IT priorities and technical dependencies. However, you quickly notice that this IT blueprint is in continuous evolution and change.

It's challenging to maintain your IT environment and keep your technology up to date and be aware of new features available. Every specific domain requires the periodic knowledge and experience of a subject matter expert.

Xylos can offer you Expert as a service: an advisory and hands on role that helps you maintain and improve your modern endpoint management. As a technical Expert he will continuously help you to identify the new requirements and changes that occur within the endpoint management domain. Where needed, he can count on partners and a team of Solution Architects to align changes into the bigger picture.

As an Expert he will share his broad experience from other customers and projects, while continuously challenging existing certainties and opening minds towards new technical possibilities and opportunities.

# Expert-as-a-Service

- Trusted Advisory
  - Analyze needs
  - Analyze the risk/impact of changes
  - Identify enhancements
  - Advise on the current technology
  - Functional reporting and advisory
  - Help and create a technology road map
  - Direct contact for all questions related to the technical domain

# Expert-as-a-Service

- Technical Expert
  - Overview of the current IT architecture
  - Detecting risks, challenges and opportunities
  - Evaluating the current status with best practices
  - Designing the future architecture
  - Initiate improvements and configuration changes

# Expert-as-a-Service

- Quality Control
  - Quality control of the documentation.
  - Documenting the environment

# Expert-as-a-Service

- Frequency
  - Technical Domain Status Meeting
    - Yearly
    - Agenda:
      - Coming projects
      - Budgets
      - Priorities
  - Technical Domain Review
    - Minimum quarterly
    - Agenda:
      - Technical Domain Status
      - Health Check
      - Initiate improvements and configuration changes



# Xylos

Inspired by technology,  
atypical by nature.