



Simplifying Technology for Tomorrow

About Us

Zerone Technologies, a wholly owned IT subsidiary of Al Sulaiman Holdings, State of Qatar, offers products and solutions on IT, Telecom Infrastructure and Software Solutions for the fulfilment of requirements of Large and Small Enterprises. Zerone has a technically strong, dedicated & motivated service oriented team focused on fulfillment of customer requirements and business needs. Zerone Technologies understands the technology blended business and has expertise in deployment of total IT Infrastructure and Software on a turnkey basis.

Software Division is one of the core area of Zerone Technologies. Our Enterprise Software Solutions helps customers to automate their business and enhance their productivity.

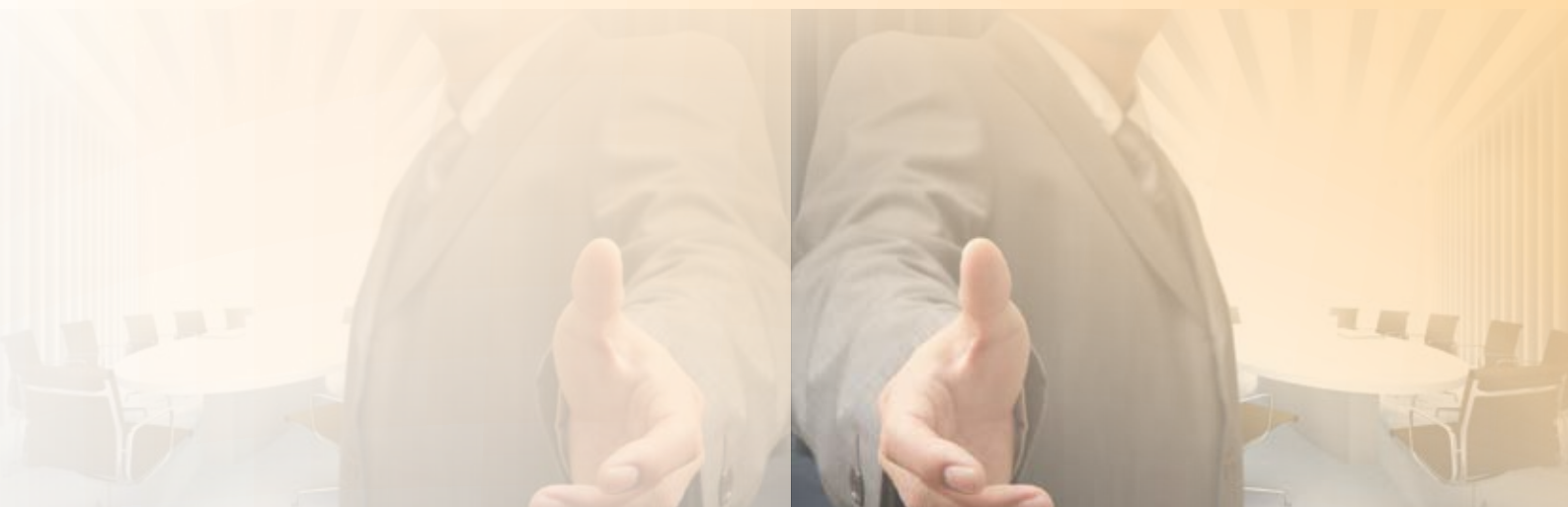
Zerone Technologies have a sound understanding of business context, challenges and pain areas and have solutions tailored to address those. We can advise you on the right software applications to be added which will address your need and enhance the productivity.

Vision

Our vision is to become one of the most Preferred IT, Telecom & Software System Integrator in the addressable market with trust worthy relationship with all it's stakeholders and shareholders.

Mission

Zerone Technologies should be among top five companies in the space of integrated solutions approach that it focuses on – all laid down on sound business process that are bench marked to standards.



