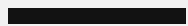


DeepTurnaround

A smoother, safer and fairer
collaboration on the apron



Manuel van Esch

Introduction
Our company in data:

Founded
2015

Size
50 Data Experts

Projects:
50+

Innovation:
5 Awards and Patents

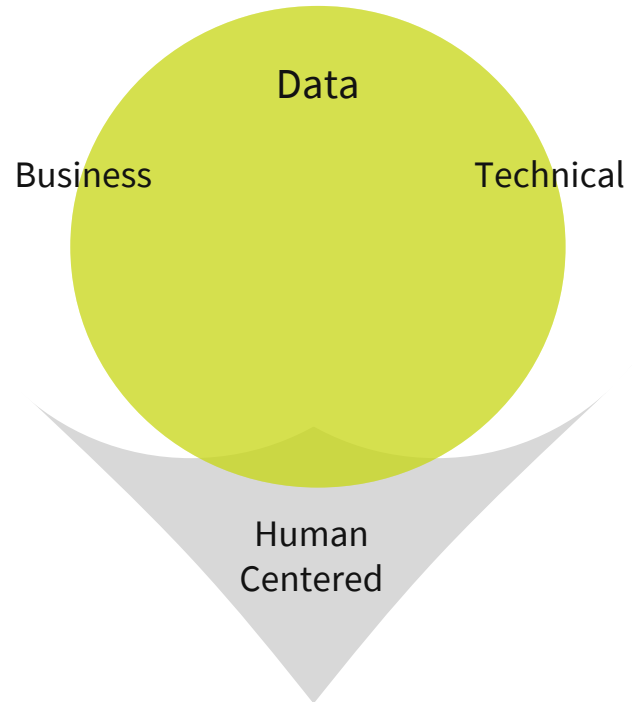


Our Unique Perspective on Aviation Challenges

Taking a human-centered approach in combining aviation know-how with data science expertise

Aviation Expertise

We have extensive experience with aviation organizations and processes and understand the real benefits of data.



Data Expertise

Our data professionals are experts in data solutions, analytics and machine learning. We build customized solutions to meet client needs.

Approach

Technology should serve humanity, so we put your people and your customers at the heart of our technological solutions.

THE VISION

Enable fairer, smoother and safer collaboration on the apron **through automatically generating real-time reliable data of what is happening on the apron at any time**

APPLICATIONS:

- **Turnaround Timestamps**
- **Safety Monitoring**
- **Aircraft Security Surveillance**

Apron processes are **a data black box**

Airlines, airport and ground service providers come together to realize a smooth turnaround for passengers.

