

ZONES™

Microsoft 365 Copilot Workshop

Customer Deck



Consider **IT** done.

AGENDA

- Why Zones
- Modern Workplace Business Challenges
- Market Trends
- Microsoft 365 Copilot Workshop
- Objectives of this Workshop
- What we Provide
- Why should you Sign up?
- What Should the Outcome be?

WHY ZONES



Global Reach:
Spanning over 80 countries, ensuring global solutions.

Valued Partnerships:
Collaborations with over 10K partners and vendors.



Expertise: Over 30 years as an industry leader in IT solutions.
Over 10 years in cloud solutions



Diversity: Recognized Minority Business Enterprise with a strong Supplier Diversity Program.

Accelerate Your Success with Zones' Copilot Jumpstart Program



Client-Centric: Real-time reporting, order status, and inventory management through myZones.



Comprehensive Offerings: From Global Supply Chain as a Service to Managed Services, addressing all cloud needs.



MODERN WORKPLACE BUSINESS CHALLENGES

- Organizations are struggling to identify the best way to leverage AI to fulfill their goals and initiatives
- Companies are struggling to find and/ or upskill their workforce with the necessary AI and machine learning expertise to effectively leverage tools like Copilot
- AI models and the data they handle must be secured to prevent misuse, breaches, or vulnerabilities

68%

of people say they don't have enough uninterrupted focus time.

62%

of people are spending too much time searching for information.

57%

of an employee's time is spent on communicating (in meetings, email, and chat).

70% of people say they would delegate as much work as possible to AI to lessen their workloads

MARKET TRENDS

Hybrid Work Model Adoption

74% of organizations are making a permanent shift to a hybrid work model

Productivity and Talent Pool Focus

83% of businesses seek to enhance productivity while also improving work culture to retain their talent pool

AI Impact on Businesses

64% of businesses expect AI to boost productivity by automating processes, enhancing customer satisfaction, and reducing costs.

Fortune 100 and Copilot

40% of Fortune 100 companies participated in an invitation-only premium early-access program for Copilot

Microsoft 365 Copilot Workshop

Microsoft 365 Copilot is an AI-powered productivity tool that helps businesses to get the most out of Microsoft 365. Copilot can help businesses to:

Automate Tasks

Automate repetitive tasks, such as scheduling meetings, creating reports, and drafting emails

Get Insights

Provide businesses with insights into their data, such as customer trends and employee productivity

Solve Problems

Help businesses to solve problems quickly and efficiently

OBJECTIVES OF WORKSHOP

Zones provides a 3-day workshop that helps assess your needs, prioritize Microsoft 365 Copilot use cases and define an actionable roadmap

01

Assess the needs of your workforce

Determine the most valuable use cases for your organization's creativity, productivity, and learning.

02

Accelerate outcomes

Based on your specific use cases, we can provide a demo, highlighting key use cases.

03

Develop a solution plan for Implementation and Adoption

Building on your organization's understanding of AI, we will develop an AI roadmap tailored to your defined prioritized use cases and success criteria.

WHAT WE PROVIDE?

Zones' approach is a sequential three-phase engagement, each conducted in a 3-day workshop, where we assess your needs, prioritize use cases, and define an actionable roadmap.

Who can attend?

Customers: Executive sponsor, Line of Business Leaders, Security and Compliance Leaders, IT Management

Zones Participants: Architects, User Experience Leads

What to expect?



Assess

Define scope, identify business stakeholders, and gather information on key business use cases. Complete and review readiness assessment and guidance.



Inspire

Showcase the intelligence added to employee experiences by unleashing creativity, unlocking productivity, and leveling up skills (included in the demos).



Design

Develop a plan to implement recommendations based on prioritized use cases. Define next steps and timeline to develop and implement the solution.

WHY SHOULD YOU SIGN UP?

Zones' Microsoft 365 Copilot Workshop assists clients in evaluating their requirements, prioritizing use cases, and establishing a practical roadmap by:

Identifying high-impact use cases encompassing creativity, productivity, and skilling

Demonstrating real-world situations

Formulating an AI roadmap based on prioritized use cases and recommendations

Leave with a clear plan for implementing, ensuring a structured and efficient adoption process

WHAT SHOULD THE OUTCOME BE?



Zones' Microsoft 365 Copilot Workshop

Embark on a journey through the powerful features and advantages of Microsoft 365 Copilot

Dive into Microsoft's unwavering commitment to infusing responsible AI across their cutting-edge products and services

Gauge your organization's tech prowess as you prepare to seamlessly integrate Microsoft 365 Copilot

Uncover pivotal business use cases primed to unlock unparalleled value for your enterprise

Craft a high-impact, actionable strategy that caters to employee needs, all by embracing the transformative capabilities

To learn more about Copilot for Microsoft365

Visit - <<Link>>

Reach out to our experts today - <<Link>>

Visit zones.com or call 800.408.ZONES today

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THANK YOU

Whatever you need,
Consider **IT** done.

Visit zones.com or call 800.408.ZONES today

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