Microsoft Dynamics 365 & AX

Microsoft Dynamics 365 & AX is a business solution that supports both operational and administrative processes of organizations and is in use with different localization in 36 countries. With a specialized focus on following industry segments.

| Retail

| Service Industries

| Manufacturing

| Construction

| Trading

| Contracting

Excel in your industry



- Warehousing & Transportation
- Demand Forecasting
- eCommerce & Social
- Mobile POS/ Assisted Sales
- Dynamics CRM/ Project client interoperability & visual scheduling
- Trade Allowance Management

Boost business productivity



- eProcurement
- Budget planning
- Sales prices for configurable
- Products
- Master data
- Management
- Fiscal Books
- HR & Payroll

Stay connected when on the go



- Win8: Shop floor management, Time entry, Expense management, and Approvals.
- Windows Phone 8, iOS, Android: Time and Expense
- Windows Phone 8: Pay Stub
- Business insights with Microsoft
- Dynamics Business Analyzer

Manage application lifecycle



- Lifecycle Services
- Update experience
- Enrichment services (rules)
- Support experience
- Integration tools and services

A Proven Solution for Your Business

Since 1983, Microsoft Dynamics NAV has delivered the functionality, performance, and ease of use that powers diverse businesses around the world. Comprehensive functionality makes it easy to adapt and connect with solutions from independent software vendors (ISVs), other line-of-business applications, and the Microsoft® technology that you already use in your organization.

Microsoft Dynamics NAV is designed to simplify and streamline business processes across your entire organization to help you gain better control, increase your margins, and drive profitable growth.

You have worked hard to build a vision for your business. With Microsoft Dynamics® NAV, you can turn that vision into reality with a solution that gives you control over and visibility into what's going on in your business, and the ability to make smart decisions that impact your margins and improve your cash flow—ultimately driving your business growth.



Microsoft Dynamics NAV Role Centers provide role-based views of data and deliver the information most relevant to the user's role so people can organize and prioritize their work and be productive right away.

Dynamics CRM

Microsoft Dynamics CRM is Customer Relationship Management (CRM) business solution is available in on premise, on cloud and hybrid combination to drive sales productivity, marketing effectiveness and customer services through social insights, business intelligence, campaign management, and service administration.

The combination of Microsoft Dynamics CRM Online, Office 365, and Power BI drives sales productivity by making teams highly connected and collaborative so they can close more deals, faster.



Customer engagement solutions



Sales



Service



Marketing



Social

Zero in

Focus on what matters most:

- Get real-time business and social information from more than 30,000 sources
- Gain insights into your business and what matters most to your customers

Win faster

Create personal, targeted experiences:

- Increase sales velocity with immediate access to the right people and information
- Follow a guided sales experience with built-in best practices

Sell more

Work like a network, and grow your business:

- Tap into the combined social intellect of your company
- Discover new information tailored to you and quickly find what you need



BUILD

Cloud Apps
Cool Sites
Publish to
Sharepoint Store

SHARE

Get Social
Share Stuff
Go Mobile

ORGANIZED

Track Projects
Connet Teams
Store & Sync Docs

FUTURE IS HERE

SharePoint Online
OneDrive for Business
Yammer
Apps for SharePoint

MANAGE

Manage Costs
Manage Risk
Manage Your Time

DISCOVER

Find Experts
Discover Insights
Find All You Need

Office 365

Cloud Power for the Enterprise
Microsoft® Office 365 simplifies IT management, while raising the bar on enterprise productivity. Backed by powerful security features and performance reliability.

- *Collaboration Made Easy*
- *Work With What Users Already Know*

Industry solutions

Zerone has immense experience in implementing and successfully delivering various solutions based on Microsoft Dynamics well as different industry specific solutions. Over a period of time and with knowledge and experience Zerone offers following industry solutions.

Construction

Contracting & Trading

Real Estate

Retail

Services

Manufacturing

Construction & Real Estate

- *Project estimations and quote*
- *RFQ*
- *Procurement*
- *Project management & Accounting*
- *Service management*
- *Rental contracts*
- *Inventory management*
- *Financial management*
- *Banking*
- *Project portal*
- *Sales & Marketing*
- *Warehouse Management*
- *Transportation Management*
- *Middle-east HR & Payroll*
- *Integration with MS Project Server*
- *API for Primavera Integration*



Contracting & Trading

- Project estimations and quote
- RFQ
- Procurement
- Project management & Accounting
- Inventory management
- Financial management
- Banking
- Project portal
- Sales & Marketing
- Warehouse Management
- Transportation Management
- Middle-east HR & Payroll



Retail

- POS
- Loyalty
- Merchandizing Management
- Procurement
- Inventory Management
- Warehouse Management
- Transportation Management
- Price Management
 - Promotions
 - Deals
 - Mix & Match
 - Discounts
- Replenishment
- Tablet Interface
- Financial Management
- Middle-east HR & Payroll



