

The ZONES logo is displayed in a bold, white, sans-serif font against a dark blue background. The background of the entire advertisement features a person's hands typing on a laptop keyboard, with several glowing blue shield icons containing padlock symbols floating in the air, suggesting digital security. The scene is overlaid with a grid of binary code (0s and 1s) and faint, illegible text, creating a high-tech, digital atmosphere.

ZONES™

Microsoft Defender

Stay ahead of cyber threats with integrated security solutions

First Choice for **IT**™

AGENDA

- About Zones
- Why Zones?
- Microsoft Defender
- Microsoft Defender XDR
- Defender Implementation
- Managed Support for Defender
- Value to the Customer

EXPERTS AT WHAT WE DO



Cloud and data center security engineering teams with over **225** years of combined experience



400+ Engineers & technicians
1000+ Certifications

ZONES



2600-plus employees across the globe and a network of **hundreds** of partners



330+ sales executives ready to guide customers to the right IT solution



- **Next-generation digital tools** for IT management
- Unparalleled global supply chain
- Services-led IT solutions

WHY ZONES?



Valued Partnerships: Collaborations with over 10K partners and vendors.

Global Reach: Spanning over 80 countries, ensuring global solutions.



Expertise: Over 30 years as an industry leader in IT solutions.
Over 10 years in cloud solutions

Tailored SOCaaS solutions designed to meet each organization's unique security requirements and constraints.

Diversity: Recognized Minority Business Enterprise with a strong Supplier Diversity Program.



Specialized solutions, including NOC, GRC, VAPT, and Incident Response Services for a comprehensive and proactive approach to security, compliance, and incident management.

Client-Centric: Real-time reporting, order status, and inventory management through myZones.



Comprehensive Offerings: From Global Supply Chain as a Service to Managed Services, addressing all cloud needs.



MICROSOFT DEFENDER

Microsoft Defender for IoT

Secure OT environments, including networks, devices, vulnerabilities, and threats crucial for maintaining operational reliability and safety.

Microsoft Defender Vulnerability Management

Empower security and IT teams to swiftly prioritize critical vulnerabilities and misconfigurations across organization.

Microsoft Defender for Cloud Apps

Delivers full protection for SaaS applications, helping you monitor and protect your cloud app data.

Microsoft Defender for Identity

Cloud-based security solution that helps secure your identity monitoring across your organization.

Microsoft Defender XDR

Delivers robust defense with unified visibility and response across endpoints, identities, emails, collaboration tools, cloud apps, and data.

Microsoft Defender for Endpoint

Enterprise endpoint security platform designed to help enterprise networks prevent, detect, investigate, and respond to advanced threats.

Microsoft Defender for Office 365

Integration into Microsoft 365 subscriptions that protects against threats in email, URLs, file attachments, and collaboration tools.

MICROSOFT DEFENDER XDR

Building a unified defense with XDR

Cross-domain security



Identities



Endpoints



Email and
collaboration



SaaS apps



Compliance

Benefits



Enable rapid response
with XDR-prioritized
incidents



Disrupt advanced
attacks at machine
speed



Unify security and
identity access
management

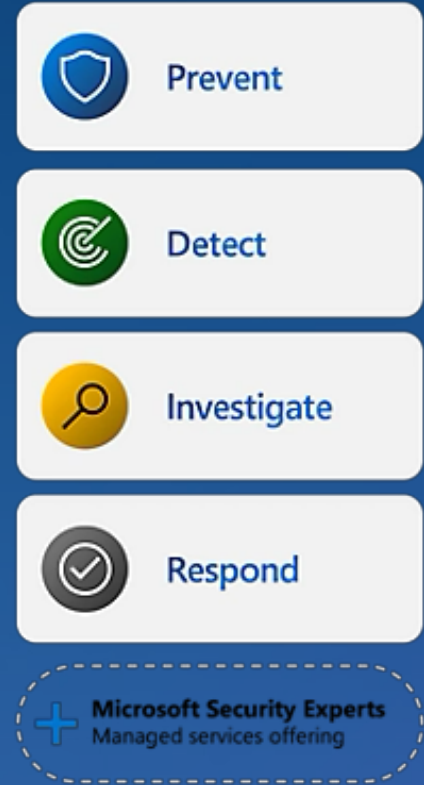


Built-in preventative
controls and posture
management

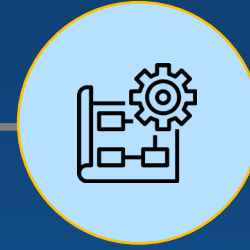
A unified security operations platform

Microsoft Sentinel and Defender XDR together

300+ data sources including:



