ZAINTECH

AZURE MARKETPLACE OFFER: SECURE CONNECTIVITY WITH EXPRESS ROUTE BY ZAIN KUWAIT

OVERVIEW

Zain Kuwait's Azure ExpressRoute offering delivers private, secure, and high-performance connectivity, enabling Kuwaiti governmental agencies and oil & gas state-owned enterprises to seamlessly extend their on-premises networks to Microsoft Azure. With direct and dedicated connectivity to Microsoft's global backbone, our service ensures superior security, consistent performance, and compliance with regulatory mandates.

Zain Kuwait provides both local and international ExpressRoute connectivity, linking your datacenters or enterprise branches directly to Azure hubs in Frankfurt, Stockholm, Dubai North, and Dubai Central.

SERVICE HIGHLIGHTS

- **Connection type:** Layer 3 (private peering and Microsoft peering).

- **Azure regions supported:** Frankfurt, Stockholm, Dubai North, Dubai Central.

- **Bandwidth options:** 50 Mbps, 200 Mbps, 500 Mbps, 1 Gbps (custom options available upon request).

- **Redundancy:** Dual physical connections for high availability.

- **SLA:** 99.9% uptime guaranteed.

- **Monitoring and management:** 24/7 Network Operations Center (NOC) monitoring and incident response.

- **Deployment time:** Typically within 3-4 weeks.

- **Security add-ons:** Optional Next-Gen Firewall, DDoS Protection, and Traffic Analytics.

- **Compliance:** Supports compliance with Kuwaiti regulatory requirements, including data sovereignty.

KEY BENEFITS

- **Secure, private access to Azure:** Bypass the public internet for enhanced security and achieve private, enterprise-grade connectivity to your Azure resources.

- **Support compliance:** Our service is built to support the stringent data sovereignty and regulatory needs of public sector and energy industries in Kuwait.

- **Flexible bandwidth options:** Choose from a range of bandwidth options (50 Mbps, 200 Mbps, 500 Mbps, or 1 Gbps) with additional custom options available upon request, allowing you to scale as needed.

- **Global and regional reach:** Leverage Zain Kuwait's extensive MPLS and SD-WAN network to connect from Kuwait and beyond, ensuring comprehensive global and regional reach.

- **End-to-end managed service:** From provisioning and continuous monitoring to comprehensive support and troubleshooting, Zain Kuwait provides a fully managed service, reducing your operational burden.

- **Low-latency access:** Enjoy high-speed, low-latency access to essential Azure services such as Compute, SQL DB, Synapse, and Microsoft 365.

TARGET CUSTOMERS

- Ministries and public sector organizations in Kuwait.

- State-owned enterprises in the Oil & Gas and Energy sectors.

- Enterprises requiring hybrid cloud implementations or compliance-driven architectures.

USE CASES

- Establishing secure connectivity for mission-critical systems hosted in Azure.

- Implementing robust hybrid cloud solutions with government-class security standards.

- Ensuring low-latency, high-throughput access to Azure services like Compute, SQL DB, Synapse, and Microsoft 365.

- Supporting secure and compliant cloud environments for data sovereignty and regulatory needs.

HOW TO GET STARTED

1. **Contact us:** Reach out to Zain Kuwait via the form on this page or directly at expressroute@zaintech.com.

2. **Assessment and design:** Our experts will assess your specific requirements and design a tailored connectivity plan that meets your needs.

3. **Provisioning:** Once approved, the provisioning process will begin with minimal disruption to your existing environment, ensuring a smooth setup.

SUPPORT

ZainTECH provides comprehensive 24/7 support through its GCC-based Network Operations Center (NOC). Clients benefit from a dedicated account manager for enterprise and government clients; with incident management and SLAs aligned with mission-critical standards.

PRICING

Pricing is based on bandwidth, location, and term. Contact ZainTECH for a custom quote tailored to your specific requirements via the form on this page or at expressroute@zaintech.com. Bundled options with Zain Kuwait's SD-WAN or cloud managed services are available upon request.

Pricing: 50 Mb from 1310 KWD NRC (non-recurring charge) and 1240 KWD MRC (monthly recurring charge).

- The NRC is based on connectivity established by Zain using either a microwave (MW) link or customer-provided fiber.

- If fiber connectivity is not provided by the customer and is required, the NRC will be determined based on a site survey, fiber installation costs, and applicable annual fiber rental fees.

- Cisco high-end router is included.

- Installation fees are covered.

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TERMS AND CONDITIONS

1. Prices exclude the cross connects; and Customer will be responsible for cross connects, inhouse cabling and traffic balancing where applicable.

2. The minimum initial term is as indicated in this order form and after the completion of the initial term, the service shall roll on a monthly basis with 30 days' notice period for disconnection.

3. Early termination policy: 100% of the charges up to the end of the contract term.

4. All prices, charges, and rates are exclusive of all taxes and levies. Customer shall be responsible to pay any applicable customs duty, value-added tax (VAT), including reverse VAT charge, withholding tax (WHT), goods and services tax (GST), sales, sales-like or use taxes.

5. By signing this SOF the Customer agrees that for the Service(s) specified herein they shall be bound by all the terms and conditions of ZOI standard Master Service Agreement and/or Service Schedule(s) signed or to be signed by the Parties unless there is an already existing signed MSA in place.

6. Customer shall pay all invoices within 30 calendar days up on invoice date. If such payment is not received by ZOI, ZOI reserves the right to suspend the service. In case of service suspension due to non-payment, customer should pay the remaining contract amount.

7. Default interest charges shall apply at a rate of 6 percentage per annum calculated from the Date of Invoice plus 30 days for any late payments.

8. All invoices shall be due and payable in US Dollars (USD) unless specified differently.