Service Offering 2.0

Unlock the Power of Your Data: Assessment with Unified Data Solutions

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Inspired by technology, atypical by nature.

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1 Common information

1.1 Title

Offer Name: Unlock the Power of Your Data: Assessment with Unified Data Solutions

1.2 Summary

Discover How Your Data Can Drive Business Results: Unified Data Solutions Assessment" is an introductory offer that gives you a detailed analysis of how to transform your data into business benefits by examining your data environment and showing a proof-of-value for one use case.

Structured approach:

1. *Identification of business use case(s) to address – business sponsor*
2. *Understanding of application and data landscape - IT*
3. *Mapping of the current way of working of the business use case (f.ex. a recurrent planning or forecasting report)*
4. *Design an Azure cloud landingzone for a Unified Data Platform*
5. *Construct and deliver first Proof-of-Value by means of one data pipeline and one PowerBI dashboard*

1.3 Pricing

General rule:

- €7.500 (*)

(*) excl. Microsoft Azure consumption

2 Detailed information

2.1 Headline

Unlock the Power of Your Data: Assessment with Unified Data Solutions
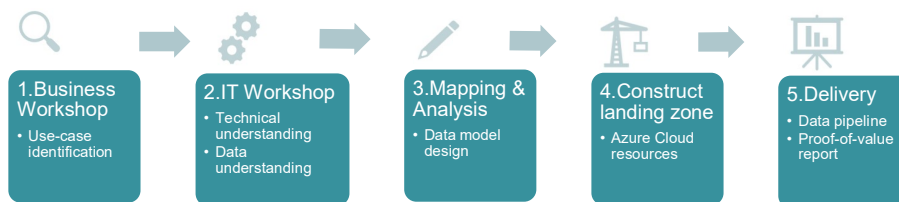
2.2 Introduction

Do you want to harness the power of cloud computing and data analytics to transform your business? Do you face challenges such as data silos, legacy systems, complex data integration, or lack of data insights? If so, you may be interested in our service offering for "Unlock the Power of Your Data: Assessment with Unified Data Solutions".

This is a comprehensive and customized Unified Data Solutions Assessment" is an introductory offer that gives you a detailed analysis of how to transform your data into business benefits by examining your data environment and showing a proof-of-value for one use case. The solution that helps you leverage the cloud and data analytics to optimize your business processes and performance.

2.3 How it works

Describe concisely how the service works and what customers can expect:

1.Business Workshop	2.IT Workshop	3.Mapping & Analysis	4.Construct landing zone	5.Delivery
• Use-case identification	• Technical understanding • Data understanding	• Data model design	• Azure Cloud resources	• Data pipeline • Proof-of-value report

This is a five-step process that involves the following phases:

1. Identification of 1 business use case to address: In this phase, we work with you to understand your business objectives and challenges, and identify one or more use cases that can benefit from data-driven insights and automation. We help you prioritize the use cases based on their feasibility, value, and impact.

2. Understanding of application and data landscape: In this phase, we conduct a comprehensive assessment of your current IT environment, including the applications and data sources that are relevant for the selected use case. We map out the data flows, dependencies, quality, and governance issues that affect your data operations and analytics capabilities.

3. Mapping of the current way of working of the business use case: In this phase, we document the existing business process and workflow that support the selected use case, such as how you collect, prepare, analyze, and report data for decision making. We identify the pain points, gaps, and inefficiencies that hamper your performance and agility.

4. Design an Azure cloud landing zone for a Unified Data Platform: In this phase, we design a scalable, secure, and cost-effective cloud architecture that leverages the best practices and services of Azure to build a unified data platform. This platform enables you to integrate, store, process, and access data from various sources and formats, and deliver insights and actions through Power BI.

5. Construct and deliver first Proof-of-Value by means of one data pipeline and one Power BI dashboard: In this phase, we implement and demonstrate the value of the unified data platform by building one end-to-end data pipeline and one Power BI dashboard for the selected use case. We show you how the cloud-based solution can improve your data quality, speed, and reliability, and provide actionable insights and recommendations to optimize your business outcomes.

2.4 Target Audience

Our service is tailored for line-of-business managers and business decision-makers in organizations looking to untap the value of their data resulting in trustworthy decisions with impact that deliver better business outcomes (efficiency, customer satisfaction, growth…)

The target market for this service offering is the mid-market:

- *Retail*
- *Utilities*
- *Production*
- *Logistics*
- Yearly turnover of minimum €50M

This offer has the potential to address industry specific business challenges. When positioning to this offer to business decision makers, it's important to highlight the value proposition of the assessment in terms of addressing their specific business pains and challenges.

Some Examples:

- **Retail**
  - o **Inventory Optimization**: Unified data solutions help retailers analyze inventory levels, sales trends, and customer demand. By optimizing stock levels, retailers can reduce carrying costs, minimize overstock, and prevent stockouts.
- **Utilities**
  - o **Smart Meter Analytics:** Unified data solutions allow utilities to analyze smart meter data. Insights from consumption patterns help identify energy-saving opportunities for consumers.

- **Production**
  - o **Equipment Utilization:** By monitoring equipment usage and performance, manufacturers can optimize maintenance schedules.
  - o **Energy Efficiency:** Data-driven insights help manufacturers identify energy-intensive processes. By optimizing energy usage, production efficiency increases.
- **Logistics**
  - o **Inventory Management:** KPIs related to inventory levels, accuracy, order fill rates, and carrying costs help optimize inventory management.
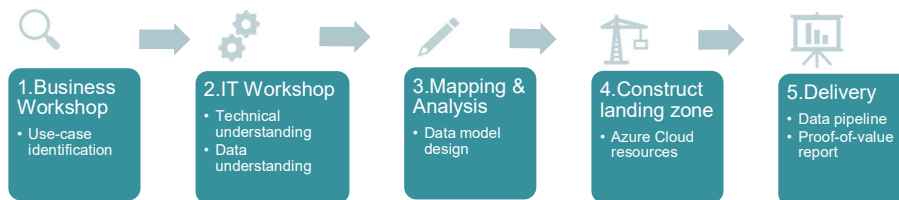
2.5 Reference logos or case studies

Bim e-solutions

Manuport

Neuhaus

2.6 Visual elements

2.7 Contact Information

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