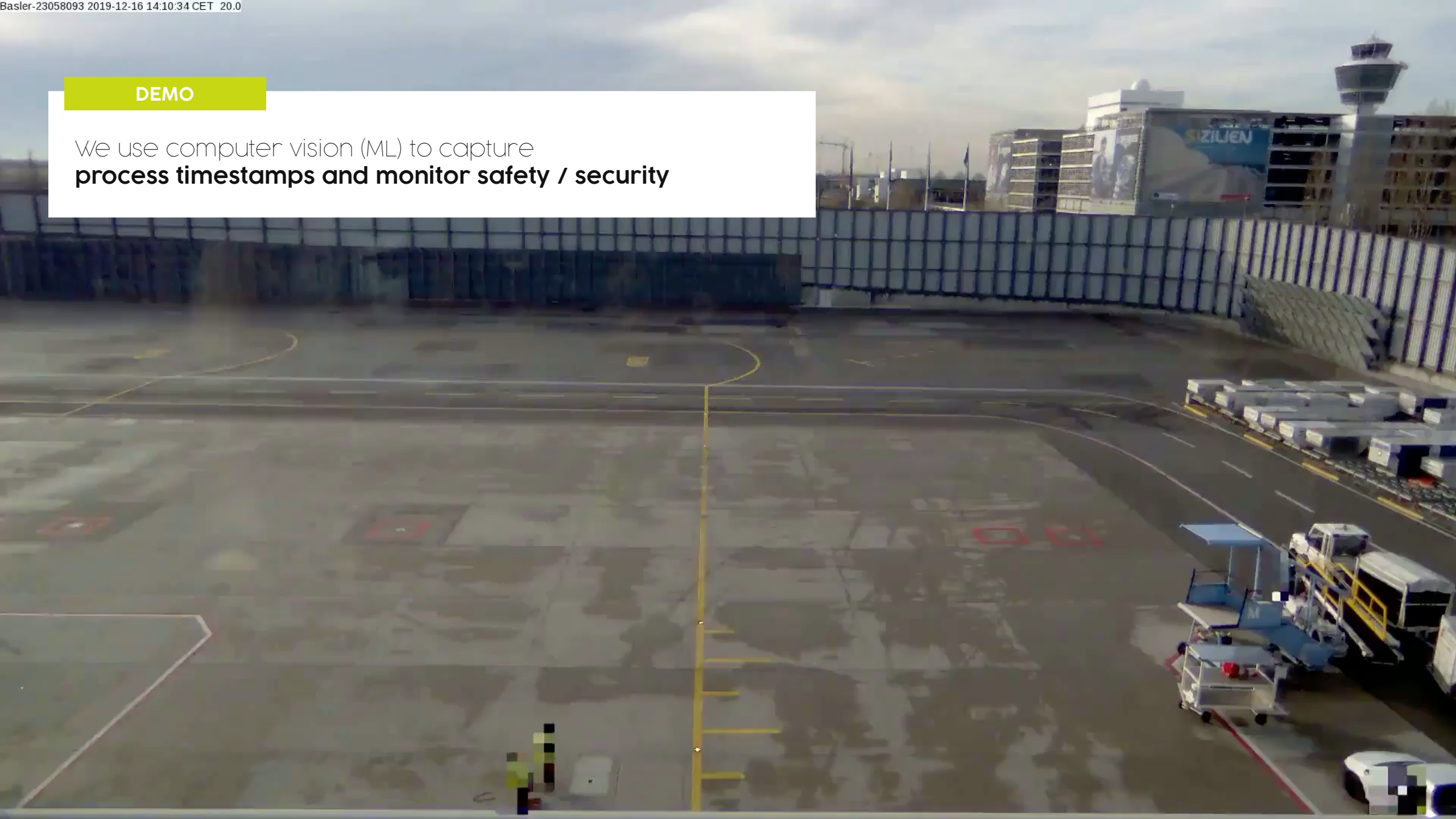
However due to many unclarities, this process and others aren't always as smooth, safe and fair as it can be.

- **\$7.4 Billion** delay costs (2019) due to TA
- **15 - 20%** of delays are turn-related
- **Est. \$4 - 8 Billion** in damages by unsafe AC handling



DEMO

We use computer vision (ML) to capture
process timestamps and monitor safety / security



Apron Intelligent Edge: How it works

The model is edge-deployed – on premise – for most **efficient and secure** processing.

The solution is **GDPR-conform**, anonymizing all people on the video.

A 10-second **snapshot of events** can be stored on the edge – if necessary.

Generated **data is transmitted directly into client's back-end system** - zeroG doesn't see this data.

Solution is **remotely monitored and updated** - no interference with client's existing IT infrastructure.

SOLUTION SKETCH:



Industry Development Partner for **Azure Stack Edge**



An AI-enabled edge computing appliance with network data transfer capabilities



Network Storage Gateway

Network data transport to Azure while retaining local access to files



Edge Compute

Use IoT edge compute modules to analyze, filter, and transform data as it moves to Azure



FPGA powered by Azure Machine Learning

Accelerate ML inferencing of images and video streams to get results close to the data source