DEFENDER IMPLEMENTATION



ASSESS

- Initial Consultation
- Risk Assessment
- Security Gap Analysis
- Compliance Review

DESIGN

- Solution Architecture
- Customization
- Policy Development
- Integration Planning

IMPLEMENT

- Deployment
- Data Migration
- Configuration
- Testing
- Training

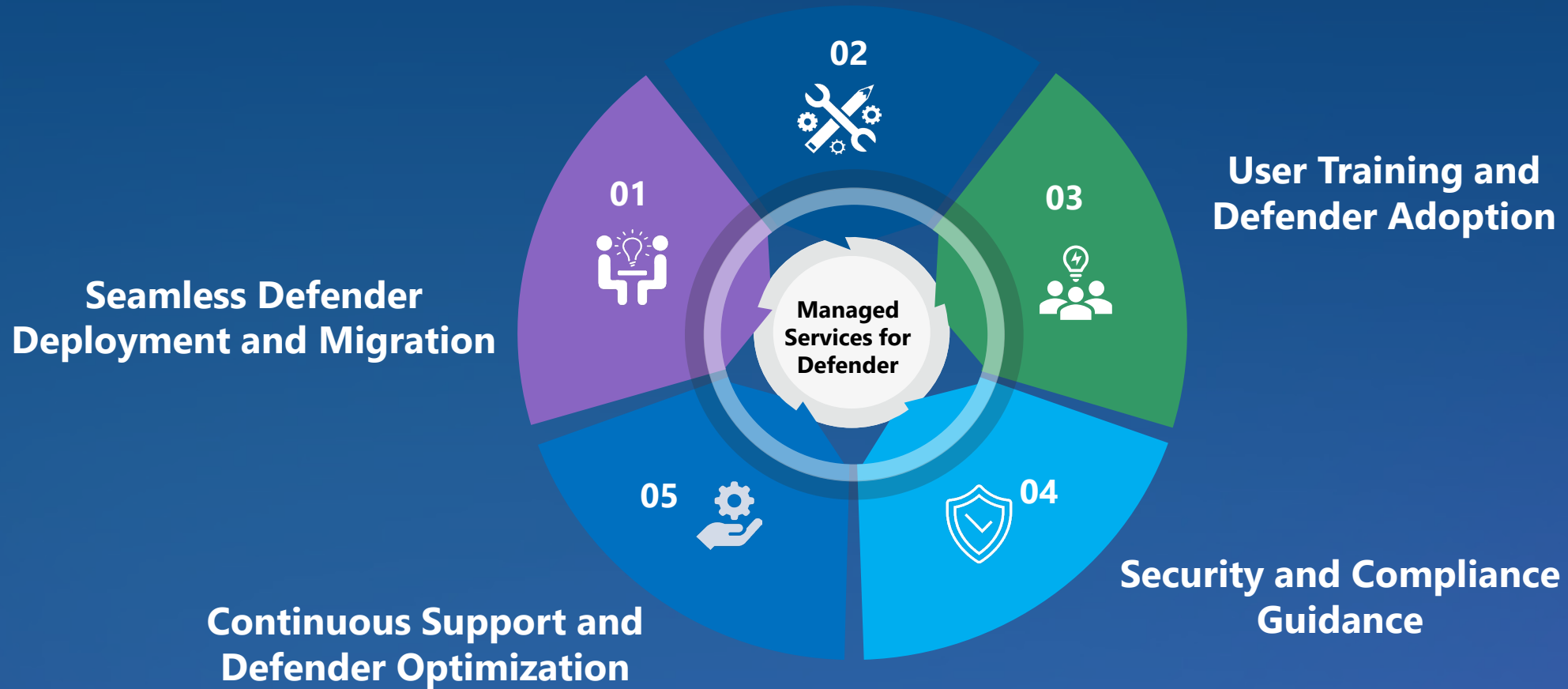
MANAGE

- Training and Documentation
- Meet success criteria
- Provide well-architected framework
- Performance Optimization
- Validate Functionality
- Project handover