Services

- ④ *Service Management*
- ④ *Project management & accounting*
- ④ *Procurement*
- ④ *Inventory Management*
- ④ *Sales & Marketing*
- ④ *Financial Management*
- ④ *Cost Accounting*
- ④ *Resource Management*
- ④ *Tablet Interface*
- ④ *Middle-east HR & Payroll*



Manufacturing



- ④ *Process/ Lean/ Discrete Manufacturing*
- ④ *Floor and Capacity Planning*
- ④ *Production Management*
- ④ *Inventory Management*
- ④ *Route, BOM*
- ④ *Sub-contracting*
- ④ *Cost Accounting*
- ④ *Procurement*
- ④ *Sales & Marketing*
- ④ *Financial Management*
- ④ *Resource Management*
- ④ *Tablet Interface*
- ④ *Middle-east HR & Payroll*

❖ **Structured Cabling**

- › *Copper & Fiber*

❖ **Data**

- › *Data Networking*
- › *Wireless*
- › *Security*
- › *Servers*
- › *Data Backup & Storage*

❖ **Enterprise Communication**

- › *IP Telephony*
- › *Contact Center*
- › *Unified Communication*
- › *Video Conferencing*
- › *IPTV Solution*

❖ **Other Solutions**

- › *Access Control Solutions*
- › *CCTV Solutions*
- › *Speed Gates*
- › *CPE Solutions*
- › *AV Systems*
- › *Home Automation*
- › *Guest Room Management Solution (GRMS)*
- › *Lighting Control*

Consulting Services

Consulting services are strongest element of Zerone Technologies. We target in achieving customers' "Conditions of Satisfaction" in - system implementation; solution consulting, functional and technical support and hosted services projects.



Solution Projects

Implementation of Microsoft Dynamics AX, 365, NAV, CRM with SharePoint and BI tools with utilization of proven and award winning best practices as well as providing value-adding intellectual property.

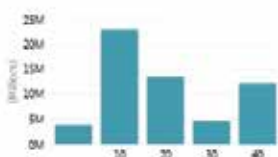
Support Services

Providing ongoing support services for application users—both implemented by Zerone and by others with defined Service levels. It includes the installation of all updates and patches from Microsoft to maintain your systems with latest releases.

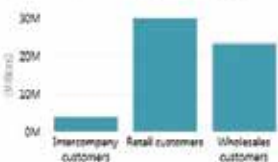
Other Services

Zerone provides a wide range of complementary services that support these, including business process consulting, ongoing user training, system interface and interoperability development and infrastructure installation and support.

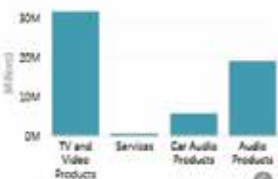
Invoice line amount by Sales district



Invoice line amount by Customer group name

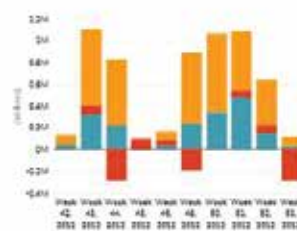


Invoice line amount by Item group name

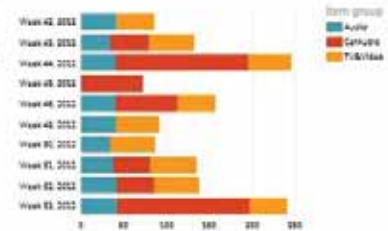


Contribution margin

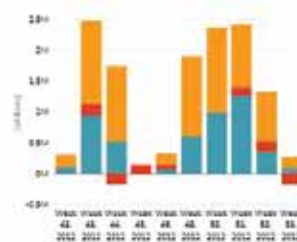
CM % by Week, and Item group



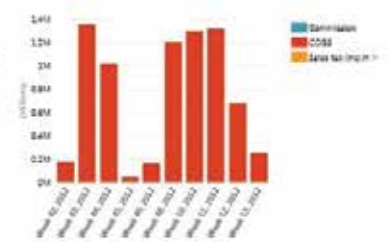
CM % by Week, and Item group



Invoice line amount by Week, and Item group



Commission, COGS, and Sales tax (incl. tax) in invoice line amount by Week



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International Presence

INDIA

BAHRAIN

KENYA