Cloud managed

Easily manage your fleet from Azure portal

Automated Use Case **Timestamps**

AC Arrival / Departure	Accessibility	GSE Interaction	Baggage/Cargo	
Chocks-On Time (time)	PAX doors (total)	GPU CONNECTED (time)	Cargo doors (total)	Container unload DOOR POS. END (time)
Chocks-Off Time (time)	PAX Door POSITION OPEN (time)	GPU DISCONNECTED (time)	Cargo DOOR POSITION OPEN (time)	Container load DOOR POS. START (time)
Pushback Tug moving-in (y/n)	PAX Door POSITION CLOSED (time)	Fueling START LW (time)	Cargo DOOR POSITION CLOSED (time)	Container load DOOR POS. END (time)
Pushback Tug moving-out (y/n)	Aerobridge DOOR POS. CONNECT (time)	Fueling END LW (time)	Belt Loaders (total)	Container unload rate (#/time)
Pushback Tug CONNECT (time)	Aerobridge DOOR POS. DISCONNECT (time)	Fueling START RW (time)	Belt loader DOOR POS. CONNECT (time)	Container load rate (#/time)
Pushback START (time)	Air stairs (total)	Fueling END RW (time)	Belt loader DOOR POS. DISCONNECT (time)	Bags (total)
Pushback (speed)	Air stairs DOOR POS. CONNECT (time)	Fueling Type (Hydrant or Tank)	High loader (total)	Bags load rate (#/time)
Pushback (path)	Air stairs DOOR POS. DISCONNECT (time)	Catering total	High loader DOOR POS. CONNECT (time)	Dollies (total)
Pushback END (time)	Ambulifts (total)	Catering START DOOR POS. (time)	High loader unload DOOR POS. START (time)	Pallets (total)
Pushback Tug DISCONNECT (time)	Ambulift DOOR POS. CONNECT (time)	Catering END DOOR POS. (time)	High loader unload DOOR POS. END (time)	
Towbar CONNECT (time)	Ambulift DOOR POS. DISCONNECT (time)	Water START (time)	High loader load DOOR POS. START (time)	
Towbar DISCONNECT (time)	Buses (total)	Water END (time)	High loader load DOOR POS. END (time)	
	Position of Buses	Sewage CONNECT (time)	High loader DOOR POS. DISCONNECT (time)	Emergency Services - Beta
	Bus loading START (time)	Sewage DISCONNECT (time)	Bags unload DOOR POS. START (time)	Firefighting Vehicles (total)
	Bus loading END (time)	ACU CONNECT (time)	Bags unload DOOR POS. END (time)	Police Vehicles (total)
	Bus unloading START (time)	ACU DISCONNECT (time)	Bags load DOOR POS. START (time)	Ambulances (total)
	Bus unloading END (time)	ASU CONNECT (time)	Bags load DOOR POS. END (time)	Unclassified Vehicles (total)
	Bus Type (PAX, Crew, PRM)	ASU DISCONNECT (time)	Containers (total)	
			Container unload DOOR POS. START (time)	

Automation Use Case

Increase Safety and Security

1. Increase Safety of Personnel

Understand where the biggest safety risks (e.g. speed, objects) are and establish measures to increase your team's safety

