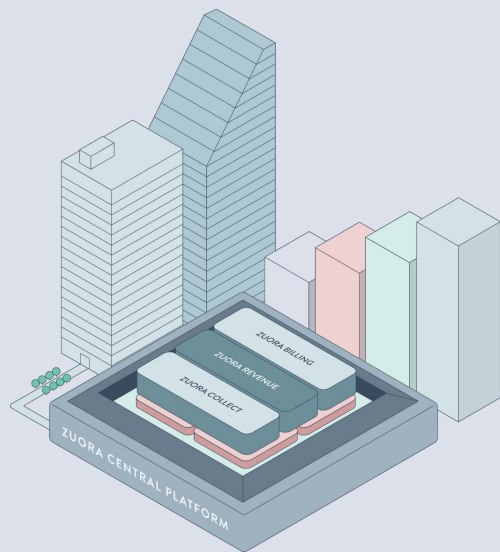# Zuora Revenue

Powered by the Zuora Central Platform

Recognize, reconcile, and analyze every revenue stream in real-time

Modern finance leaders are looking for new ways to strategically advise their business and ultimately scale revenue growth. But as they adopt increasingly complex pricing models incorporating a mix of subscriptions, one-time, and usage-based offers, their financial close process has become more resource-intensive, prone to human error and can span to weeks. With Zuora Revenue, businesses can automatically recognize, reconcile, and analyze any revenue in real-time in order to close the books up to 50% faster.

Gainsight

"Zuora Revenue allows us to close the month in 30% less time, and we anticipate that number will continue to improve. We also completed our most recent audit in half the amount of time it used to take."

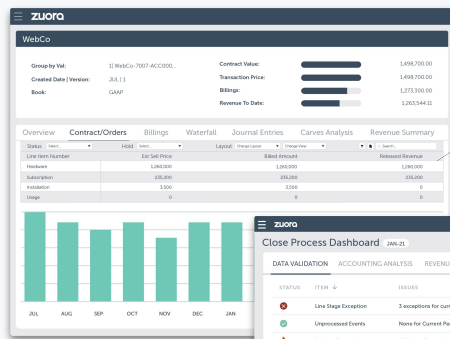*Anna Lee, Director of Revenue*

SIEMENS Healthineers

"Zuora Revenue has reduced the number of manual process steps by more than 60% and shortened revenue processing time by about 75%.
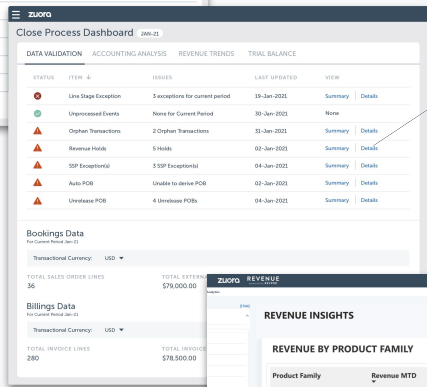
Florian Rachny,
Head of Digital Business Processes

Microsoft   salesforce   DocuSign   PLURALSIGHT   splunk>   APPDYNAMICS

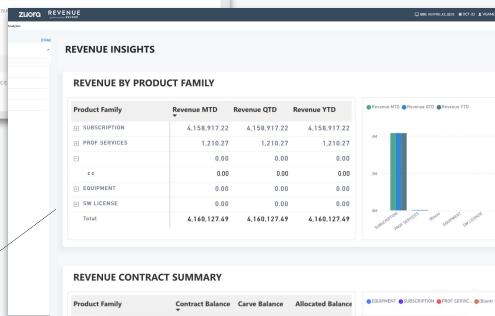GitLab   poly   ACCRUENT   EA   NetApp   centrica

Learn more at www.zuora.com/products/revenue

Automatically recognize any combination of your subscriptions, products, and services

Get notified in real-time about revenue tie-outs and data exceptions

Forecast revenue targets with real-time analytics such as revenue recognized by product line

Automatically recognize any revenue stream

Real-Time Revenue Recognition
Set rules to automatically recognize 50+ pricing models OOTB (bundles, tiers, usage) and account for contract changes in pricing, quantity, or terms

SSP Analyzer
Use historical transaction data in Zuora to define the standalone selling prices in your revenue contracts and see their trends over time

Future-Proof Compliance
Tackle current and future compliance requirements by automatically applying the 5-step ASC 606 and IFRS 15 5-step process to all transactions

Close the books up to 50% faster

Close Process Dashboard
Validate revenue data in real-time and easily navigate to your contracts with data exceptions using the Close Process Dashboard

Accounting Analysis
Proactively resolve variances in revenue recognized compared to revenue reported with accounting analysis

Trends Analysis
Identify the causes of period over period revenue changes since your last closing period with trend analysis

Report and analyze revenue in real-time

Built-In Revenue Reporting
Leverage a drag and drop custom report builder along with a pre-built library of 60+ reports including financial and disclosure statements

Revenue Analytics
Accurately forecast revenue targets with a live view of revenue recognized by product line, by geography, and your bookings to revenue conversion rate

| Contract Grouping | Performance Obligations | Standalone Selling Price | Delivery Based Revenue Recognition | Contract Modification Management | Close Process Dashboard | Revenue Analytics | Cost Management | Variable Consideration |