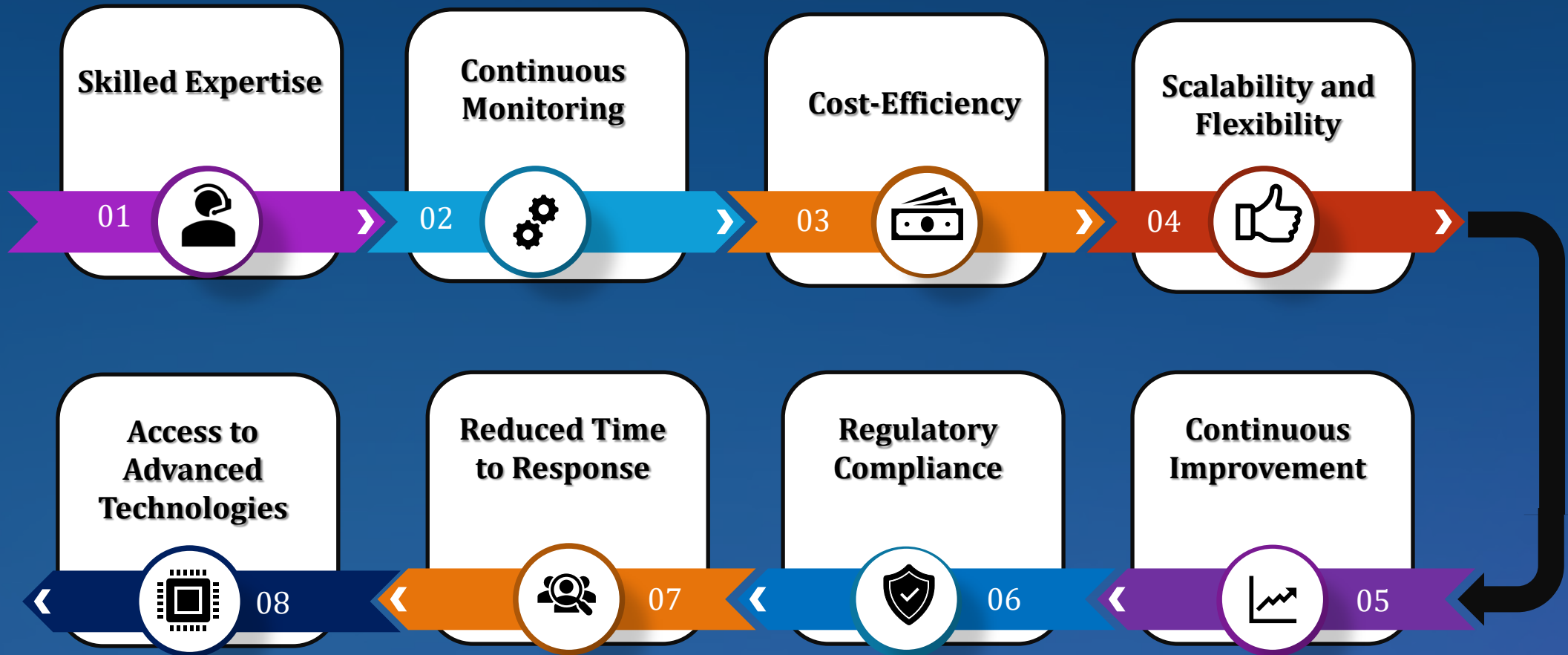
Zones' implementation of Microsoft Defender, guided by its ADIM methodology, offers a structured and comprehensive approach to securing organization's digital environment.

MANAGED SUPPORT FOR DEFENDER

Customized Defender Configuration
and SOCaaS Integration



VALUE TO THE CUSTOMER



THANK YOU

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