2. Position is Available and Cleared

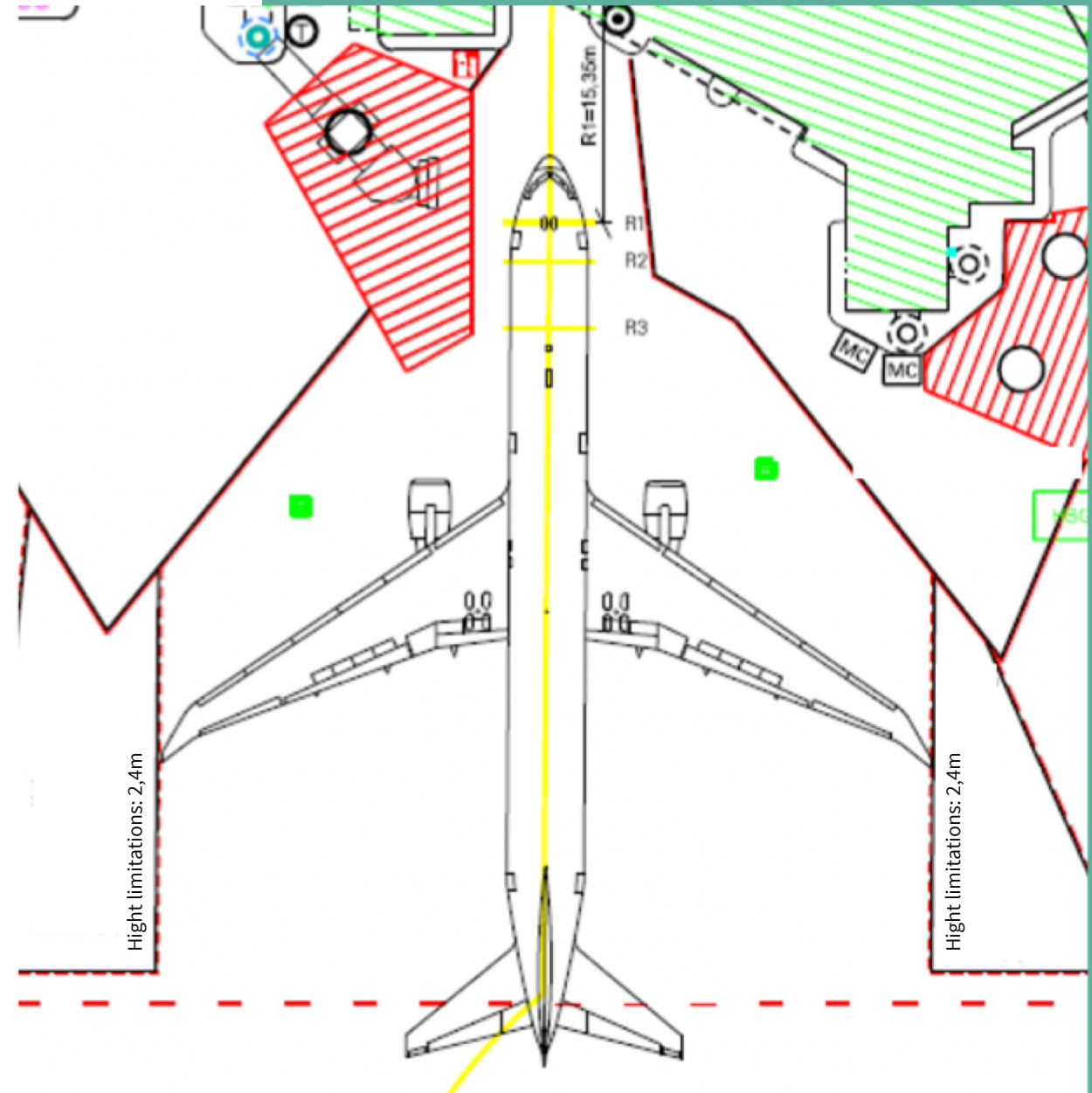
No objects are within safety envelope of position and all objects are within designated space

3. FOD Check

Check position for any foreign objects to efficiently enable a safe and secure work environment

4. Enhanced Security Efficiency

Support security team in their work, with smart sensors that alert them when something is off



A **shared-source-of-truth** that benefits all involved parties

1. AIRPORT

Increase productivity within current infrastructure, by creating optimal processes

- Excellence-as-a-service
- Know when gates become available, by determining a realistic and dynamic TOBT
- Act before delays occur, based on real-time insights
- Optimize processes by understanding what causes delays
- Automated trouble-hooting

