

# Service Offering P2P Copilot Connect Program

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Inspired by technology, atypical by nature.



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# 1 Common information

## 1.1 Title

*Offer Name: Partner 2 Partner Copilot Connect Program*

## 1.2 Summary

*Microsoft Copilot is a valuable tool that customers pay for, but they may not be aware of how to use it or maximize its benefits. The Partner 2 Partner Copilot Connect Program is for Small and Medium Business Partners who can install the Copilot setup with their customers, but need more skills on how to train and support the end users. The program aims to prepare the SMB's customers for Microsoft Copilot in a few steps. Anyone who has a Microsoft Copilot license can join the program.*

## 1.3 Pricing

€ 3.950

What's included?

- *Training: practical 1-day training session*
- *Aftercare:*
  - *0,5 day follow up session*
  - *OASE+ license for 8 weeks after training*
- *Max. number of attendees: 15*

## 2 Detailed information

### 2.1 Headline

Partner 2 Partner Copilot Connect Program: we help your customers to be ready for Microsoft Copilot

### 2.2 Introduction

*Microsoft Copilot is a valuable tool that customers pay for, but they may not be aware of how to use it or maximize its benefits. The Partner 2 Partner Copilot Connect Program is for Small & Medium Business Partners who can install the Copilot setup with their customers, but need more skills on how to train and support the end users.*

*The program aims to prepare the SMB's customers for Microsoft Copilot in a few steps. Anyone who has a Microsoft Copilot license can join the program.*

### 2.3 How it works

*The partner arranges a specific venue and we facilitate 1,5 days Copilot sessions that consist of:*

- *1 day hands-on training*
  - *What is Gen AI*
  - *Copilot vs competitors*
  - *An introduction to prompting*
  - *What are the possibilities of Microsoft Copilot*
  - *An exploration of the possibilities of Copilot in the different Microsoft applications*
  - *Audience targeted use cases*
- *0,5 day follow-up session after 3 weeks*
  - *Lessons learned from previous sessions*
  - *What's new*
  - *Q&A*

### 2.4 Target Audience

This program is specifically designed for Small and Medium Business Partners.

The target audience can be:

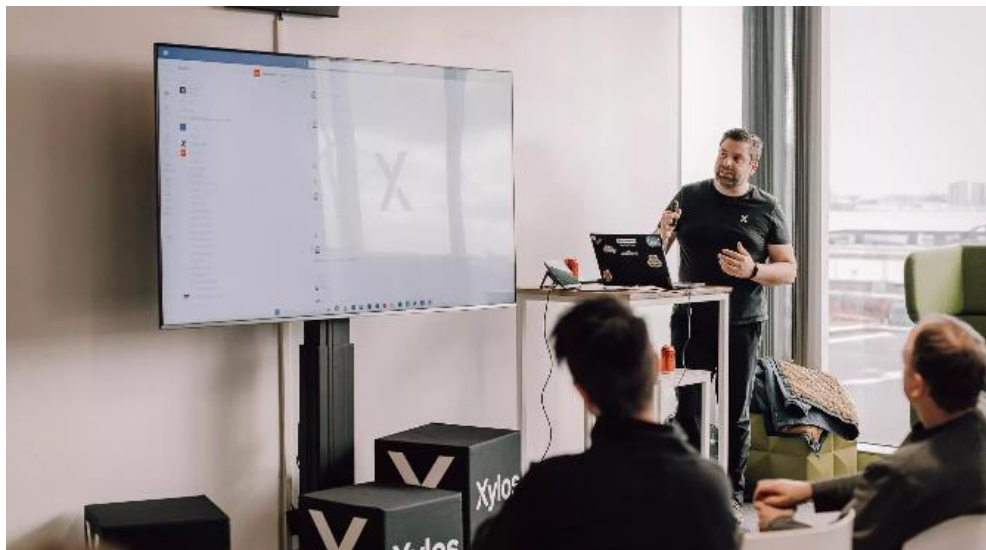
- *HR/L&D Managers*

- *Business Managers*
- *Sales*
- *C-Suit*
- *And anyone else who will be working with Microsoft Copilot*

## 2.5 Reference logos or case studies

*N/A yet*

## 2.6 Visual elements



## 2.7 Contact Information

*Nhu Truong*

*Business Unit Director Learning*