2. AIRLINE

Optimize flight and crew operations by foreseeing operational irregularities

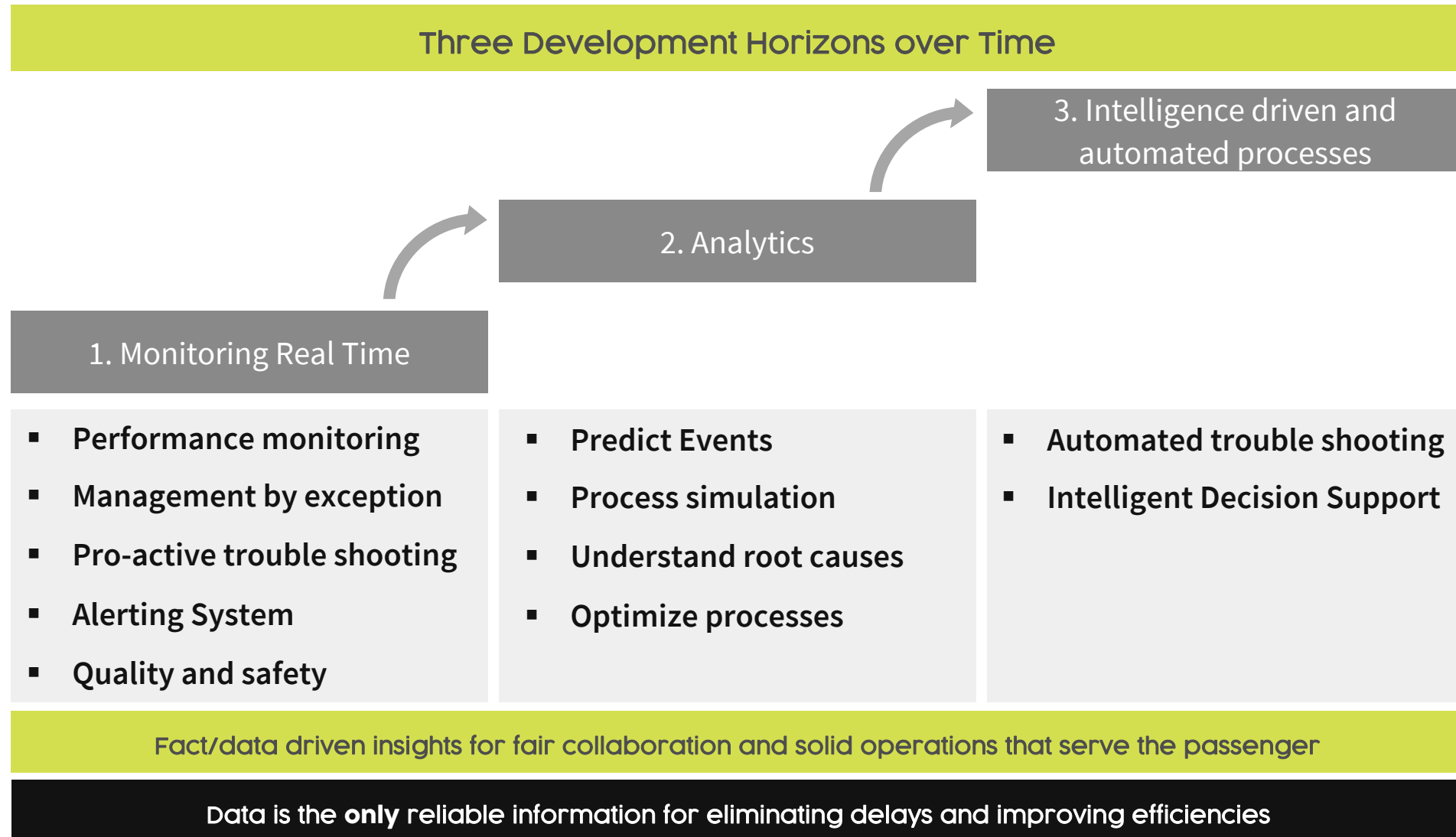
- Know when flight will be delayed in real-time
- Pro-actively act (fresh crew / equipment change / ...) to avoid delays
- Increased turnaround performance
- Create leaner flight and crew plans, based on realistic historical data and analytics
- Automated troubleshooting
- Fact-based collaboration with partners

3. GROUND HANDLER

Sustainable and safe handling through foreseeing and reducing stress situations

- Automate processes; e.g. invoicing, position clearance, etc.
- Increase safety by reducing unpredictability and foreseeing upcoming irregularities
- Develop most optimal handling process, based on real-time operational insights
- Design most effective handling processes based on data and analytical insights
- Fact-based collaboration with partners

Turning data into intelligent solutions that optimize turnarounds



ZERO ^G

Thank you!

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